

# Local Market Update – April 2020

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Fulton County

**- 68.5%**

Change in  
New Listings

**- 13.5%**

Change in  
Closed Sales

**+ 18.1%**

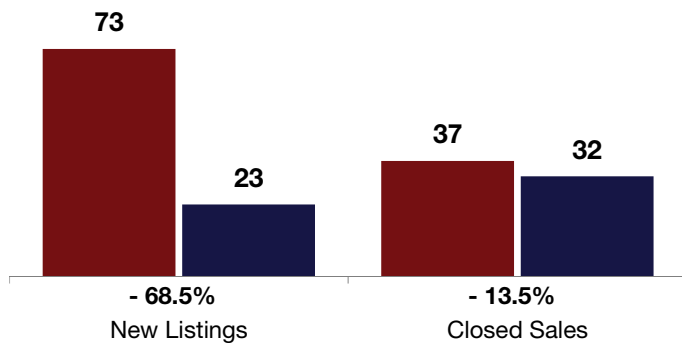
Change in  
Median Sales Price

	April			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	73	23	- 68.5%	219	161	- 26.5%
Closed Sales	37	32	- 13.5%	120	139	+ 15.8%
Median Sales Price*	\$108,000	\$127,500	+ 18.1%	\$101,850	\$112,890	+ 10.8%
Percent of Original List Price Received*	87.8%	91.1%	+ 3.7%	89.5%	89.1%	- 0.5%
Days on Market Until Sale	137	88	- 36.0%	92	95	+ 2.9%
Inventory of Homes for Sale	237	193	- 18.6%	--	--	--
Months Supply of Inventory	5.8	4.4	- 23.8%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

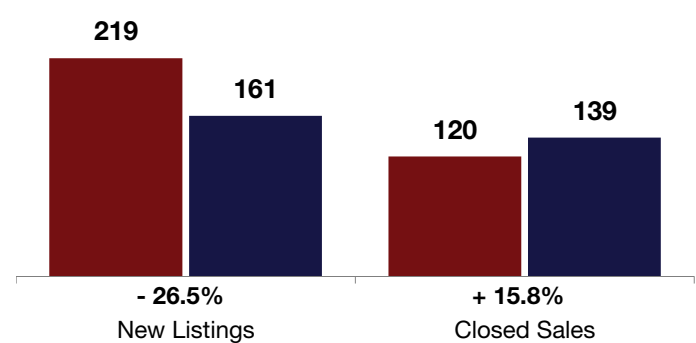
### April

■ 2019 ■ 2020



### Year to Date

■ 2019 ■ 2020



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.