

# Local Market Update – September 2020

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Fulton County

**- 22.4%**

**+ 22.0%**

**+ 24.5%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

### September

### Year to Date

	2019	2020	+ / -	2019	2020	+ / -
New Listings	76	59	- 22.4%	625	546	- 12.6%
Closed Sales	50	61	+ 22.0%	347	412	+ 18.7%
Median Sales Price*	\$142,600	<b>\$177,600</b>	+ 24.5%	\$122,000	<b>\$133,797</b>	+ 9.7%
Percent of Original List Price Received*	90.6%	<b>93.6%</b>	+ 3.3%	90.1%	<b>91.3%</b>	+ 1.3%
Days on Market Until Sale	76	<b>86</b>	+ 13.7%	84	<b>93</b>	+ 10.9%
Inventory of Homes for Sale	302	<b>160</b>	- 47.0%	--	--	--
Months Supply of Inventory	7.2	<b>3.1</b>	- 57.1%	--	--	--

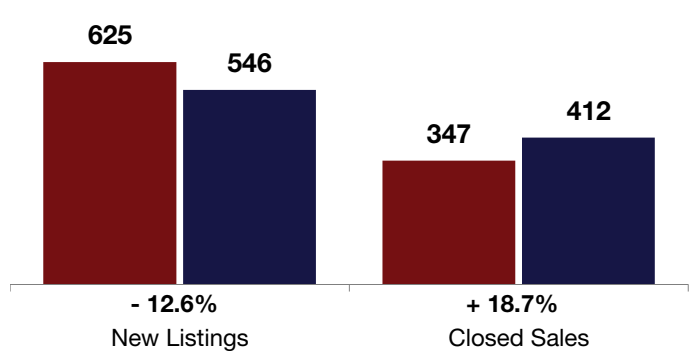
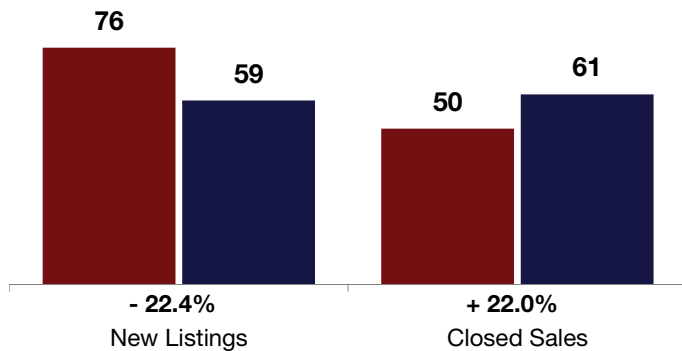
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### September

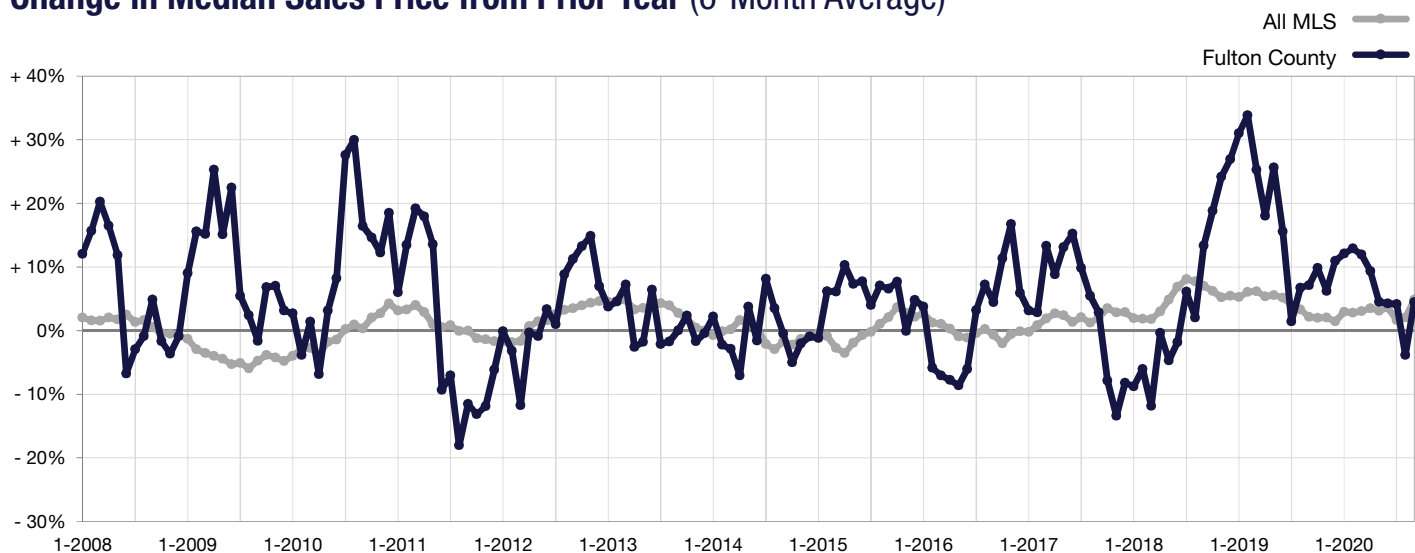
■ 2019 ■ 2020

### Year to Date

■ 2019 ■ 2020



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.