

# Local Market Update – September 2021

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Fulton County

**+ 13.6%**

**- 23.1%**

**- 11.2%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

### September

### Year to Date

	2020	2021	+ / -	2020	2021	+ / -
New Listings	59	67	+ 13.6%	548	606	+ 10.6%
Closed Sales	65	50	- 23.1%	419	453	+ 8.1%
Median Sales Price*	\$168,000	\$149,250	- 11.2%	\$132,500	\$147,090	+ 11.0%
Percent of Original List Price Received*	93.6%	96.6%	+ 3.3%	91.3%	95.3%	+ 4.3%
Days on Market Until Sale	85	47	- 45.4%	93	49	- 46.7%
Inventory of Homes for Sale	156	159	+ 1.9%	--	--	--
Months Supply of Inventory	3.0	3.1	+ 3.9%	--	--	--

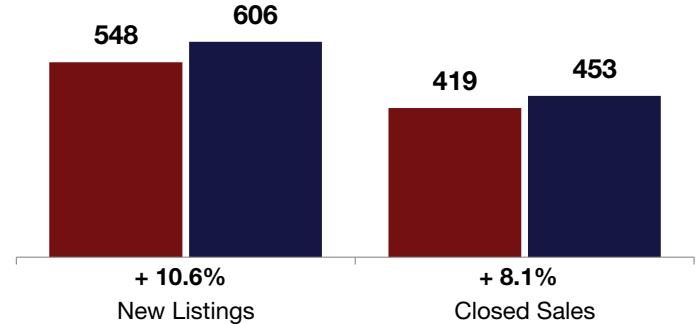
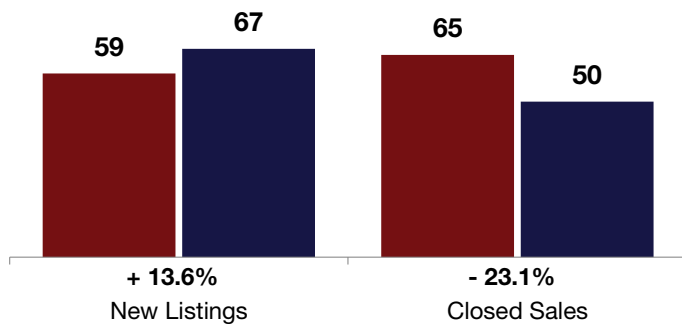
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### September

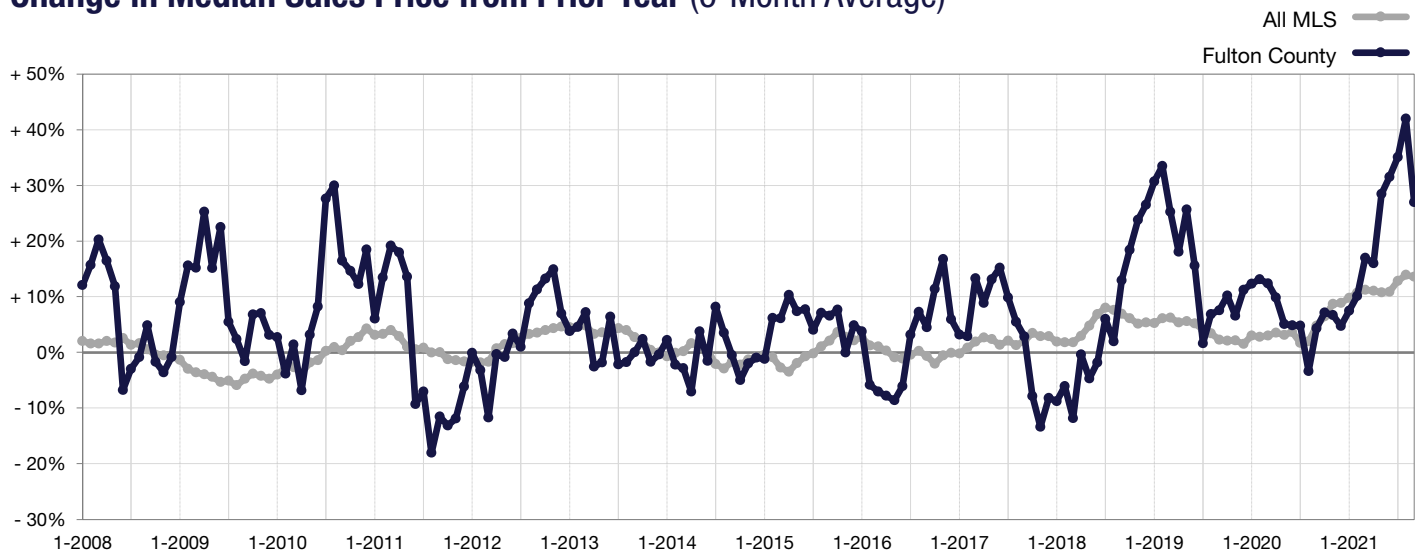
■ 2020 ■ 2021

### Year to Date

■ 2020 ■ 2021



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.