

Local Market Update – June 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Fulton County

- 18.9%

+ 20.5%

- 8.2%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

	June			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	90	73	- 18.9%	383	397	+ 3.7%
Closed Sales	39	47	+ 20.5%	202	202	0.0%
Median Sales Price*	\$140,000	\$128,500	- 8.2%	\$105,234	\$108,075	+ 2.7%
Percent of Original List Price Received*	95.8%	89.5%	- 6.5%	90.7%	89.6%	- 1.2%
Days on Market Until Sale	42	90	+ 115.2%	98	94	- 3.9%
Inventory of Homes for Sale	275	287	+ 4.4%	--	--	--
Months Supply of Inventory	6.8	7.0	+ 3.5%	--	--	--

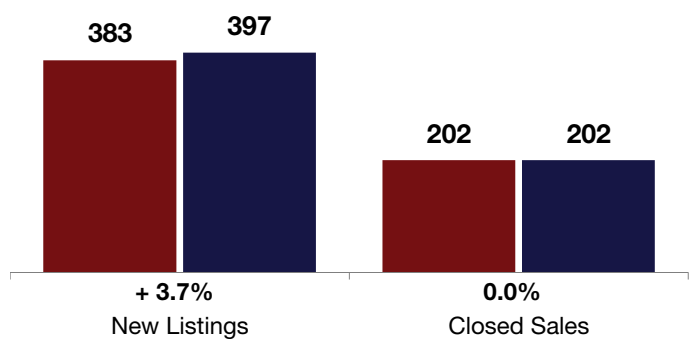
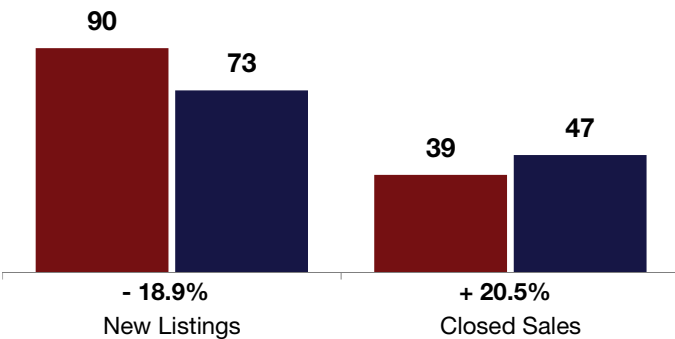
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

June

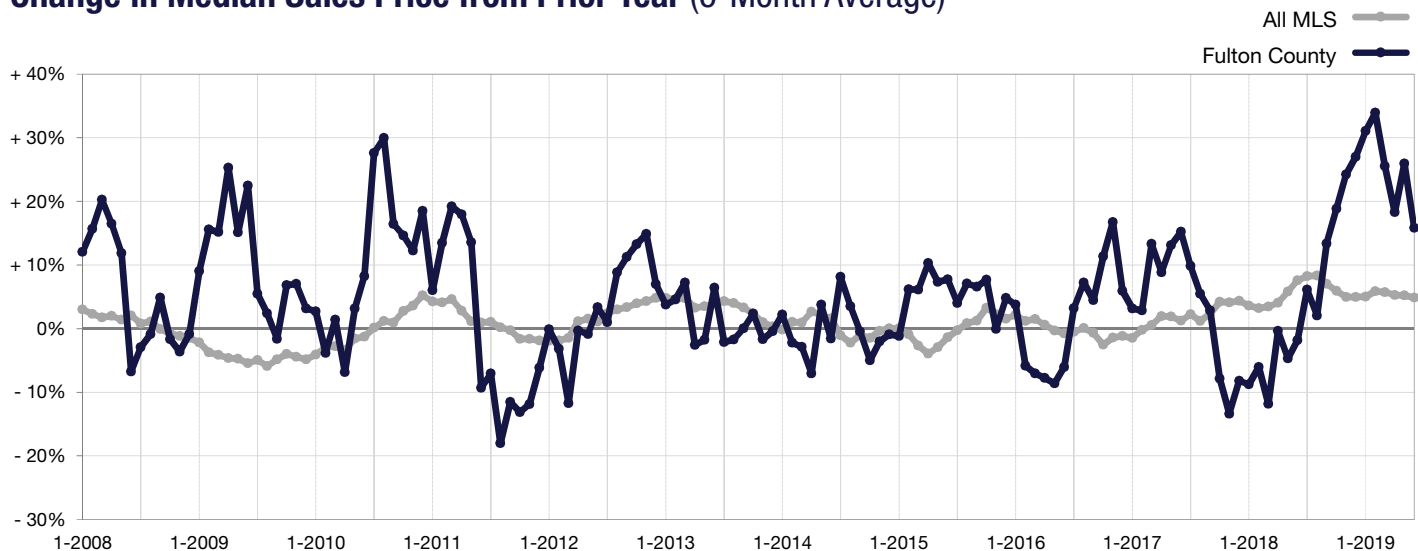
■ 2018 ■ 2019

Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.