

Local Market Update – October 2020

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Fulton County

- 4.5%

Change in
New Listings

- 14.3%

Change in
Closed Sales

- 6.1%

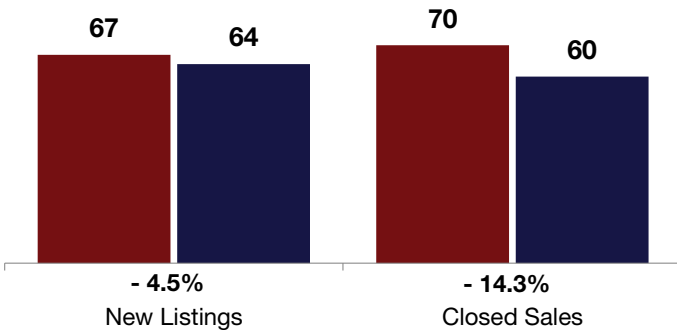
Change in
Median Sales Price

	October			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	67	64	- 4.5%	692	611	- 11.7%
Closed Sales	70	60	- 14.3%	417	477	+ 14.4%
Median Sales Price*	\$133,000	\$124,936	- 6.1%	\$124,450	\$132,500	+ 6.5%
Percent of Original List Price Received*	91.5%	92.3%	+ 0.9%	90.4%	91.4%	+ 1.2%
Days on Market Until Sale	69	65	- 5.5%	81	89	+ 9.6%
Inventory of Homes for Sale	289	162	- 43.9%	--	--	--
Months Supply of Inventory	6.8	3.2	- 53.8%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

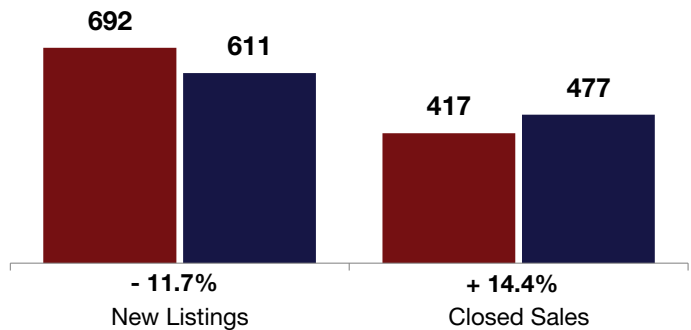
October

■ 2019 ■ 2020

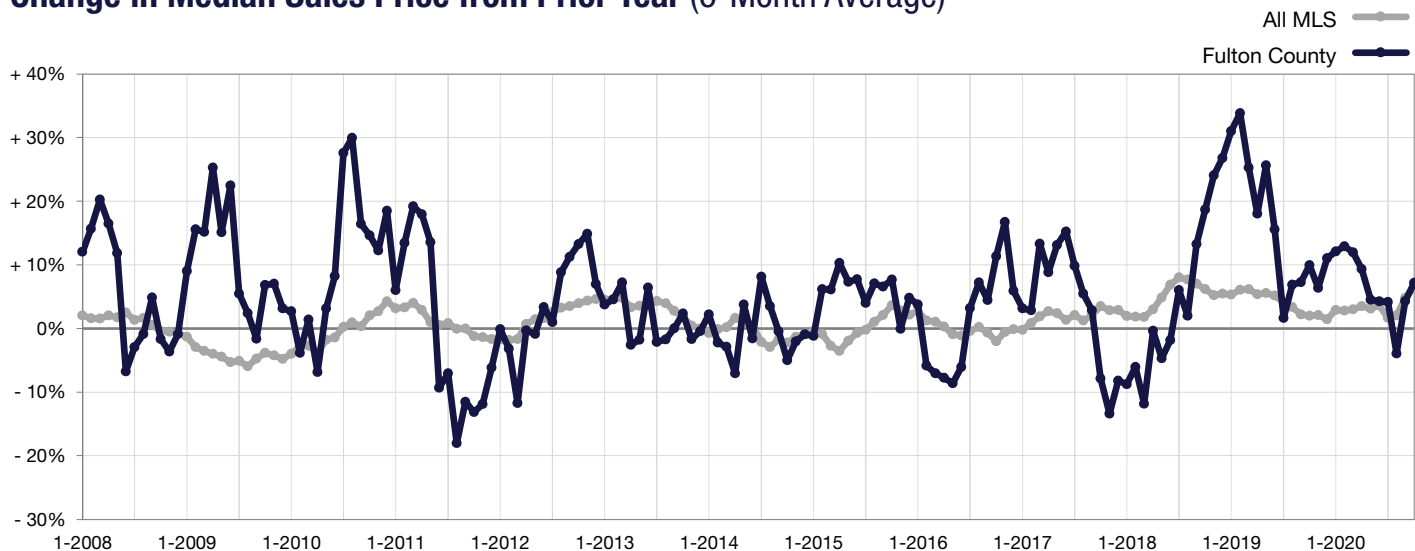


Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.