

# Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Fulton County

**+ 21.1%**

Change in  
New Listings

**- 20.0%**

Change in  
Closed Sales

**- 15.8%**

Change in  
Median Sales Price

### November

### Year to Date

	2020	2021	+ / -	2020	2021	+ / -
New Listings	38	46	+ 21.1%	650	718	+ 10.5%
Closed Sales	65	52	- 20.0%	545	584	+ 7.2%
Median Sales Price*	\$177,000	\$148,950	- 15.8%	\$135,748	\$155,000	+ 14.2%
Percent of Original List Price Received*	94.7%	96.5%	+ 1.8%	91.8%	95.5%	+ 4.0%
Days on Market Until Sale	55	31	- 43.9%	85	46	- 46.5%
Inventory of Homes for Sale	143	144	+ 0.7%	--	--	--
Months Supply of Inventory	2.7	2.8	+ 2.1%	--	--	--

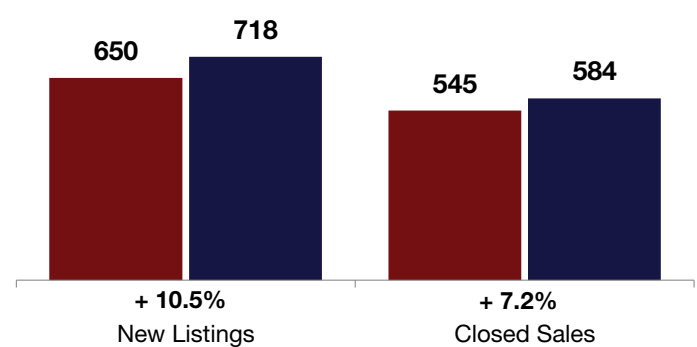
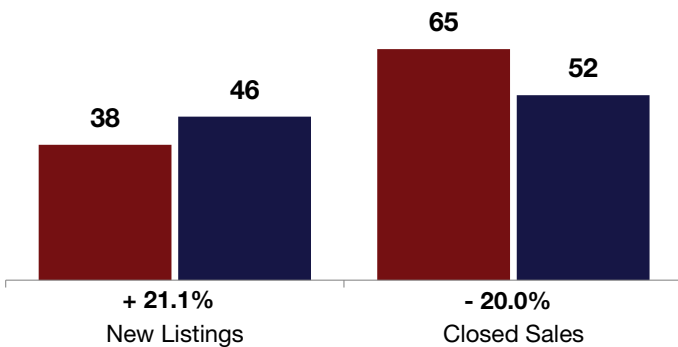
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### November

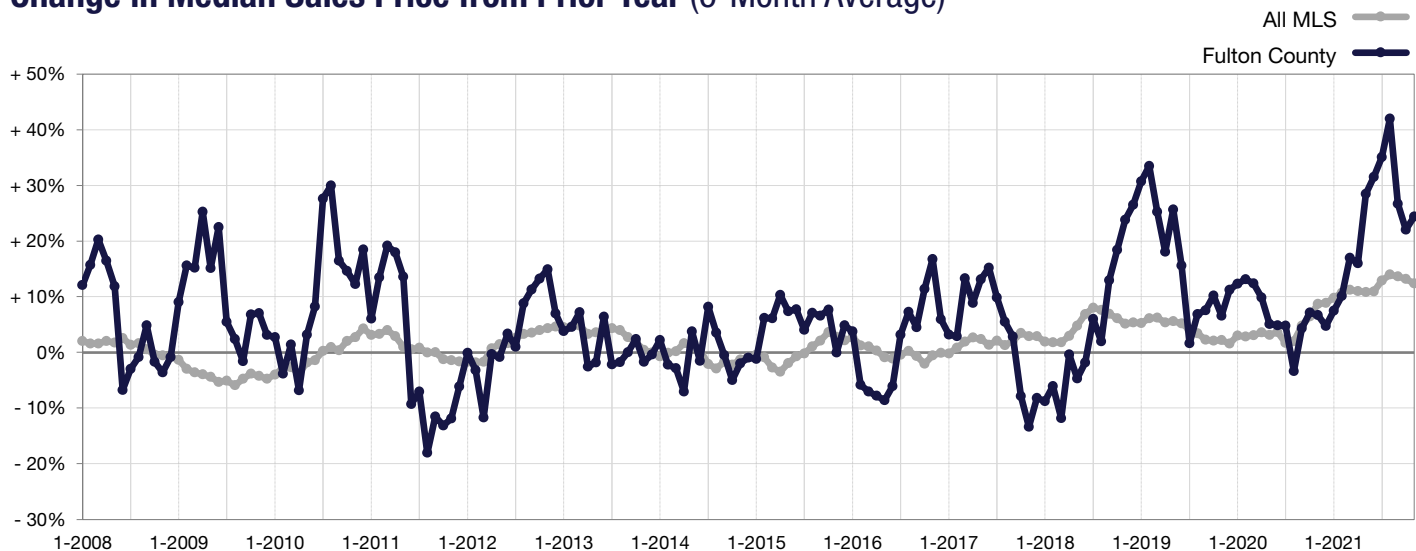
■ 2020 ■ 2021

### Year to Date

■ 2020 ■ 2021



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.