

Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Fulton County

- 1.6%

Change in
New Listings

+ 21.3%

Change in
Closed Sales

+ 54.3%

Change in
Median Sales Price

October

Year to Date

	2020	2021	+ / -	2020	2021	+ / -
New Listings	64	63	- 1.6%	612	670	+ 9.5%
Closed Sales	61	74	+ 21.3%	480	529	+ 10.2%
Median Sales Price*	\$132,872	\$205,000	+ 54.3%	\$132,500	\$155,170	+ 17.1%
Percent of Original List Price Received*	92.0%	95.8%	+ 4.1%	91.4%	95.3%	+ 4.3%
Days on Market Until Sale	65	28	- 56.8%	89	46	- 48.1%
Inventory of Homes for Sale	148	159	+ 7.4%	--	--	--
Months Supply of Inventory	2.8	3.1	+ 11.6%	--	--	--

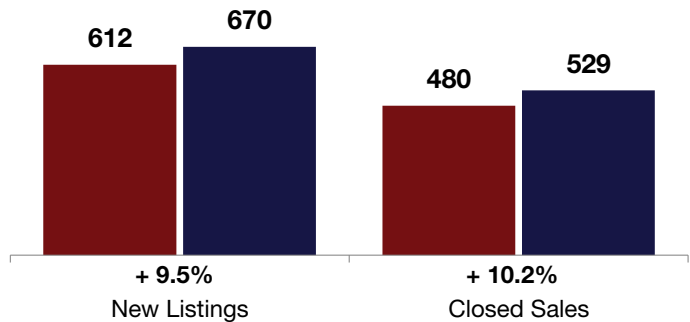
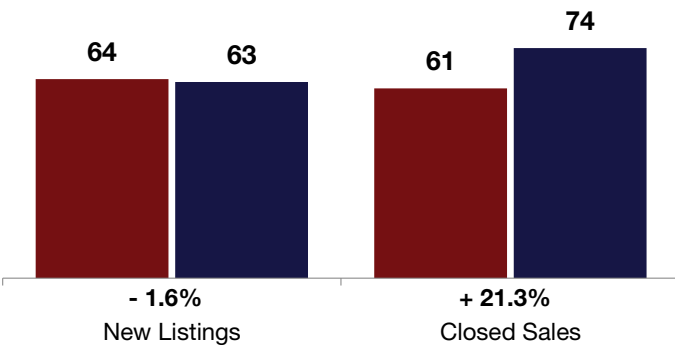
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

October

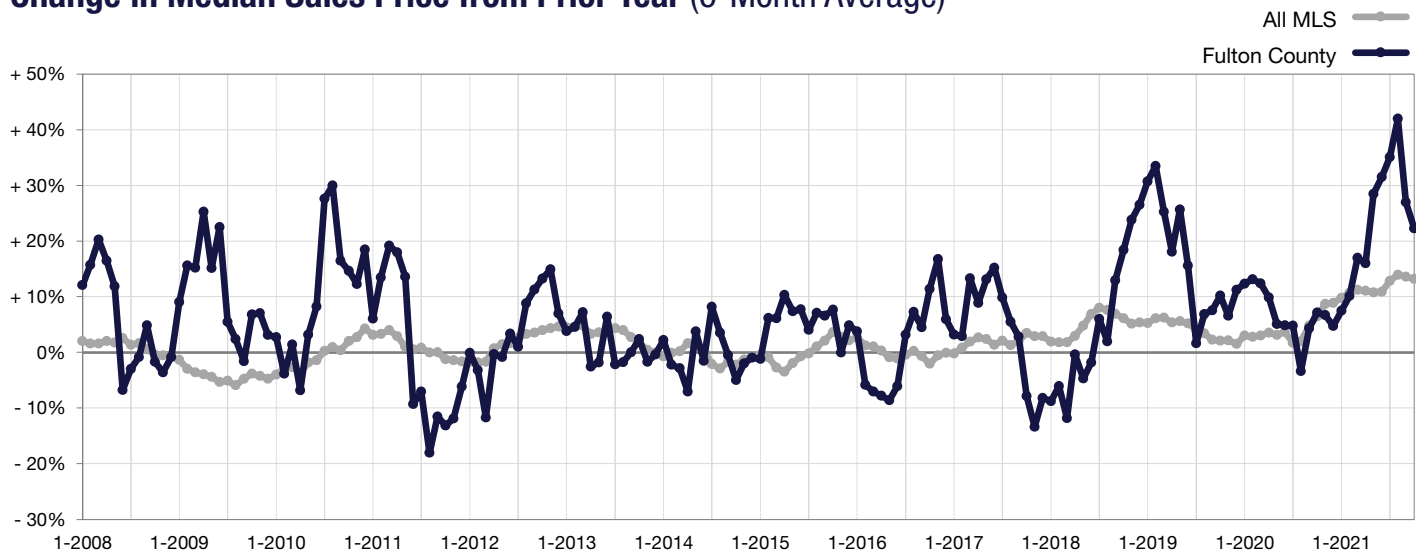
■ 2020 ■ 2021

Year to Date

■ 2020 ■ 2021



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.