

Local Market Update – January 2021

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Fulton County

- 50.9%

Change in
New Listings

+ 5.3%

Change in
Closed Sales

+ 3.2%

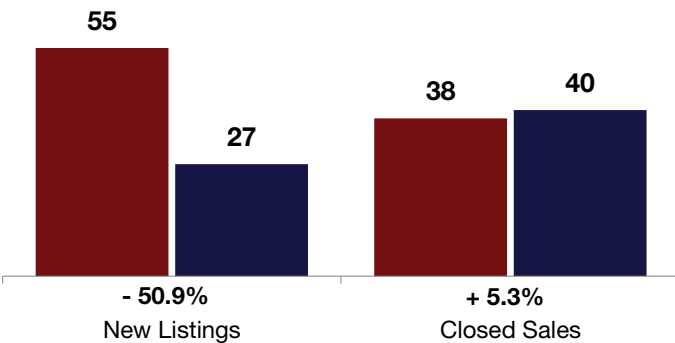
Change in
Median Sales Price

| | January | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 2020 | 2021 | + / - | 2020 | 2021 | + / - |
| New Listings | 55 | 27 | - 50.9% | 55 | 27 | - 50.9% |
| Closed Sales | 38 | 40 | + 5.3% | 38 | 40 | + 5.3% |
| Median Sales Price* | \$131,250 | \$135,500 | + 3.2% | \$131,250 | \$135,500 | + 3.2% |
| Percent of Original List Price Received* | 88.3% | 92.8% | + 5.2% | 88.3% | 92.8% | + 5.2% |
| Days on Market Until Sale | 84 | 53 | - 37.3% | 84 | 53 | - 37.3% |
| Inventory of Homes for Sale | 261 | 109 | - 58.2% | -- | -- | -- |
| Months Supply of Inventory | 5.9 | 2.1 | - 64.9% | -- | -- | -- |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

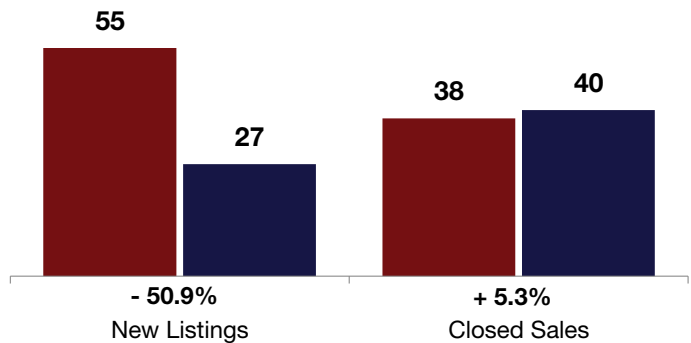
January

■ 2020 ■ 2021

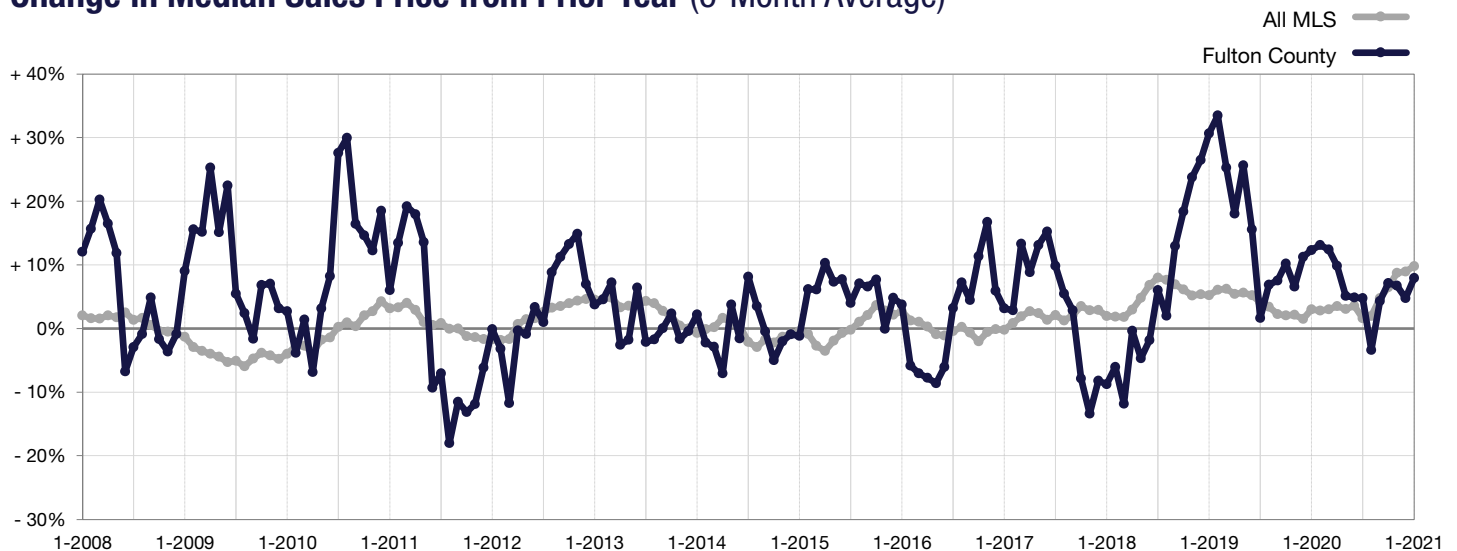


Year to Date

■ 2020 ■ 2021



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.