

# Local Market Update – August 2021

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Fulton County

**- 7.7%**

Change in  
New Listings

**- 31.6%**

Change in  
Closed Sales

**- 7.7%**

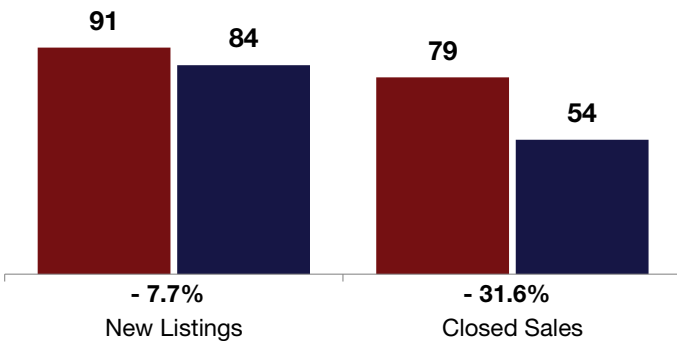
Change in  
Median Sales Price

	August			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	91	84	- 7.7%	489	539	+ 10.2%
Closed Sales	79	54	- 31.6%	354	402	+ 13.6%
Median Sales Price*	\$169,000	\$156,000	- 7.7%	\$128,500	\$146,280	+ 13.8%
Percent of Original List Price Received*	94.2%	96.4%	+ 2.3%	90.9%	95.1%	+ 4.6%
Days on Market Until Sale	90	49	- 45.3%	94	50	- 47.0%
Inventory of Homes for Sale	182	168	- 7.7%	--	--	--
Months Supply of Inventory	3.6	3.2	- 9.8%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

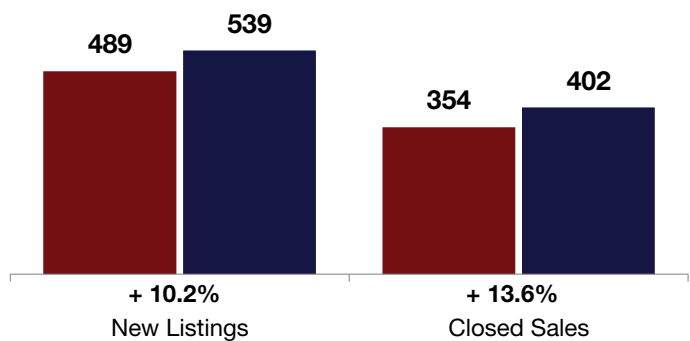
### August

■ 2020 ■ 2021

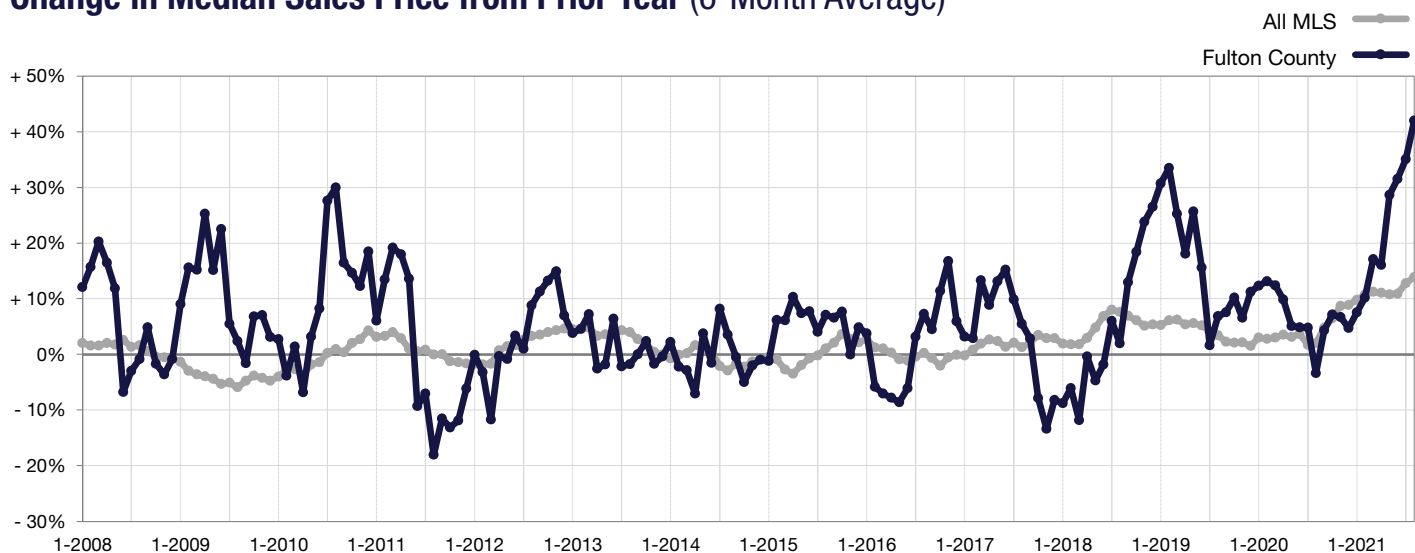


### Year to Date

■ 2020 ■ 2021



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.