

Local Market Update – April 2021

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Fulton County

+ 187.5%

+ 17.6%

+ 50.7%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

| | April | | | Year to Date | | |
|--|-----------|-----------|----------|--------------|-----------|---------|
| | 2020 | 2021 | + / - | 2020 | 2021 | + / - |
| New Listings | 24 | 69 | + 187.5% | 162 | 176 | + 8.6% |
| Closed Sales | 34 | 40 | + 17.6% | 142 | 158 | + 11.3% |
| Median Sales Price* | \$111,125 | \$167,457 | + 50.7% | \$107,000 | \$136,700 | + 27.8% |
| Percent of Original List Price Received* | 89.6% | 96.0% | + 7.1% | 88.7% | 94.0% | + 6.0% |
| Days on Market Until Sale | 91 | 51 | - 43.7% | 96 | 53 | - 45.1% |
| Inventory of Homes for Sale | 203 | 101 | - 50.2% | -- | -- | -- |
| Months Supply of Inventory | 4.6 | 1.9 | - 59.5% | -- | -- | -- |

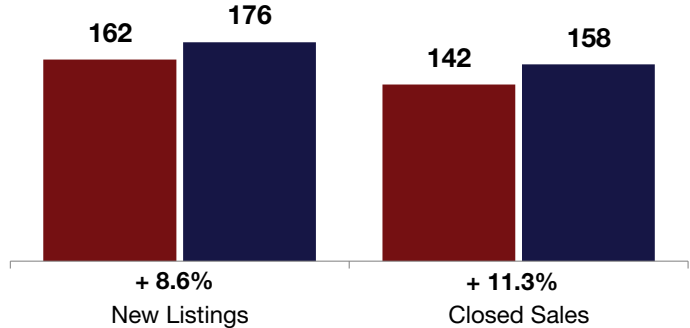
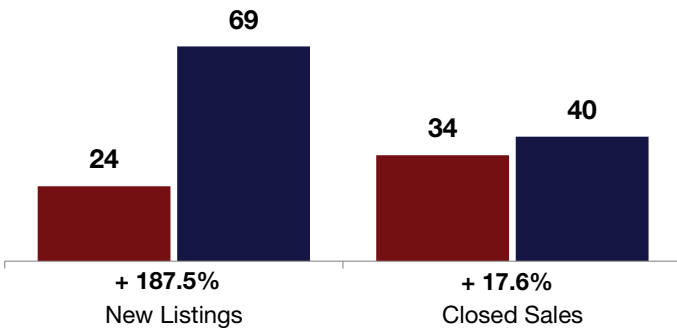
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

April

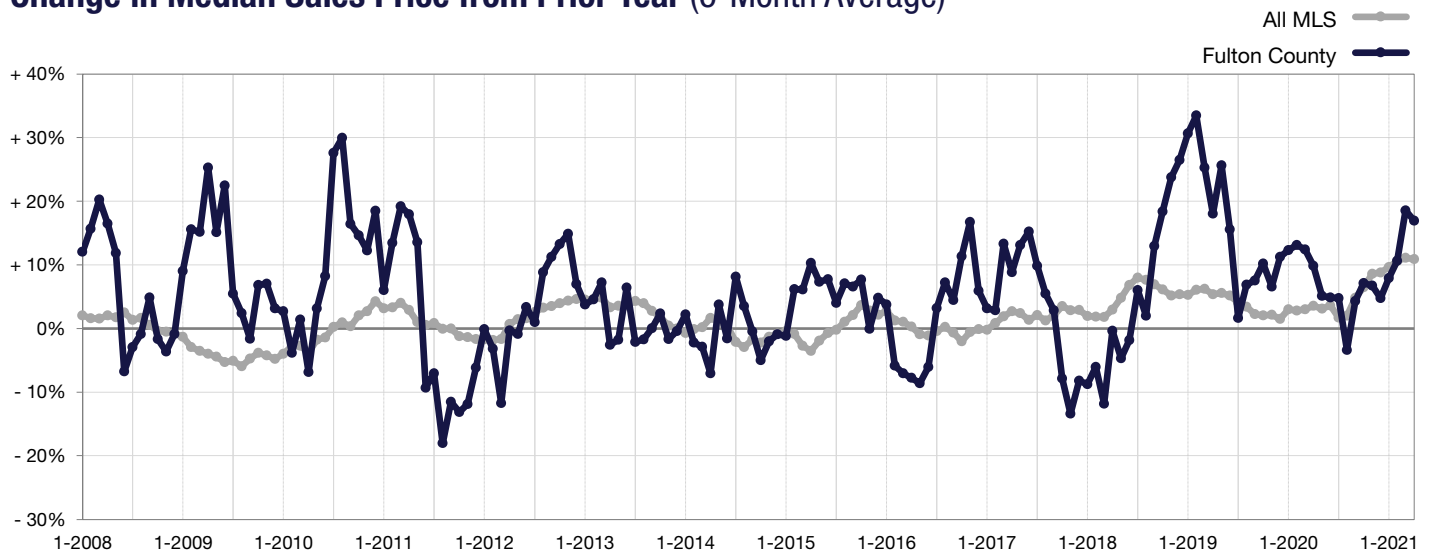
■ 2020 ■ 2021

Year to Date

■ 2020 ■ 2021



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.