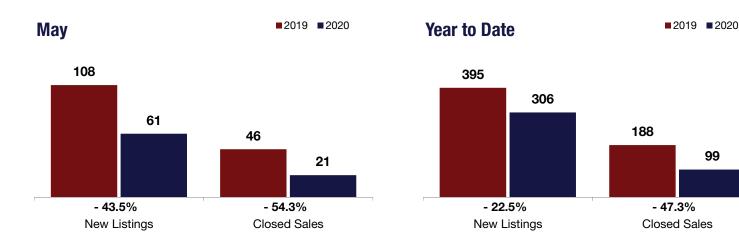


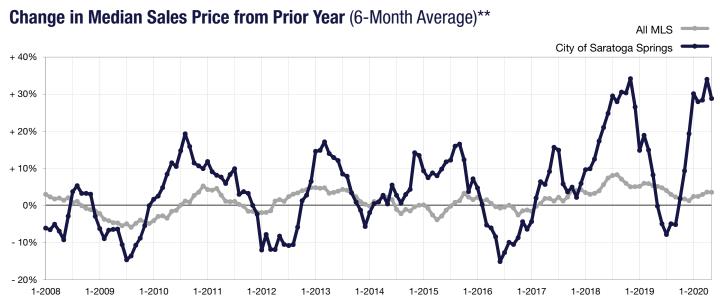
99

## - 43.5% - 54.3% + 13.3%**City of Saratoga** Change in Change in Change in **Median Sales Price New Listings Closed Sales Springs** Year to Date May

|  |           | -             |         |           |           |         |  |
|--|-----------|---------------|---------|-----------|-----------|---------|--|
|  | 2019      | 2020          | +/-     | 2019      | 2020      | +/-     |  |
| New Listings                             | 108       | 61            | - 43.5% | 395       | 306       | - 22.5% |  |
| Closed Sales                             | 46        | 21            | - 54.3% | 188       | 99        | - 47.3% |  |
| Median Sales Price*                      | \$337,500 | \$382,500     | + 13.3% | \$308,247 | \$351,600 | + 14.1% |  |
| Percent of Original List Price Received* | 94.9%     | <b>99.9</b> % | + 5.2%  | 95.5%     | 95.0%     | - 0.5%  |  |
| Days on Market Until Sale                | 84        | 30            | - 64.2% | 66        | 60        | - 8.6%  |  |
| Inventory of Homes for Sale              | 224       | 219           | - 2.2%  |           |           |         |  |
| Months Supply of Inventory               | 5.1       | 8.0           | + 54.9% |           |           |         |  |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.