

Local Market Update – December 2020

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Fulton County

- 27.0%

+ 27.3%

+ 17.0%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

December

Year to Date

	2019	2020	+ / -	2019	2020	+ / -
New Listings	37	27	- 27.0%	788	677	- 14.1%
Closed Sales	44	56	+ 27.3%	498	600	+ 20.5%
Median Sales Price*	\$154,300	\$180,500	+ 17.0%	\$129,900	\$139,650	+ 7.5%
Percent of Original List Price Received*	91.0%	95.1%	+ 4.5%	90.5%	92.1%	+ 1.7%
Days on Market Until Sale	71	81	+ 15.6%	80	85	+ 5.9%
Inventory of Homes for Sale	280	118	- 57.9%	--	--	--
Months Supply of Inventory	6.6	2.2	- 66.4%	--	--	--

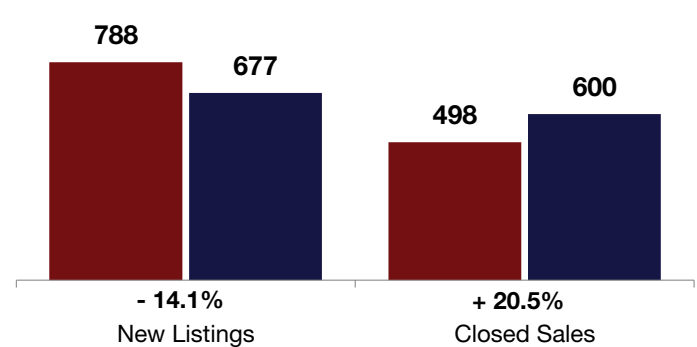
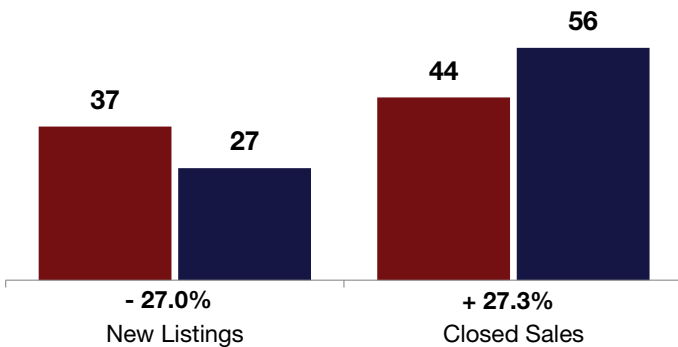
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

December

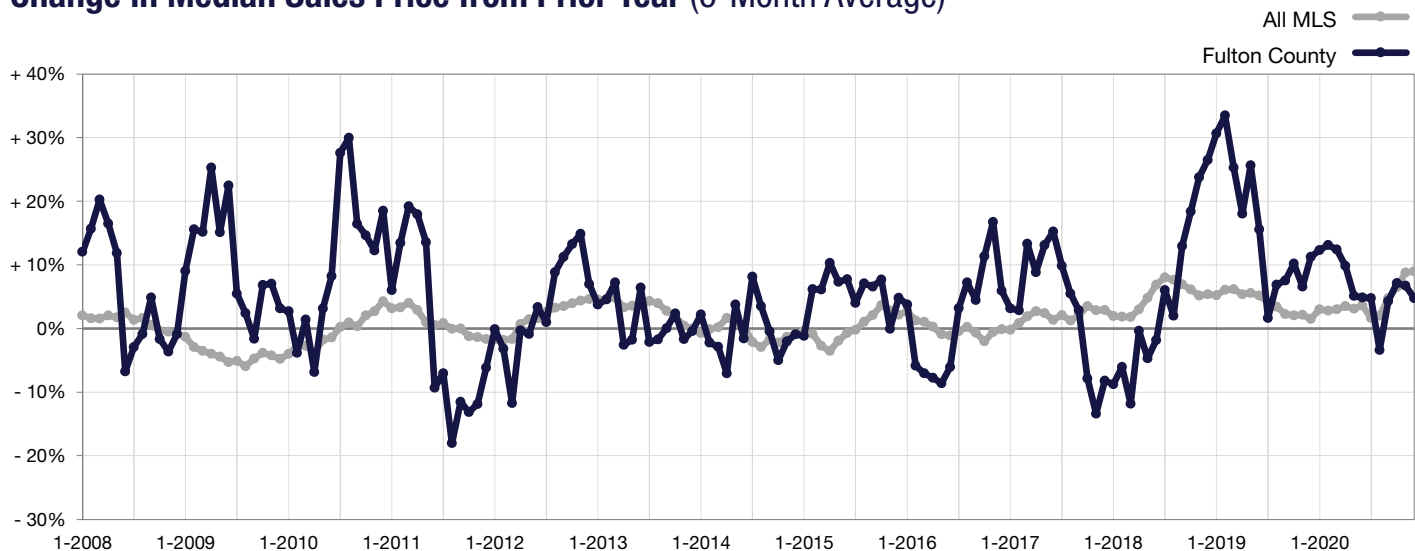
■ 2019 ■ 2020

Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.