## **Local Market Update – September 2023**

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## City of Saratoga Springs

Months Supply of Inventory

+ 52.9% - 4

September

**Year to Date** 

- 43.9%

+ 43.7%

Change in **New Listings** 

Change in Closed Sales

+ 25.6%

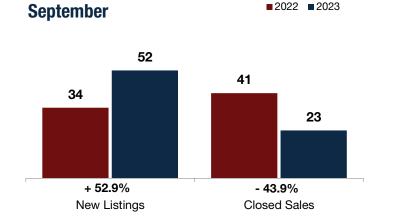
Change in **Median Sales Price** 

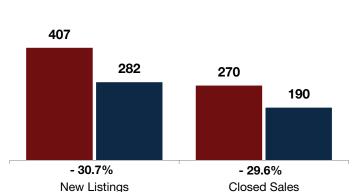
**■**2022 **■**2023

**Year to Date** 

		-				
	2022	2023	+/-	2022	2023	+/-
New Listings	34	52	+ 52.9%	407	282	- 30.7%
Closed Sales	41	23	- 43.9%	270	190	- 29.6%
Median Sales Price*	\$540,000	\$776,000	+ 43.7%	\$534,963	\$620,161	+ 15.9%
Percent of Original List Price Received*	101.9%	101.7%	- 0.2%	101.5%	101.3%	- 0.2%
Days on Market Until Sale	18	13	- 25.2%	23	24	+ 5.3%
Inventory of Homes for Sale	69	68	- 1.4%			

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





## Change in Median Sales Price from Prior Year (6-Month Average)\*\*



<sup>\*\*</sup> Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.