

Local Market Update – January 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



- 7.7%

Change in
New Listings

- 30.0%

Change in
Closed Sales

+ 72.3%

Change in
Median Sales Price

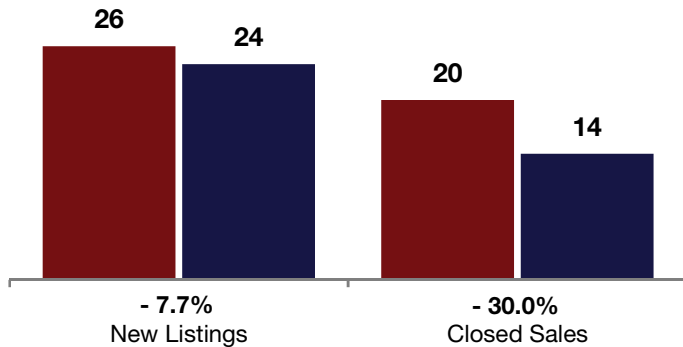
Washington County

	January			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	26	24	- 7.7%	26	24	- 7.7%
Closed Sales	20	14	- 30.0%	20	14	- 30.0%
Median Sales Price*	\$104,440	\$179,910	+ 72.3%	\$104,440	\$179,910	+ 72.3%
Percent of Original List Price Received*	87.1%	93.5%	+ 7.4%	87.1%	93.5%	+ 7.4%
Days on Market Until Sale	138	100	- 27.7%	138	100	- 27.7%
Inventory of Homes for Sale	220	162	- 26.4%	--	--	--
Months Supply of Inventory	7.0	5.6	- 19.7%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

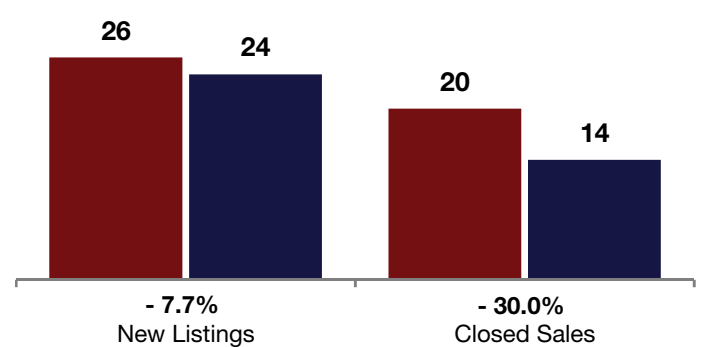
January

■ 2018 ■ 2019

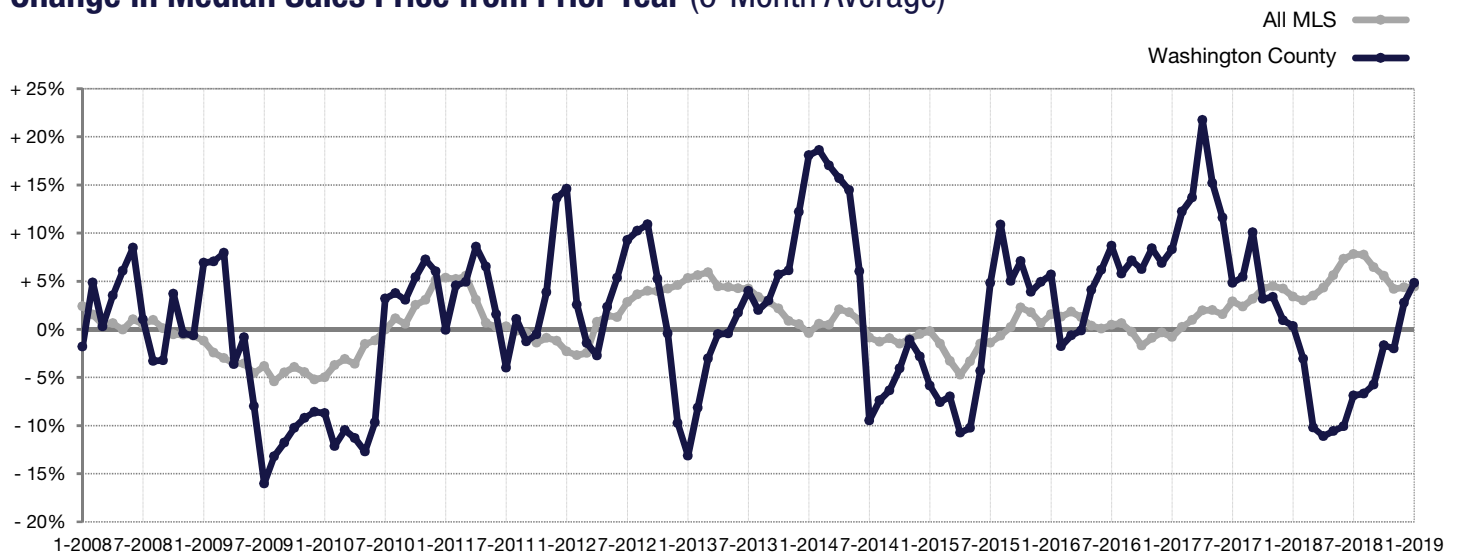


Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**



1-20087-20081-20097-20091-20107-20101-20117-20111-20127-20121-20137-20131-20147-20141-20157-20151-20167-20161-20177-20171-20187-20181-2019

** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 7, 2019. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.