

Local Market Update – March 2021

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Fulton County

+ 47.1%

- 23.1%

+ 1.8%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

	March			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	34	50	+ 47.1%	138	107	- 22.5%
Closed Sales	39	30	- 23.1%	108	116	+ 7.4%
Median Sales Price*	\$105,650	\$107,550	+ 1.8%	\$107,000	\$132,500	+ 23.8%
Percent of Original List Price Received*	89.3%	95.3%	+ 6.8%	88.4%	93.3%	+ 5.5%
Days on Market Until Sale	103	49	- 52.4%	98	53	- 45.4%
Inventory of Homes for Sale	235	100	- 57.4%	--	--	--
Months Supply of Inventory	5.2	1.9	- 63.1%	--	--	--

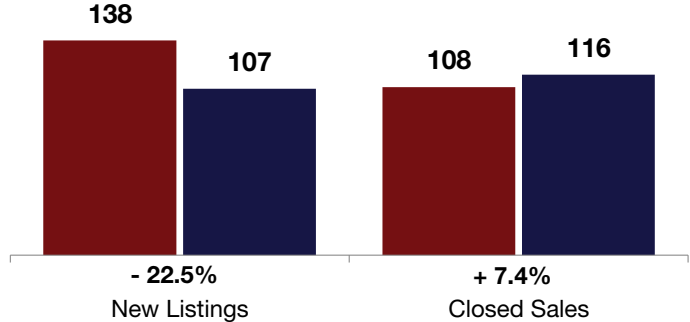
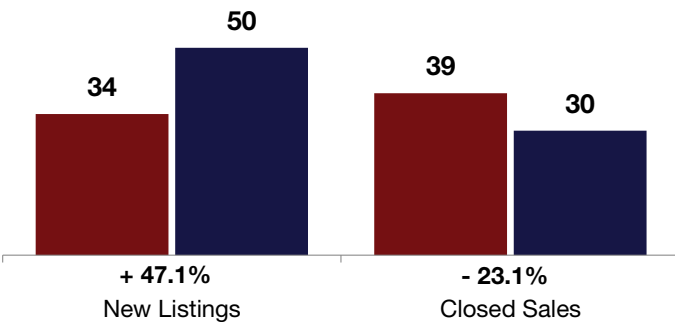
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

March

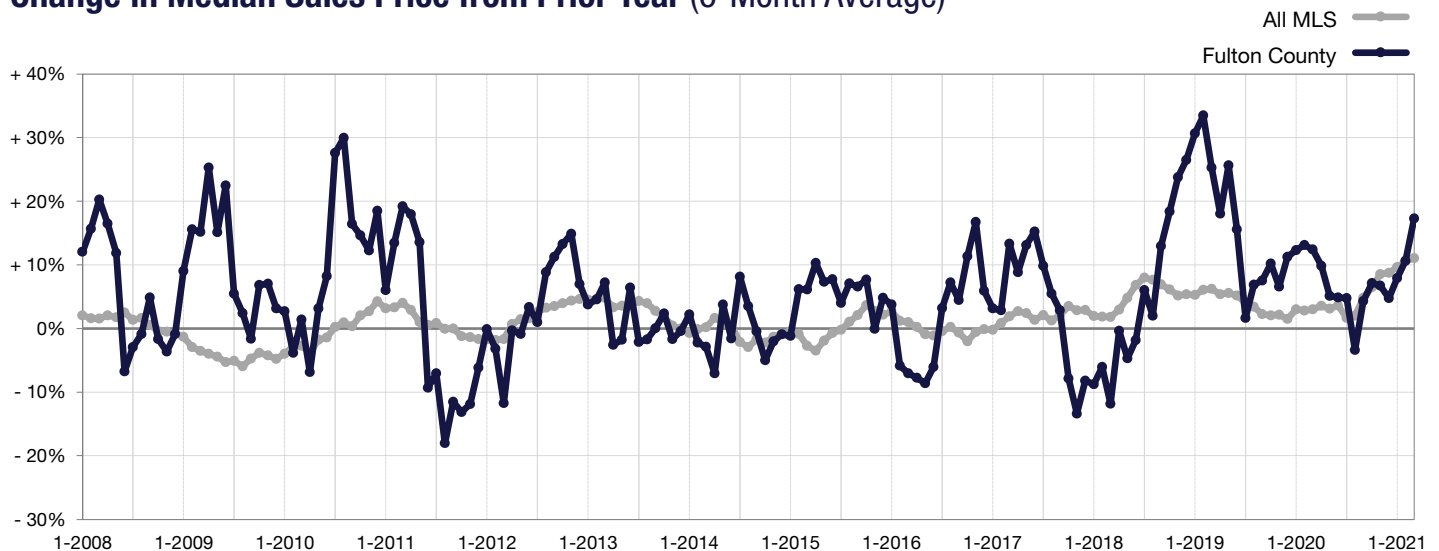
■ 2020 ■ 2021

Year to Date

■ 2020 ■ 2021



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.