

Local Market Update – April 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Fulton County

- 2.7%

Change in
New Listings

+ 9.1%

Change in
Closed Sales

+ 66.3%

Change in
Median Sales Price

	April			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	73	71	- 2.7%	197	216	+ 9.6%
Closed Sales	33	36	+ 9.1%	114	117	+ 2.6%
Median Sales Price*	\$65,000	\$108,075	+ 66.3%	\$87,000	\$105,000	+ 20.7%
Percent of Original List Price Received*	86.9%	87.9%	+ 1.1%	87.9%	89.8%	+ 2.1%
Days on Market Until Sale	142	139	- 2.1%	113	94	- 17.2%
Inventory of Homes for Sale	221	230	+ 4.1%	--	--	--
Months Supply of Inventory	5.3	5.6	+ 6.2%	--	--	--

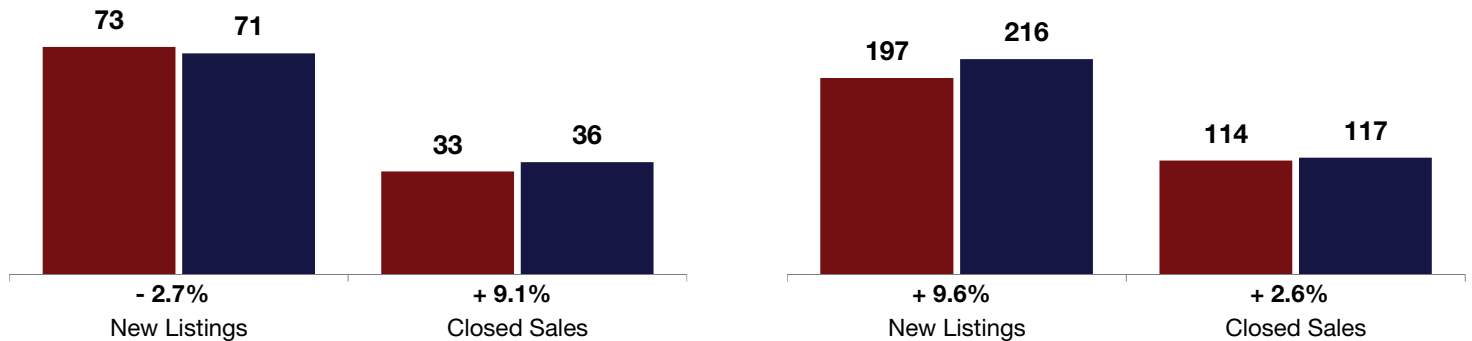
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

April

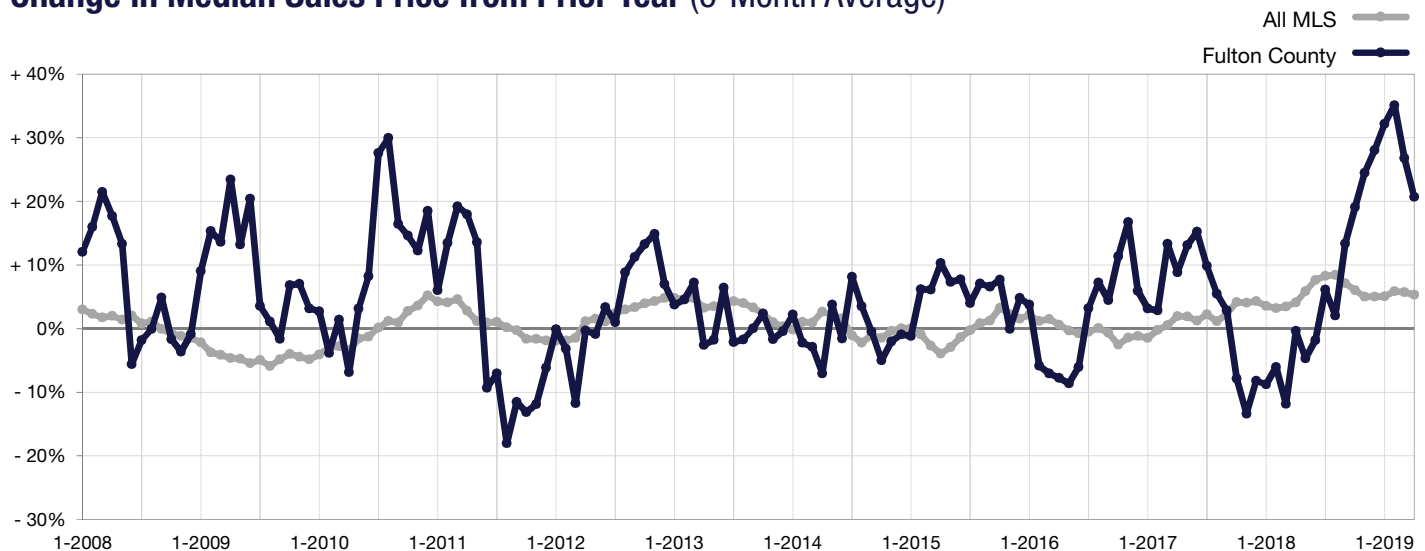
■ 2018 ■ 2019

Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.