## Local Market Update – May 2022

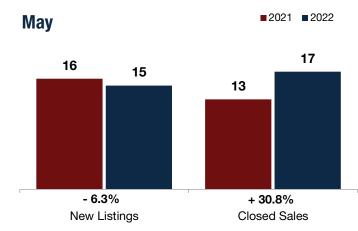
A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



|                | - 6.3%              | + 30.8%             | - 8.8%                    |
|----------------|---------------------|---------------------|---------------------------|
| City of Cohoes | Change in           | Change in           | Change in                 |
|                | <b>New Listings</b> | <b>Closed Sales</b> | <b>Median Sales Price</b> |

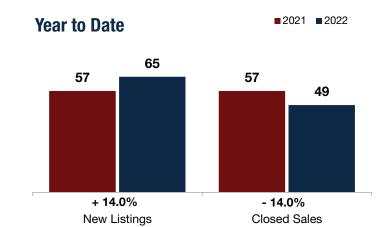
|  |           | Мау       |         |           | Year to Date |         |  |
|--|-----------|-----------|---------|-----------|--------------|---------|--|
|  | 2021      | 2022      | +/-     | 2021      | 2022         | +/-     |  |
| New Listings                             | 16        | 15        | - 6.3%  | 57        | 65           | + 14.0% |  |
| Closed Sales                             | 13        | 17        | + 30.8% | 57        | 49           | - 14.0% |  |
| Median Sales Price*                      | \$250,000 | \$228,000 | - 8.8%  | \$217,500 | \$228,000    | + 4.8%  |  |
| Percent of Original List Price Received* | 100.6%    | 98.9%     | - 1.7%  | 99.2%     | 98.0%        | - 1.2%  |  |
| Days on Market Until Sale                | 47        | 17        | - 63.9% | 27        | 26           | - 3.0%  |  |
| Inventory of Homes for Sale              | 10        | 6         | - 40.0% |           |              |         |  |
| Months Supply of Inventory               | 0.8       | 0.5       | - 31.3% |           |              |         |  |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



- 20%

- 30%



Change in Median Sales Price from Prior Year (6-Month Average)\*\*

 1-2008
 1-2009
 1-2010
 1-2011
 1-2012
 1-2013
 1-2014
 1-2015
 1-2016
 1-2017
 1-2018
 1-2019

 \*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.

 1-2020

1-2021

1-2022