

Local Market Update – July 2020

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Fulton County

- 4.8%

+ 26.1%

- 6.0%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

	July			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	84	80	- 4.8%	481	397	- 17.5%
Closed Sales	46	58	+ 26.1%	251	267	+ 6.4%
Median Sales Price*	\$128,733	\$121,050	- 6.0%	\$108,150	\$119,650	+ 10.6%
Percent of Original List Price Received*	90.0%	92.3%	+ 2.6%	89.4%	89.9%	+ 0.6%
Days on Market Until Sale	71	87	+ 23.5%	90	96	+ 7.0%
Inventory of Homes for Sale	307	189	- 38.4%	--	--	--
Months Supply of Inventory	7.5	3.9	- 47.5%	--	--	--

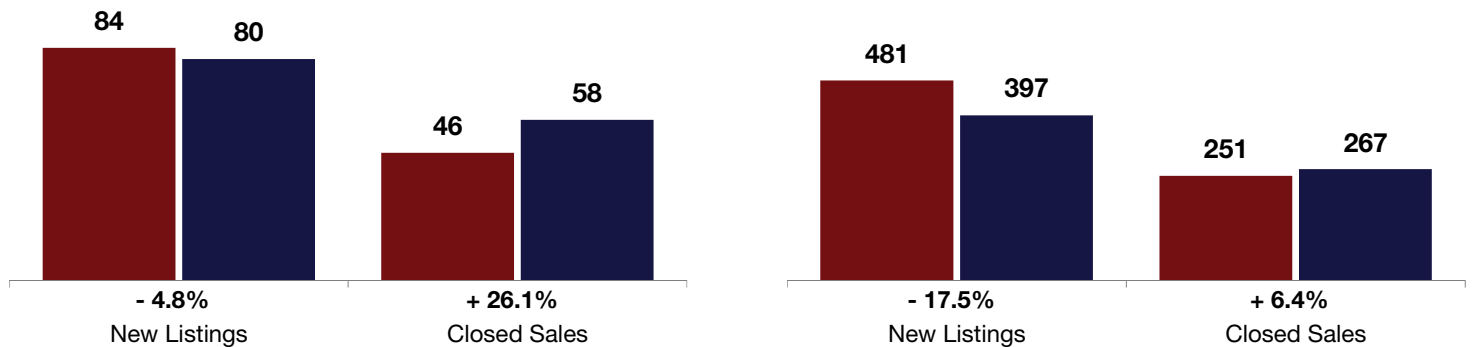
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

July

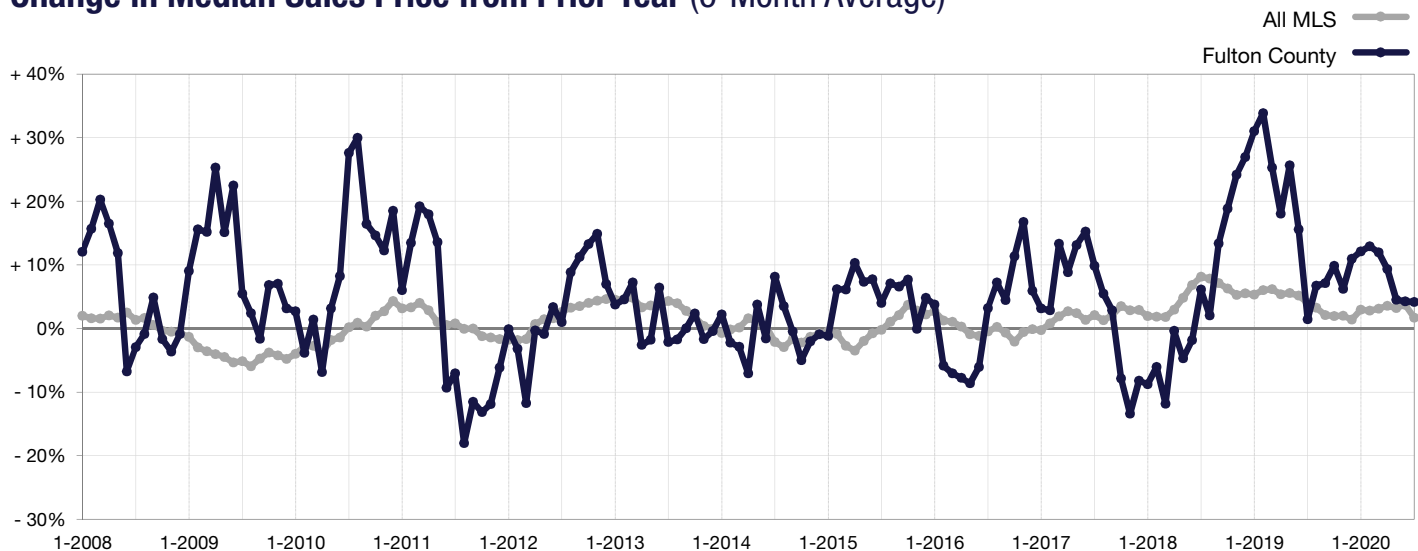
■ 2019 ■ 2020

Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.