

Local Market Update – January 2020

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Fulton County

+ 44.7%

Change in
New Listings

+ 32.1%

Change in
Closed Sales

+ 28.6%

Change in
Median Sales Price

	January			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	38	55	+ 44.7%	38	55	+ 44.7%
Closed Sales	28	37	+ 32.1%	28	37	+ 32.1%
Median Sales Price*	\$103,000	\$132,500	+ 28.6%	\$103,000	\$132,500	+ 28.6%
Percent of Original List Price Received*	90.0%	87.9%	- 2.3%	90.0%	87.9%	- 2.3%
Days on Market Until Sale	64	86	+ 34.1%	64	86	+ 34.1%
Inventory of Homes for Sale	237	255	+ 7.6%	--	--	--
Months Supply of Inventory	5.9	5.9	- 0.4%	--	--	--

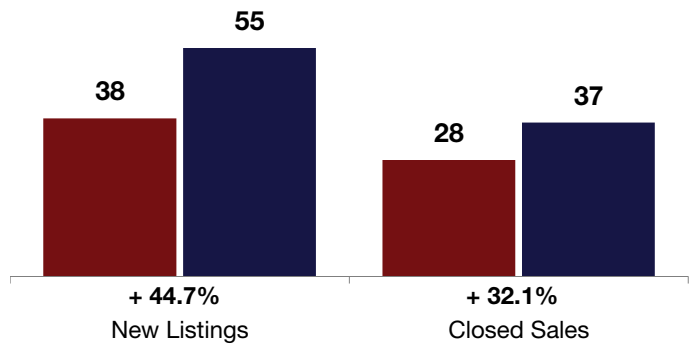
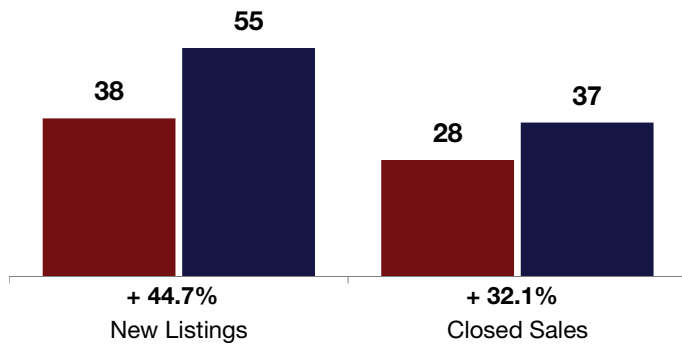
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

January

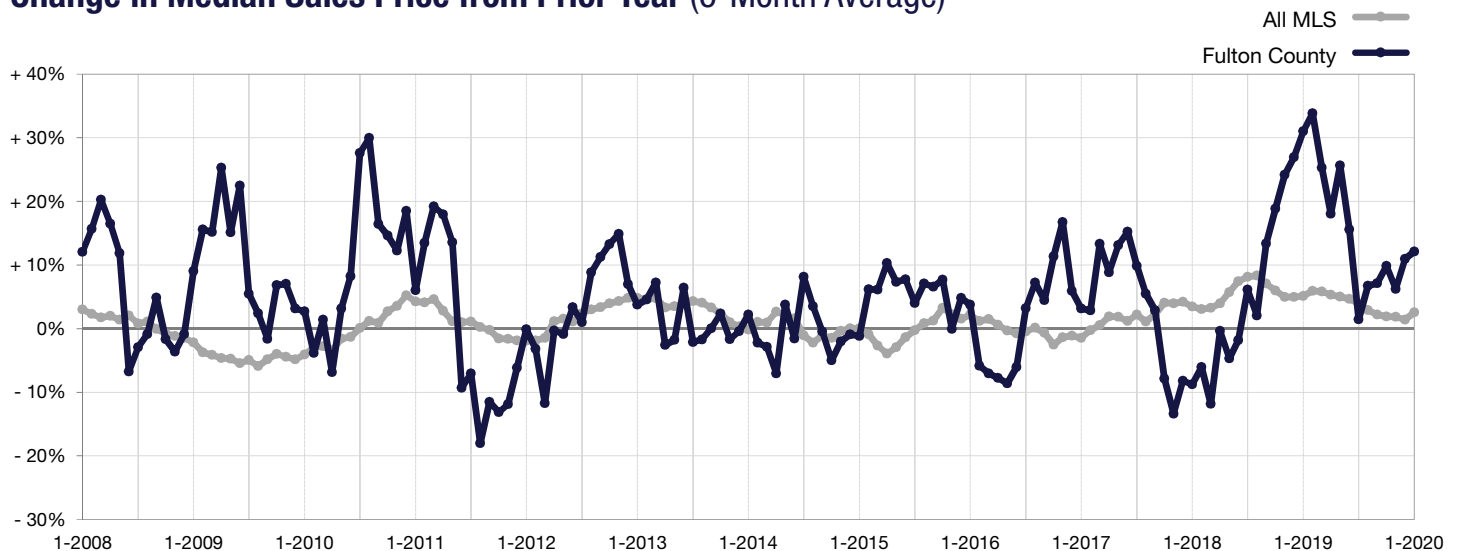
■ 2019 ■ 2020

Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.