Local Market Update - March 2023

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



City of Troy

- 48.8%

- 40.6%

11.9%

Change in **New Listings**

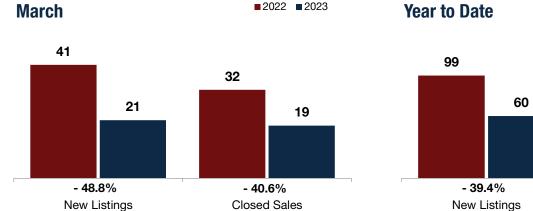
Change in **Closed Sales**

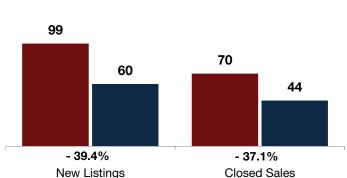
Change in **Median Sales Price**

■2022 ■2023

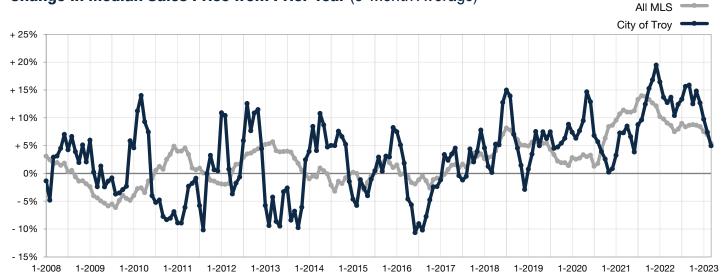
| | | March | | | Year to Date | | |
|--|-----------|-----------|---------|-----------|--------------|---------|--|
| | 2022 | 2023 | +/- | 2022 | 2023 | +/- | |
| New Listings | 41 | 21 | - 48.8% | 99 | 60 | - 39.4% | |
| Closed Sales | 32 | 19 | - 40.6% | 70 | 44 | - 37.1% | |
| Median Sales Price* | \$206,500 | \$231,000 | + 11.9% | \$189,500 | \$191,478 | + 1.0% | |
| Percent of Original List Price Received* | 99.0% | 95.0% | - 4.1% | 97.6% | 93.4% | - 4.3% | |
| Days on Market Until Sale | 30 | 47 | + 56.6% | 38 | 46 | + 20.0% | |
| Inventory of Homes for Sale | 38 | 21 | - 44.7% | | | | |
| Months Supply of Inventory | 1.3 | 0.9 | - 30.7% | | | | |

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





Change in Median Sales Price from Prior Year (6-Month Average)**



^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.