

Local Market Update – June 2021

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Fulton County

- 12.8%

+ 34.1%

+ 28.8%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

	June			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	94	82	- 12.8%	318	360	+ 13.2%
Closed Sales	41	55	+ 34.1%	210	265	+ 26.2%
Median Sales Price*	\$115,000	\$148,100	+ 28.8%	\$118,000	\$140,750	+ 19.3%
Percent of Original List Price Received*	89.6%	97.4%	+ 8.7%	89.2%	94.5%	+ 5.9%
Days on Market Until Sale	110	40	- 63.2%	99	52	- 46.8%
Inventory of Homes for Sale	187	132	- 29.4%	--	--	--
Months Supply of Inventory	4.0	2.4	- 39.6%	--	--	--

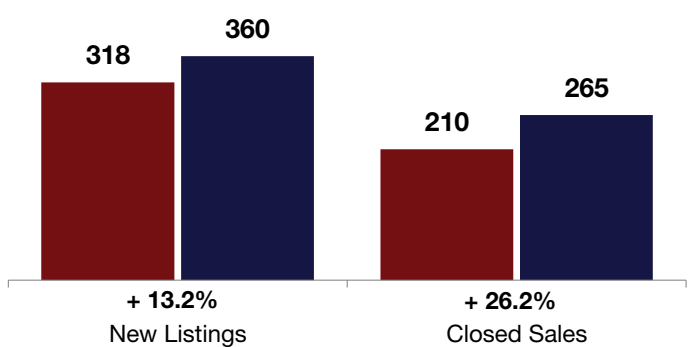
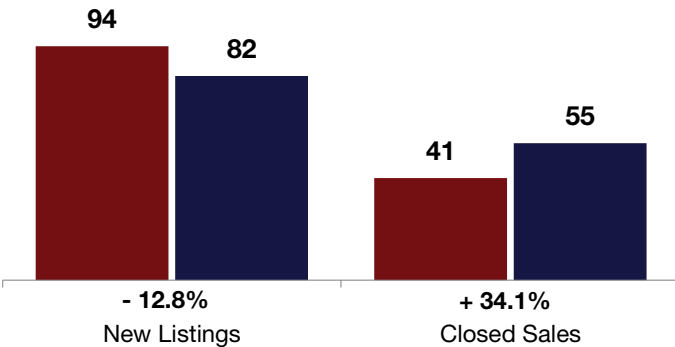
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

June

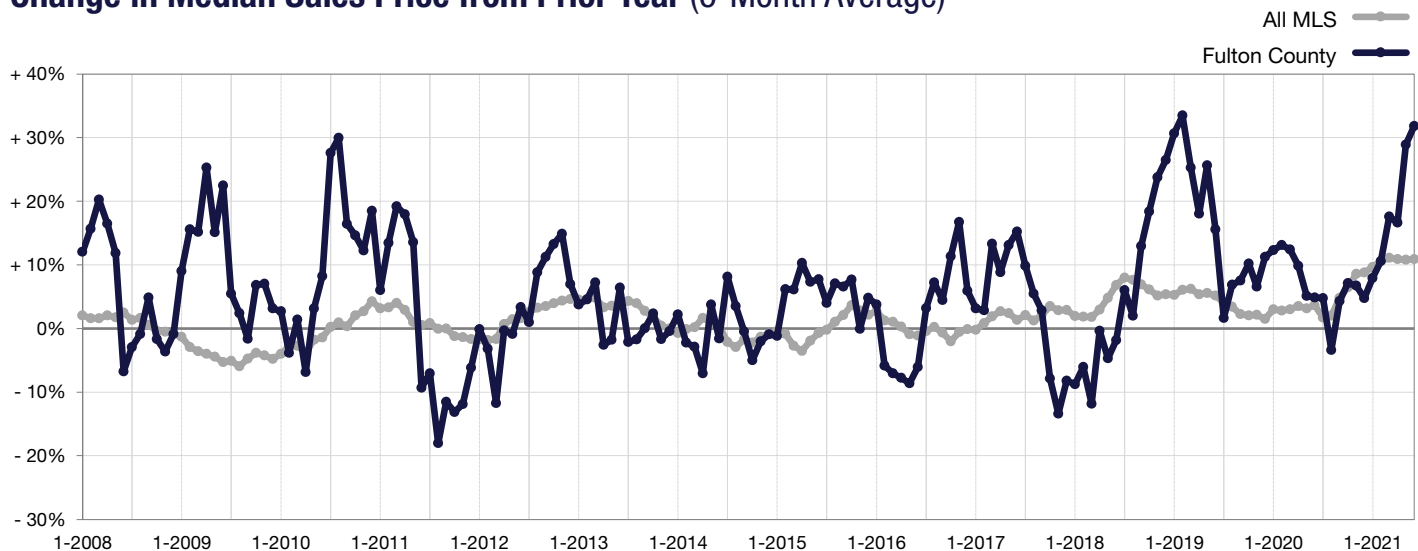
■ 2020 ■ 2021

Year to Date

■ 2020 ■ 2021



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.