

# Local Market Update – February 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



**0.0%**

**- 28.6%**

**- 23.5%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

## Town of Guilderland

### February

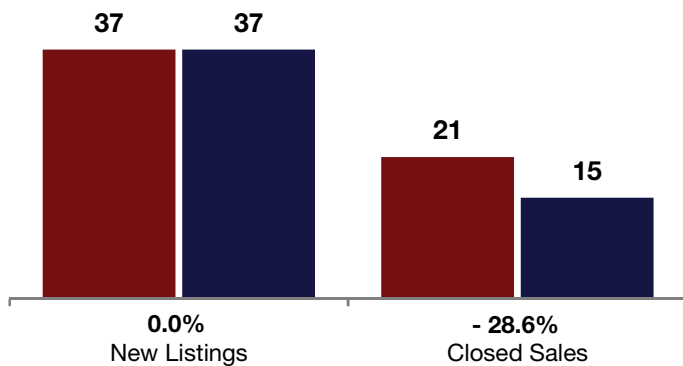
### Year to Date

	2018	2019	+ / -	2018	2019	+ / -
New Listings	37	37	0.0%	64	80	+ 25.0%
Closed Sales	21	15	- 28.6%	50	41	- 18.0%
Median Sales Price*	\$300,750	<b>\$230,000</b>	- 23.5%	\$292,500	<b>\$245,000</b>	- 16.2%
Percent of Original List Price Received*	95.6%	<b>92.7%</b>	- 3.0%	96.2%	<b>94.1%</b>	- 2.2%
Days on Market Until Sale	55	<b>58</b>	+ 5.4%	51	<b>43</b>	- 15.2%
Inventory of Homes for Sale	105	<b>111</b>	+ 5.7%	--	--	--
Months Supply of Inventory	3.3	<b>3.5</b>	+ 6.8%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

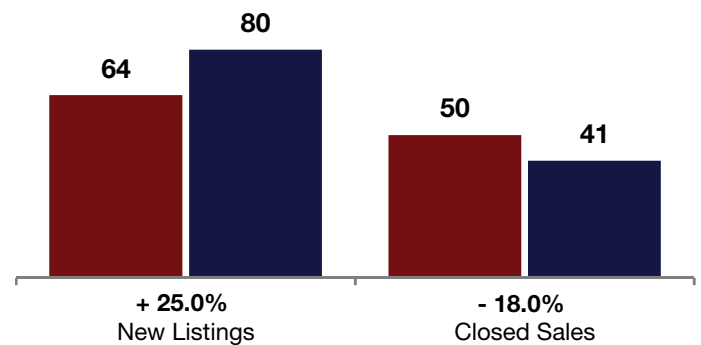
### February

■ 2018 ■ 2019

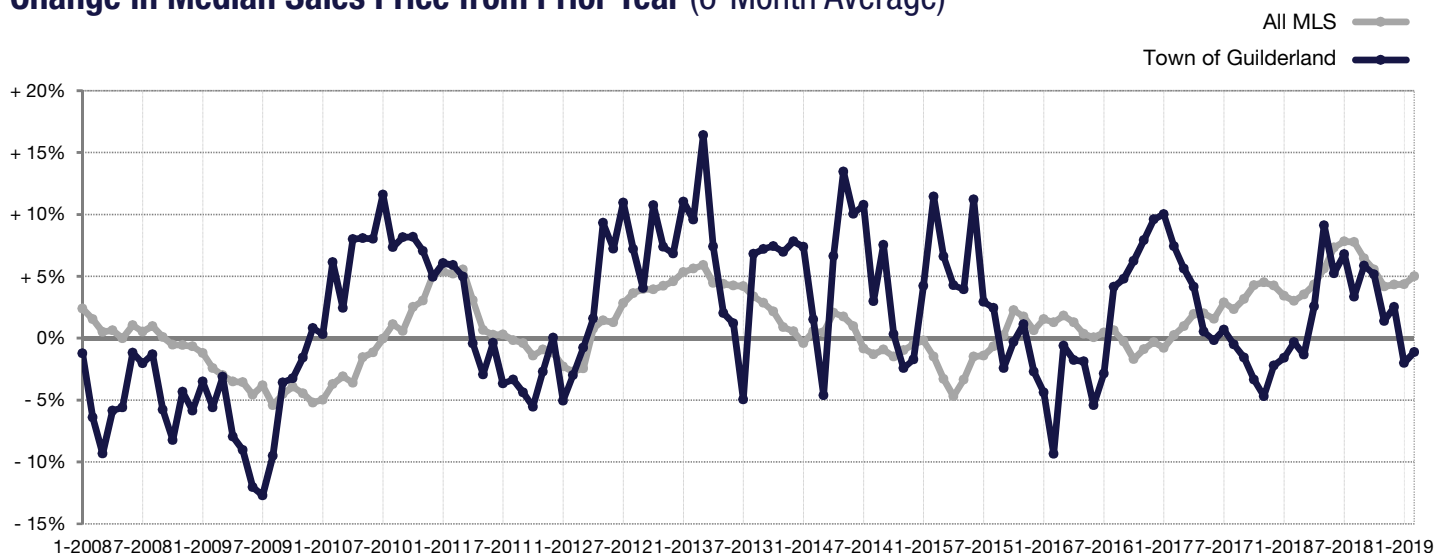


### Year to Date

■ 2018 ■ 2019



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of March 7, 2019. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.