

# Local Market Update – January 2020

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## City of Cohoes

**- 35.3%**

**0.0%**

**- 1.8%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

	January			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	17	11	- 35.3%	17	11	- 35.3%
Closed Sales	5	5	0.0%	5	5	0.0%
Median Sales Price*	\$169,500	<b>\$166,500</b>	- 1.8%	\$169,500	<b>\$166,500</b>	- 1.8%
Percent of Original List Price Received*	97.8%	<b>95.5%</b>	- 2.3%	97.8%	<b>95.5%</b>	- 2.3%
Days on Market Until Sale	26	<b>21</b>	- 22.0%	26	<b>21</b>	- 22.0%
Inventory of Homes for Sale	40	<b>20</b>	- 50.0%	--	--	--
Months Supply of Inventory	4.1	<b>1.9</b>	- 54.3%	--	--	--

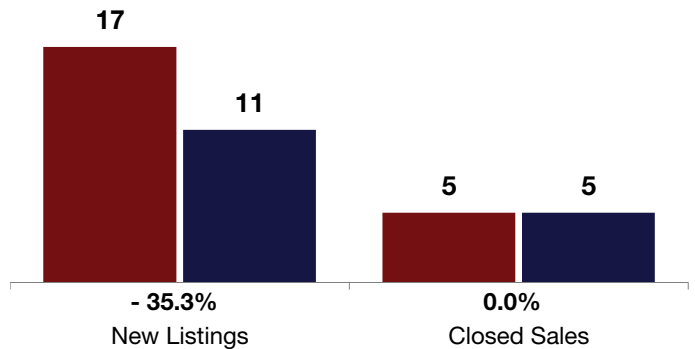
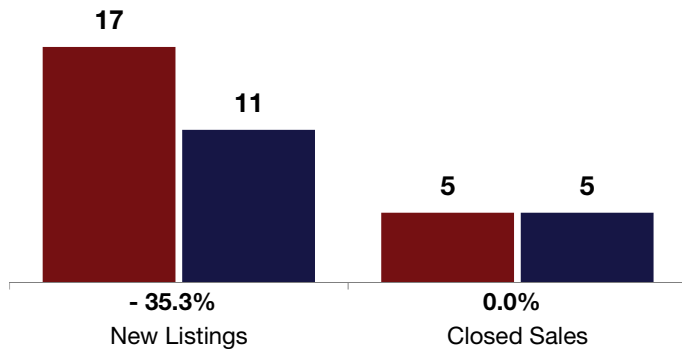
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### January

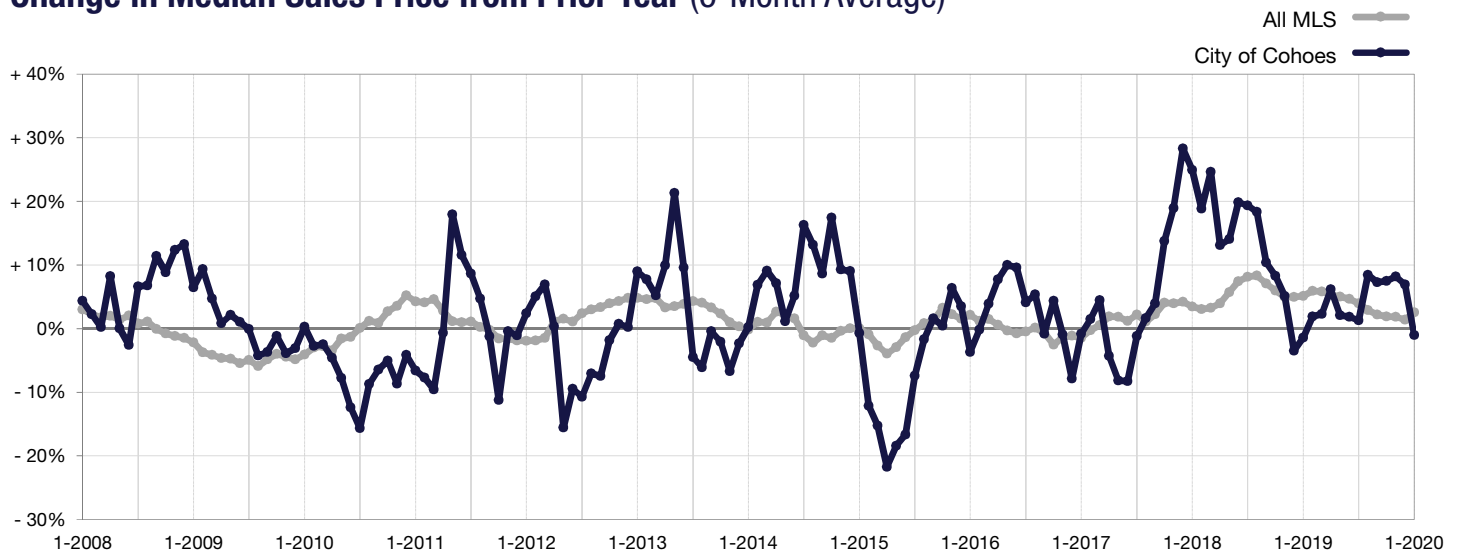
■ 2019 ■ 2020

### Year to Date

■ 2019 ■ 2020



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.