

# Local Market Update – October 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## City of Cohoes

**- 20.0%**

Change in  
New Listings

**- 18.8%**

Change in  
Closed Sales

**+ 0.7%**

Change in  
Median Sales Price

	October			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	10	8	- 20.0%	150	150	0.0%
Closed Sales	16	13	- 18.8%	109	90	- 17.4%
Median Sales Price*	\$185,663	<b>\$187,000</b>	+ 0.7%	\$176,000	<b>\$178,500</b>	+ 1.4%
Percent of Original List Price Received*	95.4%	<b>89.5%</b>	- 6.1%	94.8%	<b>94.5%</b>	- 0.3%
Days on Market Until Sale	60	<b>63</b>	+ 5.1%	53	<b>53</b>	- 0.7%
Inventory of Homes for Sale	42	<b>28</b>	- 33.3%	--	--	--
Months Supply of Inventory	3.9	<b>2.7</b>	- 30.6%	--	--	--

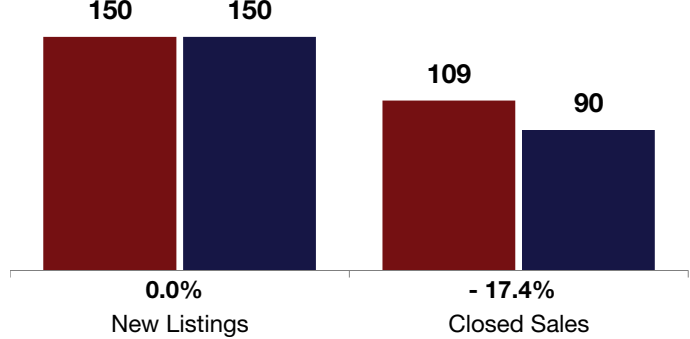
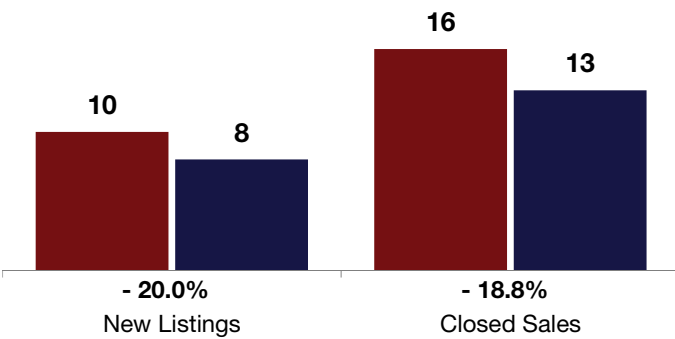
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### October

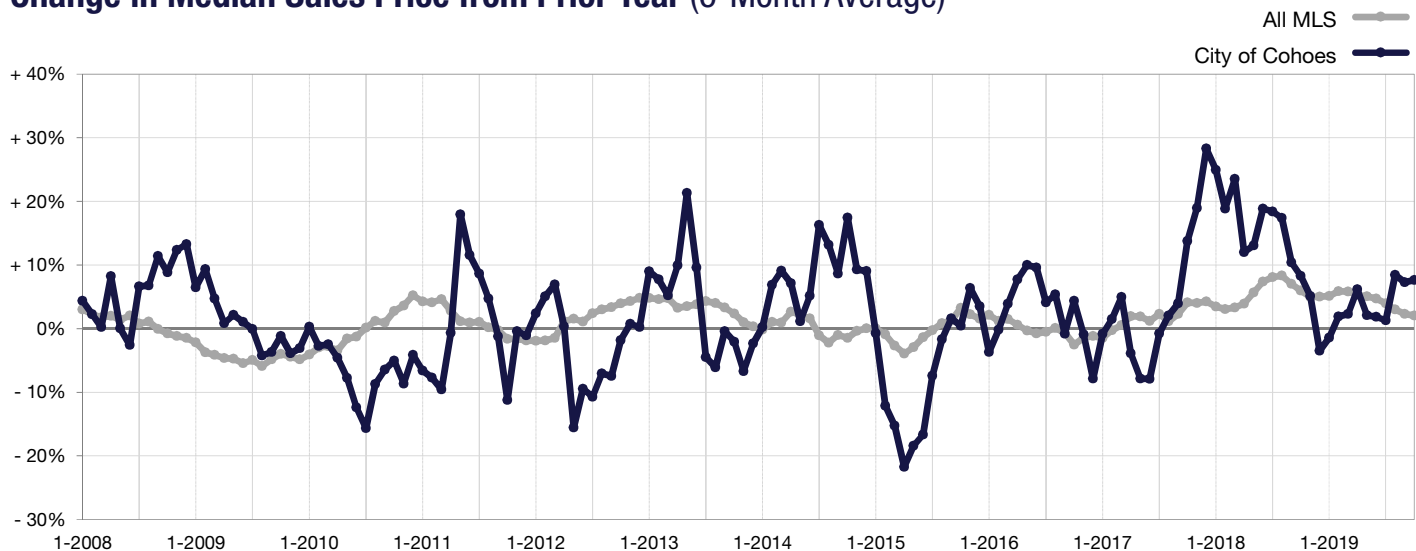
■ 2018 ■ 2019

### Year to Date

■ 2018 ■ 2019



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.