

Local Market Update – August 2020

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Fulton County

+ 32.4%

Change in
New Listings

+ 63.0%

Change in
Closed Sales

+ 19.5%

Change in
Median Sales Price

	August			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	68	90	+ 32.4%	549	487	- 11.3%
Closed Sales	46	75	+ 63.0%	297	347	+ 16.8%
Median Sales Price*	\$142,250	\$170,000	+ 19.5%	\$121,900	\$130,000	+ 6.6%
Percent of Original List Price Received*	93.8%	95.4%	+ 1.7%	90.1%	91.1%	+ 1.1%
Days on Market Until Sale	62	95	+ 53.6%	85	95	+ 11.6%
Inventory of Homes for Sale	300	194	- 35.3%	--	--	--
Months Supply of Inventory	7.3	4.0	- 45.9%	--	--	--

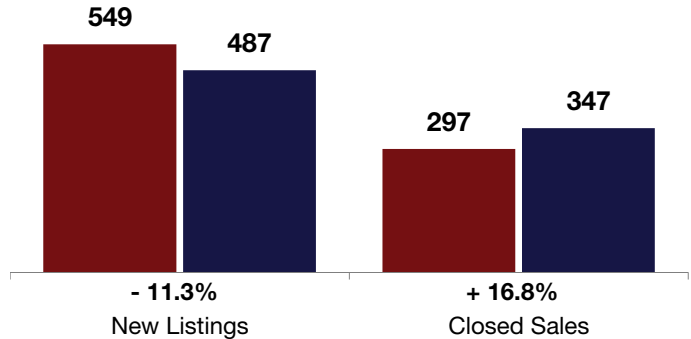
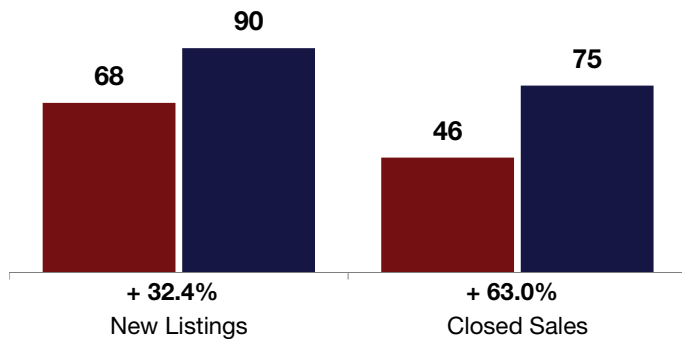
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

August

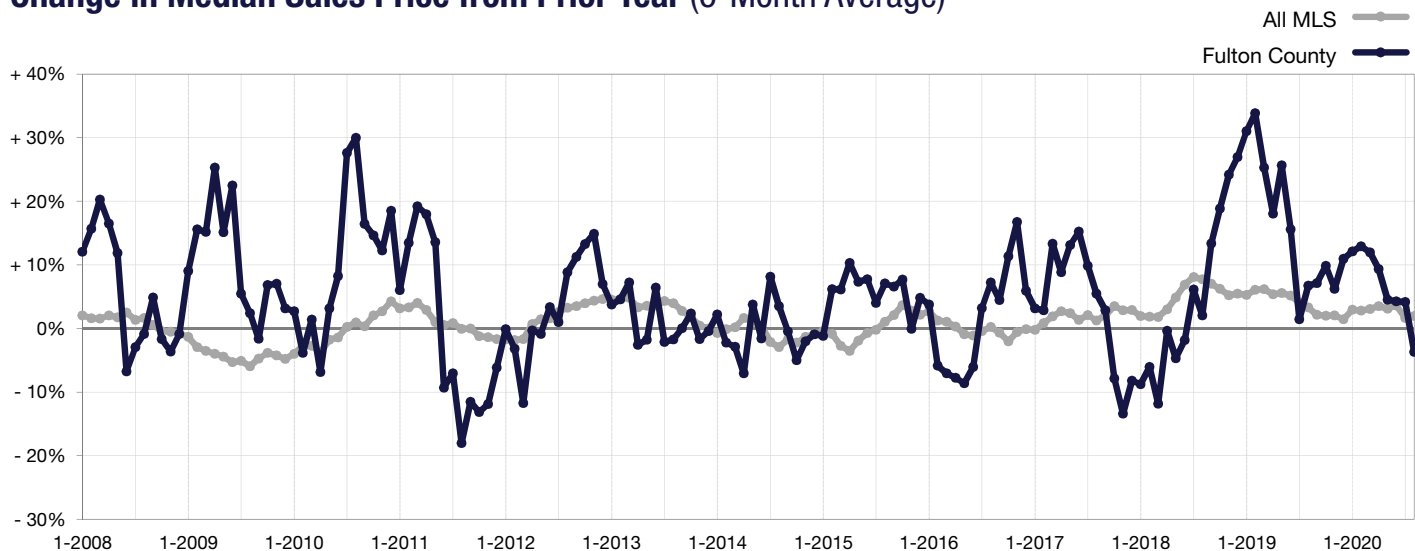
■ 2019 ■ 2020

Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.