

Local Market Update – February 2021

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Fulton County

- 38.8%

+ 35.5%

+ 89.9%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

	February			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	49	30	- 38.8%	104	57	- 45.2%
Closed Sales	31	42	+ 35.5%	69	86	+ 24.6%
Median Sales Price*	\$69,100	\$131,200	+ 89.9%	\$107,000	\$134,800	+ 26.0%
Percent of Original List Price Received*	87.6%	92.5%	+ 5.6%	88.0%	92.6%	+ 5.3%
Days on Market Until Sale	108	60	- 44.4%	95	55	- 42.1%
Inventory of Homes for Sale	253	96	- 62.1%	--	--	--
Months Supply of Inventory	5.6	1.9	- 67.1%	--	--	--

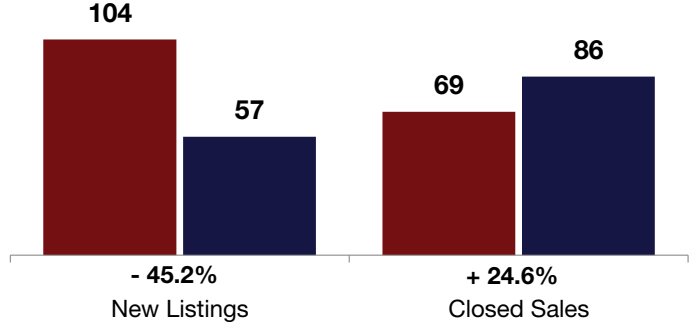
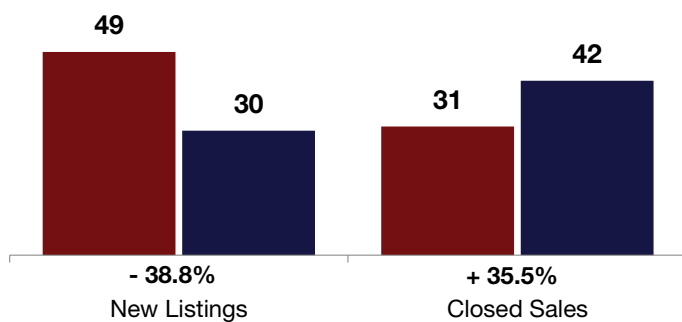
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

February

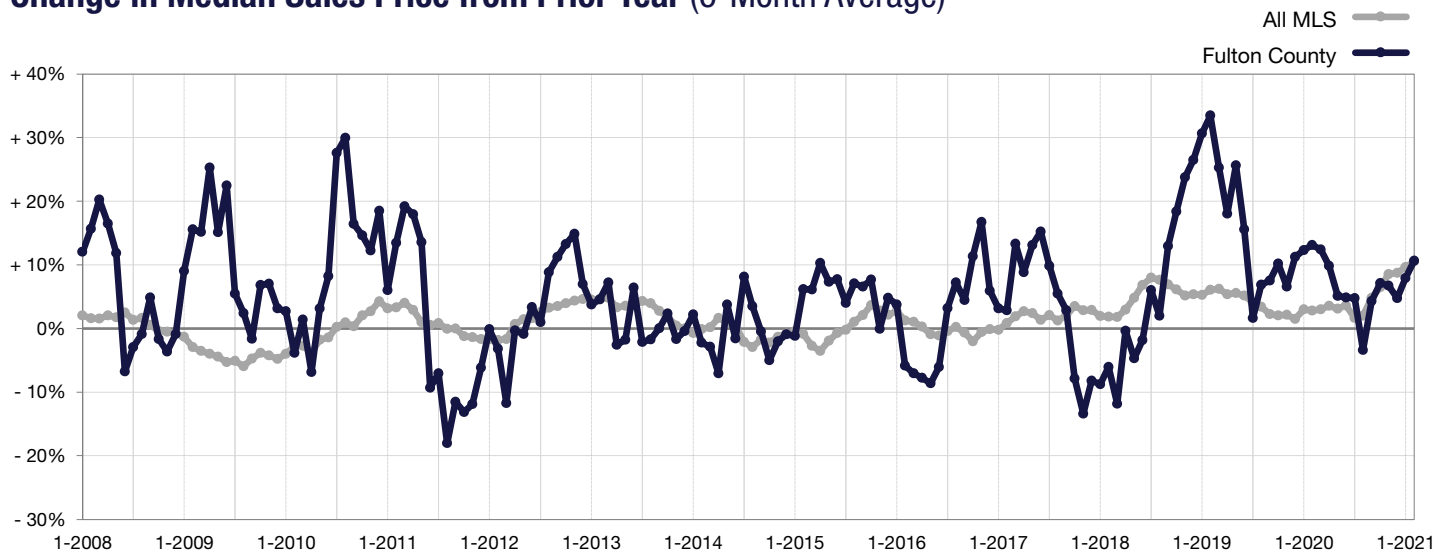
■ 2020 ■ 2021

Year to Date

■ 2020 ■ 2021



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.