

Local Market Update – July 2021

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Fulton County

+ 16.3%

Change in
New Listings

+ 18.5%

Change in
Closed Sales

+ 47.4%

Change in
Median Sales Price

	July			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	80	93	+ 16.3%	398	455	+ 14.3%
Closed Sales	65	77	+ 18.5%	275	347	+ 26.2%
Median Sales Price*	\$118,720	\$175,000	+ 47.4%	\$118,360	\$146,240	+ 23.6%
Percent of Original List Price Received*	92.2%	96.2%	+ 4.4%	89.9%	94.8%	+ 5.4%
Days on Market Until Sale	83	39	- 53.7%	95	50	- 47.9%
Inventory of Homes for Sale	182	158	- 13.2%	--	--	--
Months Supply of Inventory	3.7	2.9	- 20.3%	--	--	--

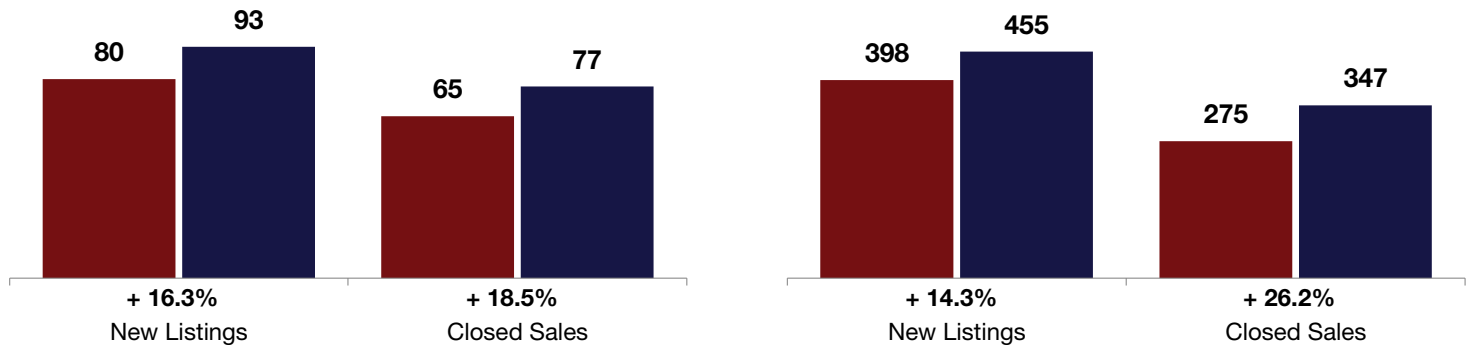
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

July

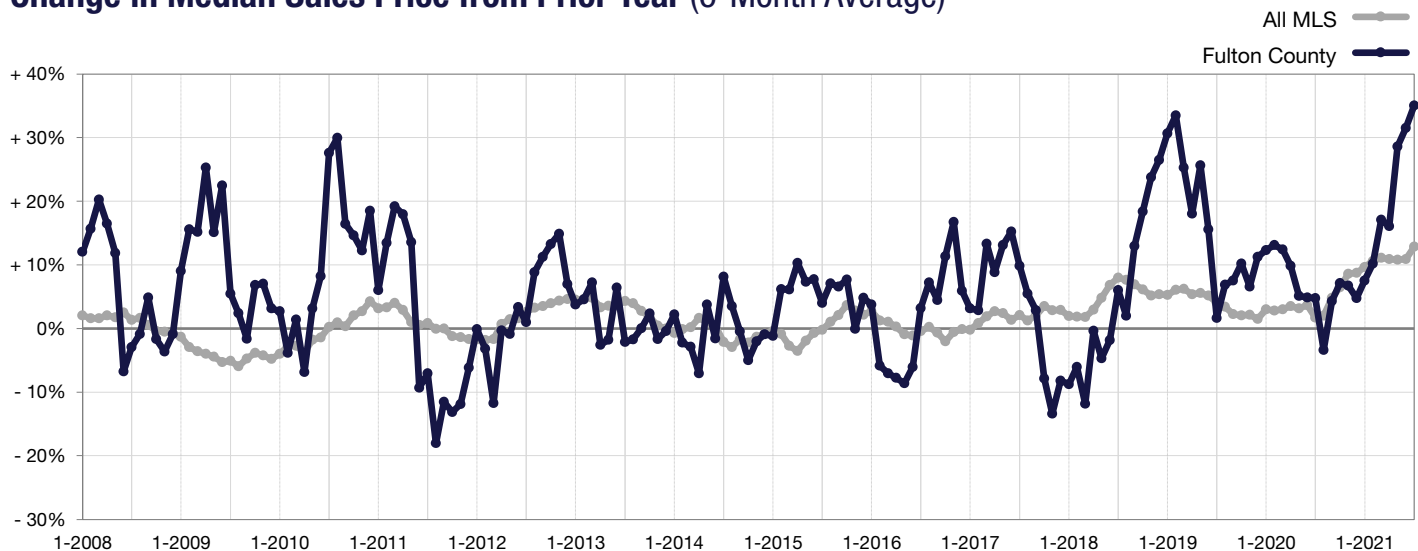
■ 2020 ■ 2021

Year to Date

■ 2020 ■ 2021



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.