Local Market Update – November 2020 A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



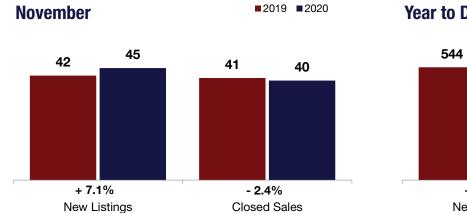
+23.9%

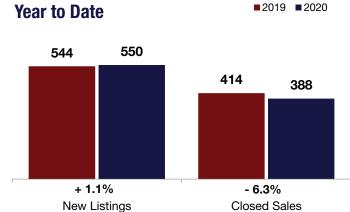
Change in Median Sales Price

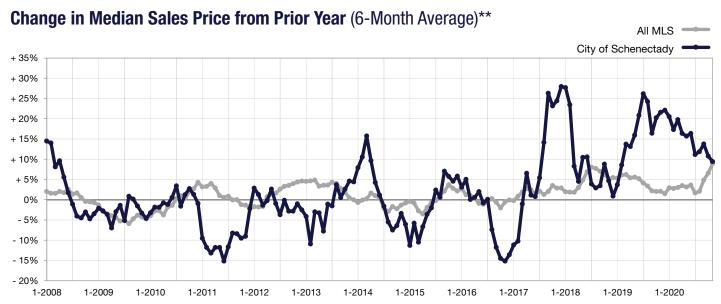
City of
Change in
New Listings+ 7.1%
Change in
Closed SalesSchenectady

| - | November | | | Year to Date | | |
|------------------------------------------|-----------|-----------|---------|--------------|-----------|---------|
| | 2019 | 2020 | +/- | 2019 | 2020 | +/- |
| New Listings | 42 | 45 | + 7.1% | 544 | 550 | + 1.1% |
| Closed Sales | 41 | 40 | - 2.4% | 414 | 388 | - 6.3% |
| Median Sales Price* | \$125,000 | \$154,900 | + 23.9% | \$125,000 | \$139,275 | + 11.4% |
| Percent of Original List Price Received* | 94.2% | 100.6% | + 6.7% | 96.9% | 97.4% | + 0.5% |
| Days on Market Until Sale | 33 | 23 | - 29.0% | 37 | 34 | - 6.6% |
| Inventory of Homes for Sale | 113 | 95 | - 15.9% | | | |
| Months Supply of Inventory | 2.9 | 2.3 | - 20.4% | | | |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.