

Local Market Update – February 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

+ 8.7%

Change in
New Listings

- 23.1%

Change in
Closed Sales

- 7.8%

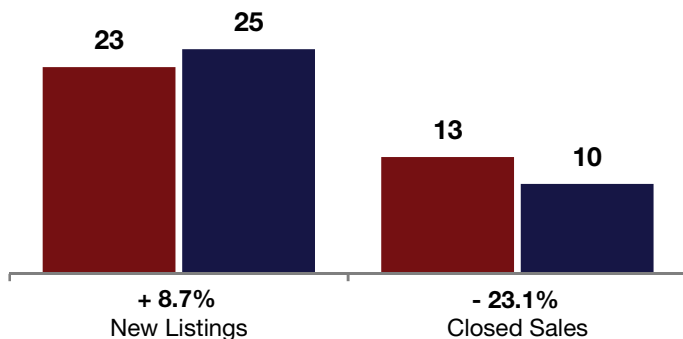
Change in
Median Sales Price

	February			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	23	25	+ 8.7%	42	48	+ 14.3%
Closed Sales	13	10	- 23.1%	28	18	- 35.7%
Median Sales Price*	\$350,000	\$322,750	- 7.8%	\$350,000	\$347,300	- 0.8%
Percent of Original List Price Received*	97.3%	97.9%	+ 0.5%	99.7%	99.7%	+ 0.1%
Days on Market Until Sale	70	54	- 23.3%	49	55	+ 13.5%
Inventory of Homes for Sale	90	100	+ 11.1%	--	--	--
Months Supply of Inventory	4.4	5.9	+ 34.1%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

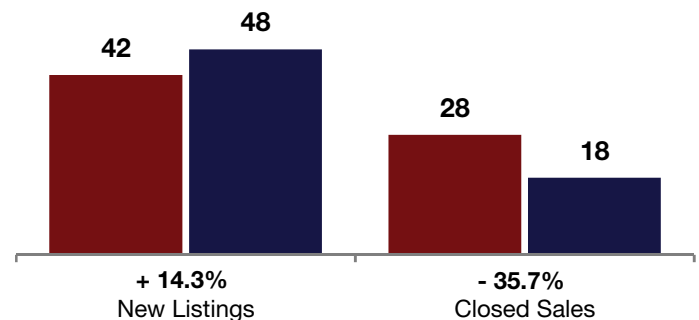
February

■ 2018 ■ 2019

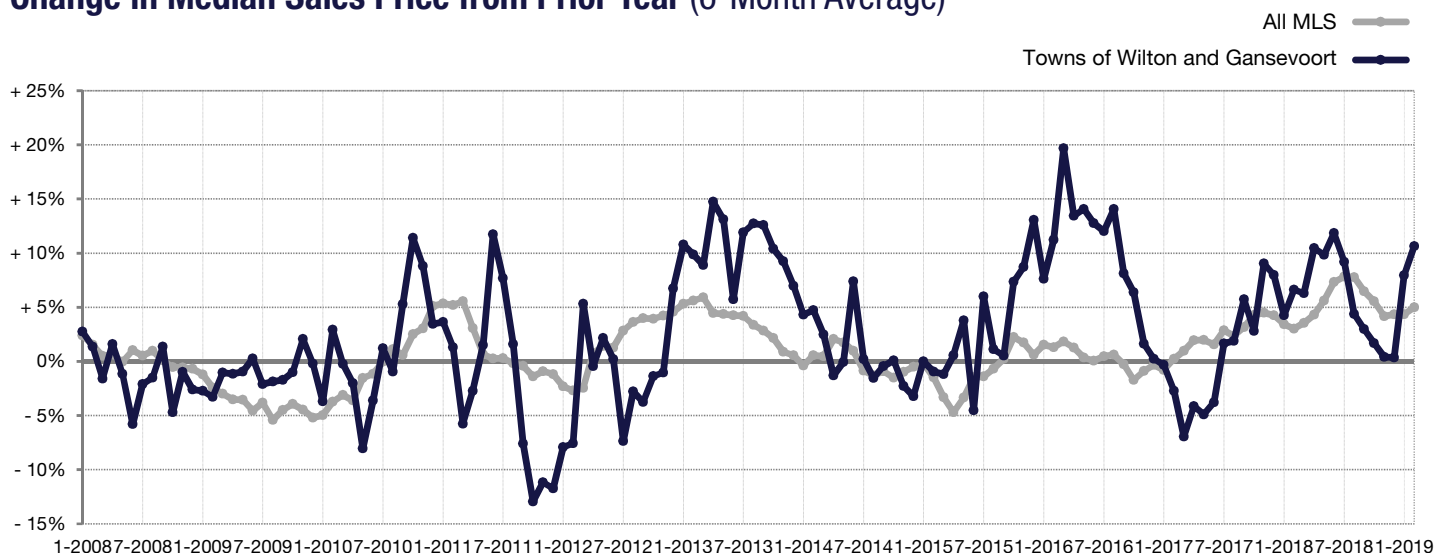


Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**



1-20087-20081-20097-20091-20107-20101-20117-20111-20127-20121-20137-20131-20147-20141-20157-20151-20167-20161-20177-20171-20187-20181-2019

** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of March 7, 2019. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.