

Local Market Update – May 2020

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Fulton County

- 41.0%

Change in
New Listings

- 33.3%

Change in
Closed Sales

+ 30.0%

Change in
Median Sales Price

	May			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	105	62	- 41.0%	324	223	- 31.2%
Closed Sales	36	24	- 33.3%	156	164	+ 5.1%
Median Sales Price*	\$112,500	\$146,263	+ 30.0%	\$104,350	\$122,340	+ 17.2%
Percent of Original List Price Received*	89.4%	91.5%	+ 2.3%	89.5%	89.2%	- 0.3%
Days on Market Until Sale	103	88	- 14.6%	95	95	+ 0.5%
Inventory of Homes for Sale	289	191	- 33.9%	--	--	--
Months Supply of Inventory	7.1	4.4	- 38.5%	--	--	--

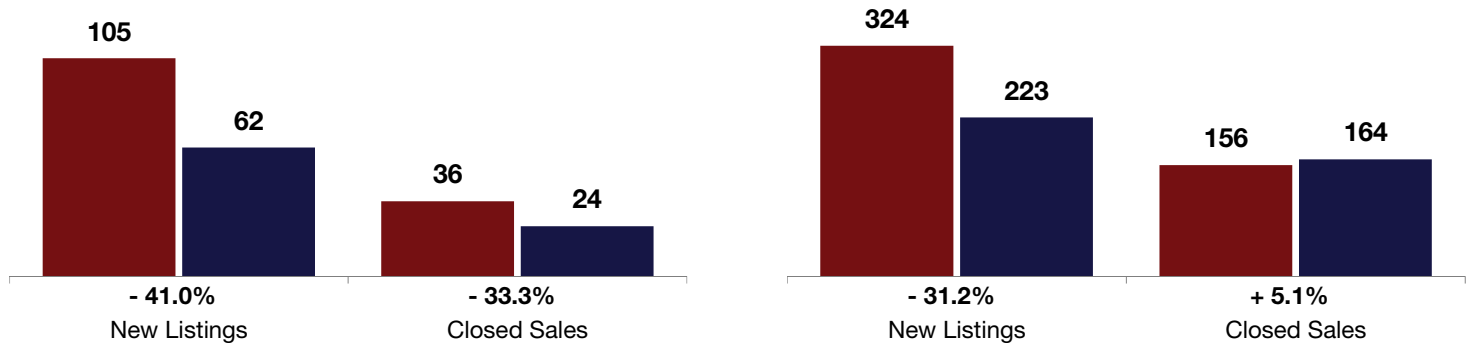
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

May

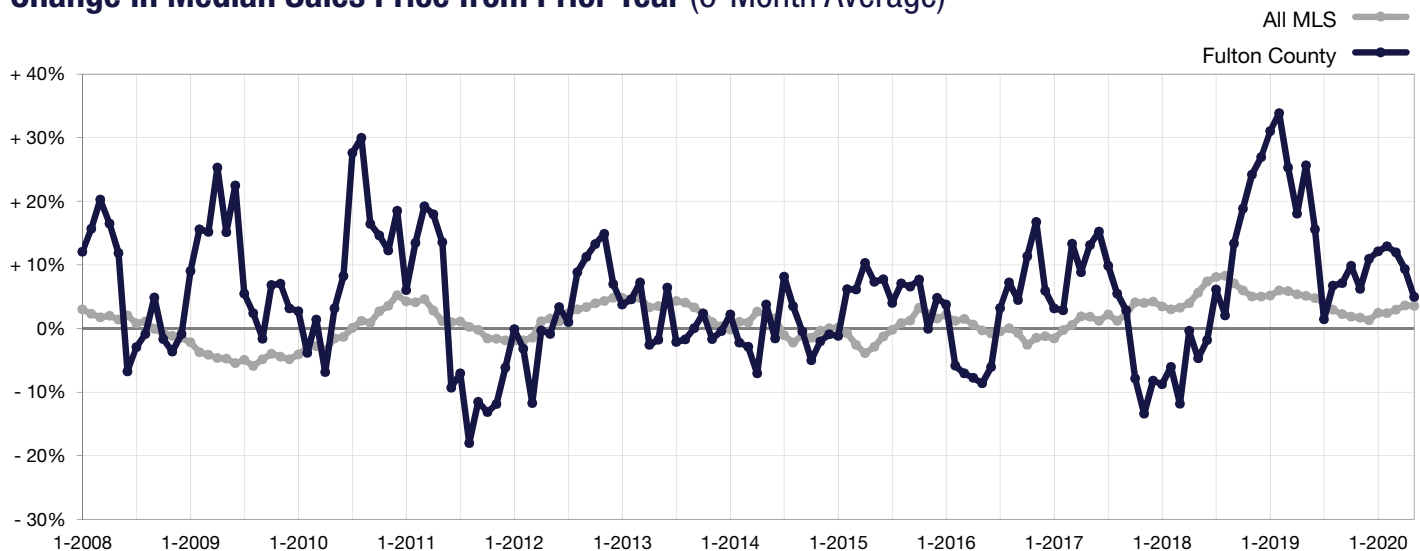
■ 2019 ■ 2020

Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.