

# Local Market Update – February 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Washington County

**+ 10.0%**

Change in  
New Listings

**- 5.0%**

Change in  
Closed Sales

**+ 20.6%**

Change in  
Median Sales Price

### February

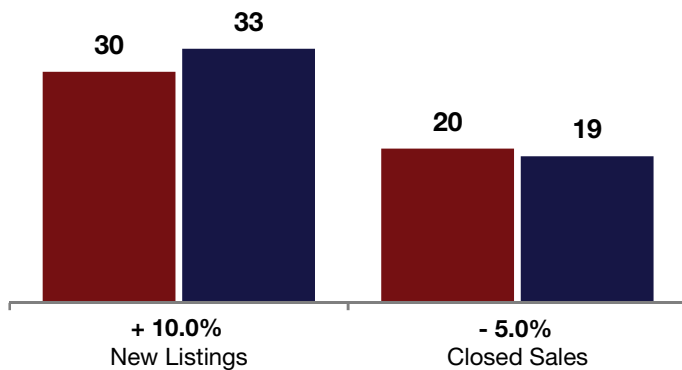
### Year to Date

|  | 2018      | 2019             | + / -   | 2018      | 2019             | + / -   |
|--|-----------|------------------|---------|-----------|------------------|---------|
| New Listings                             | 30        | <b>33</b>        | + 10.0% | 56        | <b>57</b>        | + 1.8%  |
| Closed Sales                             | 20        | <b>19</b>        | - 5.0%  | 40        | <b>33</b>        | - 17.5% |
| Median Sales Price*                      | \$142,605 | <b>\$172,000</b> | + 20.6% | \$134,355 | <b>\$177,500</b> | + 32.1% |
| Percent of Original List Price Received* | 89.1%     | <b>88.6%</b>     | - 0.5%  | 88.1%     | <b>90.7%</b>     | + 2.9%  |
| Days on Market Until Sale                | 136       | <b>143</b>       | + 4.9%  | 137       | <b>124</b>       | - 9.1%  |
| Inventory of Homes for Sale              | 217       | <b>169</b>       | - 22.1% | --        | --               | --      |
| Months Supply of Inventory               | 6.8       | <b>6.0</b>       | - 12.2% | --        | --               | --      |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

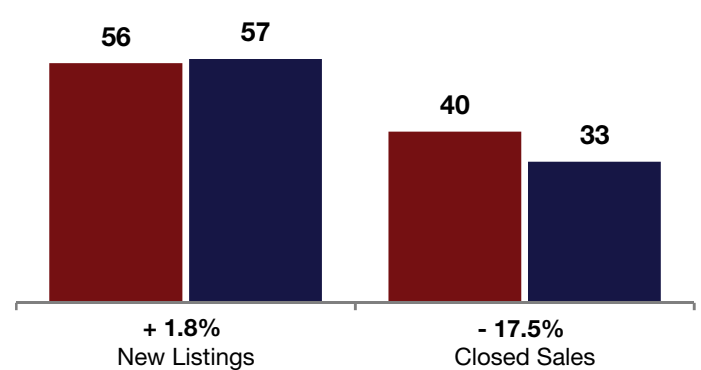
### February

■ 2018 ■ 2019

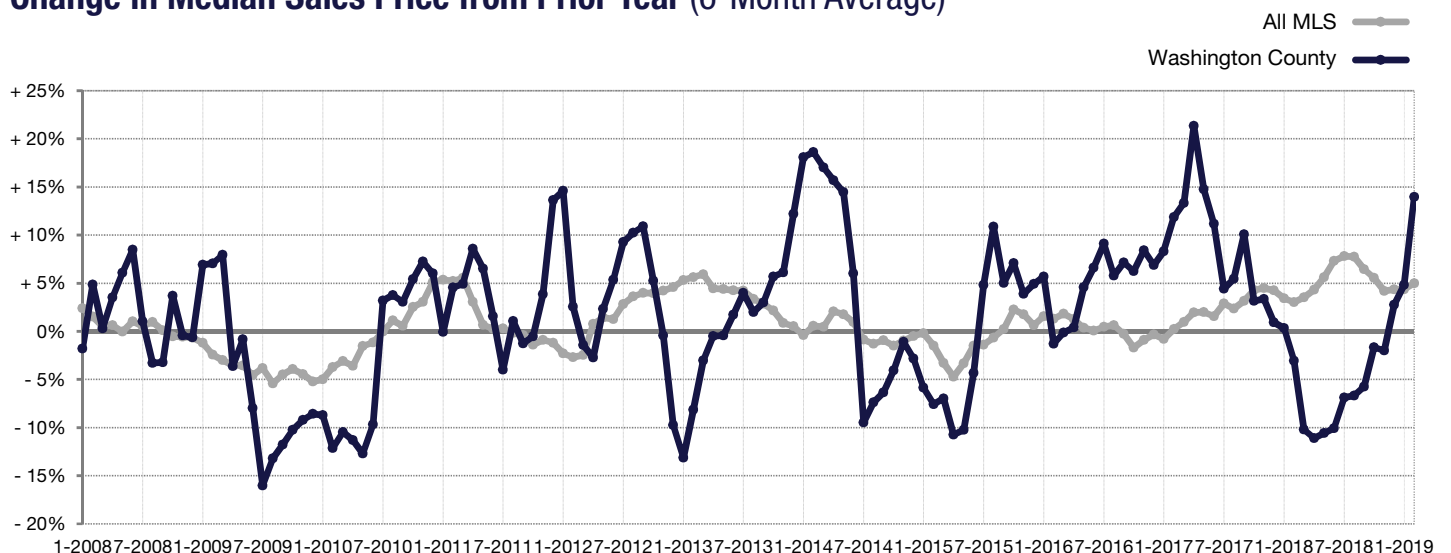


### Year to Date

■ 2018 ■ 2019



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



1-20087-20081-20097-20091-20107-20101-20117-20111-20127-20121-20137-20131-20147-20141-20157-20151-20167-20161-20177-20171-20187-20181-2019

\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of March 7, 2019. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.