

# Local Market Update – June 2020

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Fulton County

**+ 27.4%**

Change in  
New Listings

**- 20.4%**

Change in  
Closed Sales

**- 9.4%**

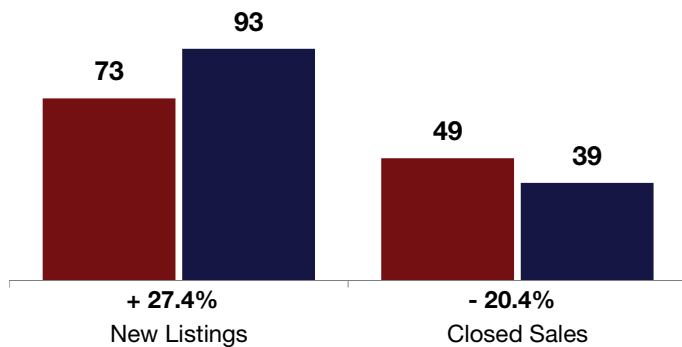
Change in  
Median Sales Price

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	73	<b>93</b>	+ 27.4%	397	<b>316</b>	- 20.4%
Closed Sales	49	<b>39</b>	- 20.4%	205	<b>206</b>	+ 0.5%
Median Sales Price*	\$127,000	<b>\$115,000</b>	- 9.4%	\$107,100	<b>\$120,000</b>	+ 12.0%
Percent of Original List Price Received*	88.4%	<b>89.7%</b>	+ 1.5%	89.2%	<b>89.4%</b>	+ 0.1%
Days on Market Until Sale	91	<b>108</b>	+ 19.0%	94	<b>98</b>	+ 4.9%
Inventory of Homes for Sale	286	<b>194</b>	- 32.2%	--	--	--
Months Supply of Inventory	6.9	<b>4.3</b>	- 37.8%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### June

■ 2019 ■ 2020

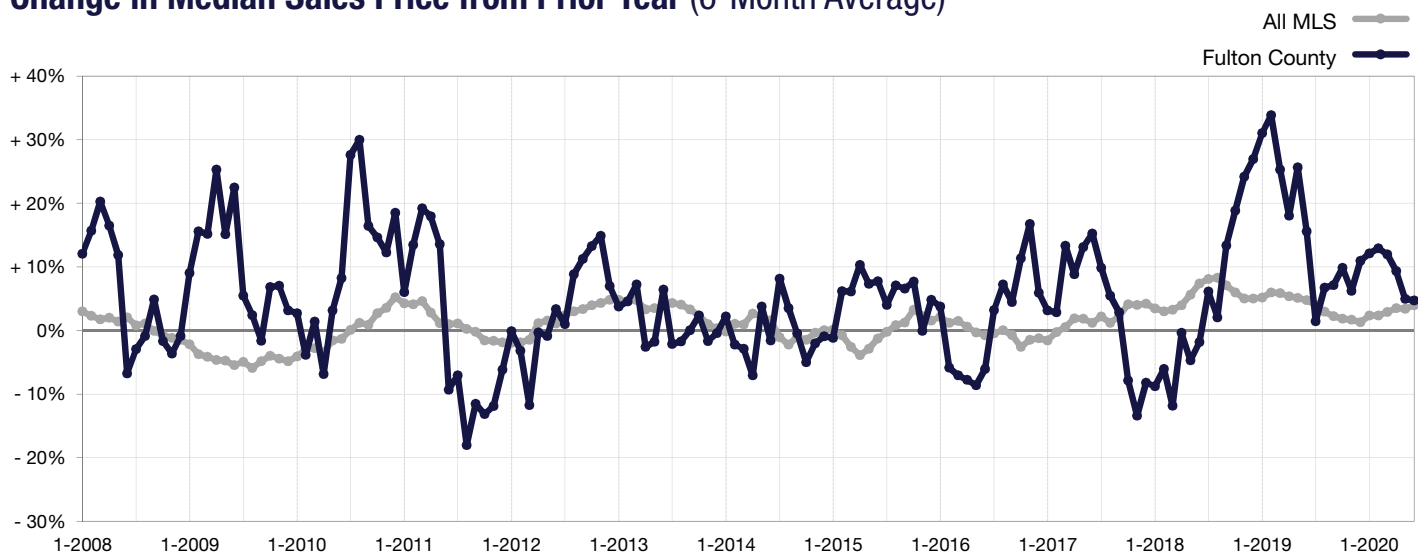


### Year to Date

■ 2019 ■ 2020



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.