

Local Market Update – May 2021

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Fulton County

+ 64.5%

Change in
New Listings

+ 63.0%

Change in
Closed Sales

+ 18.2%

Change in
Median Sales Price

	May			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	62	102	+ 64.5%	224	278	+ 24.1%
Closed Sales	27	44	+ 63.0%	169	207	+ 22.5%
Median Sales Price*	\$139,650	\$165,000	+ 18.2%	\$120,400	\$140,000	+ 16.3%
Percent of Original List Price Received*	91.5%	94.5%	+ 3.2%	89.2%	93.9%	+ 5.3%
Days on Market Until Sale	93	65	- 30.8%	96	56	- 42.0%
Inventory of Homes for Sale	192	124	- 35.4%	--	--	--
Months Supply of Inventory	4.3	2.2	- 48.1%	--	--	--

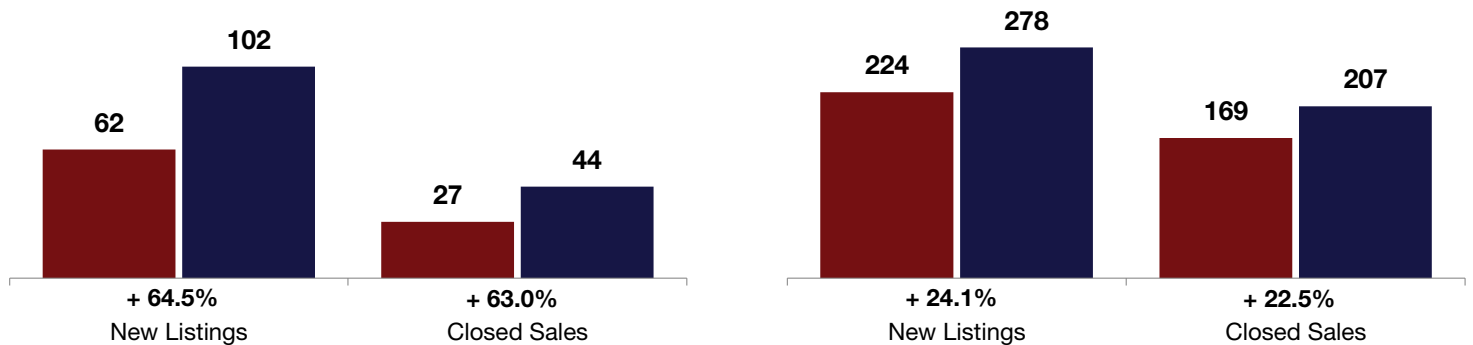
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

May

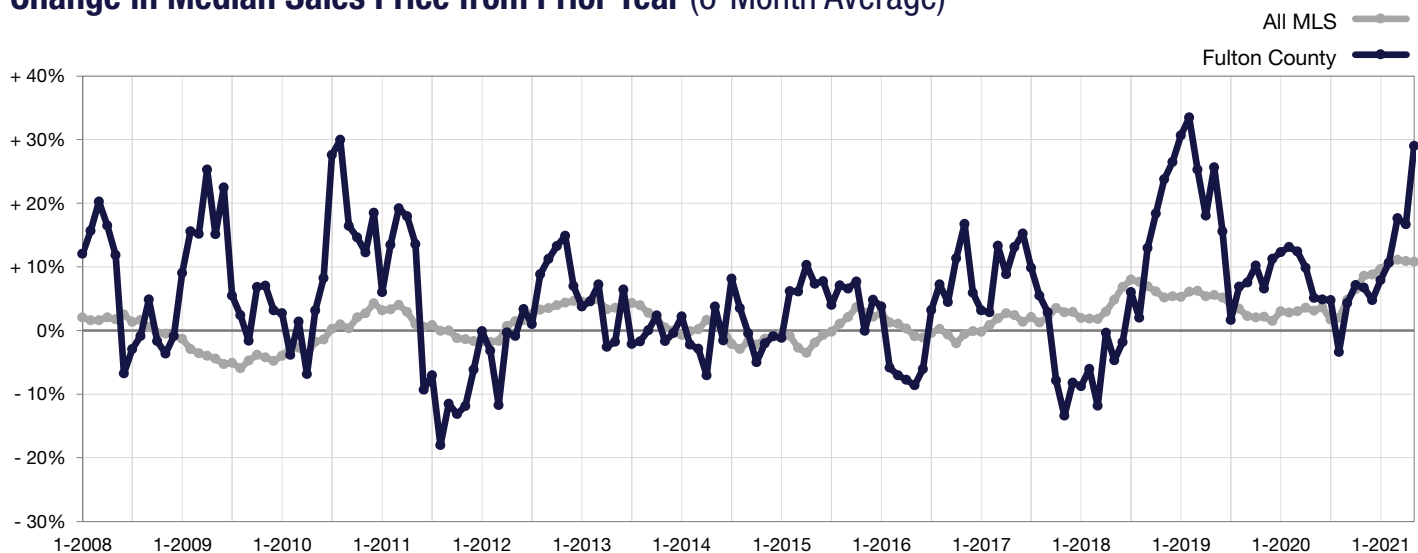
■ 2020 ■ 2021

Year to Date

■ 2020 ■ 2021



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.