

# Local Market Update – December 2021

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Fulton County

**- 7.4%**

Change in  
New Listings

**+ 5.3%**

Change in  
Closed Sales

**- 11.1%**

Change in  
Median Sales Price

### December

### Year to Date

	2020	2021	+ / -	2020	2021	+ / -
New Listings	27	25	- 7.4%	676	744	+ 10.1%
Closed Sales	57	60	+ 5.3%	602	653	+ 8.5%
Median Sales Price*	\$176,000	<b>\$156,500</b>	- 11.1%	\$139,000	<b>\$155,170</b>	+ 11.6%
Percent of Original List Price Received*	94.9%	<b>96.4%</b>	+ 1.7%	92.1%	<b>95.5%</b>	+ 3.7%
Days on Market Until Sale	81	<b>48</b>	- 41.0%	85	<b>46</b>	- 46.0%
Inventory of Homes for Sale	147	<b>129</b>	- 12.2%	--	--	--
Months Supply of Inventory	2.7	<b>2.4</b>	- 10.9%	--	--	--

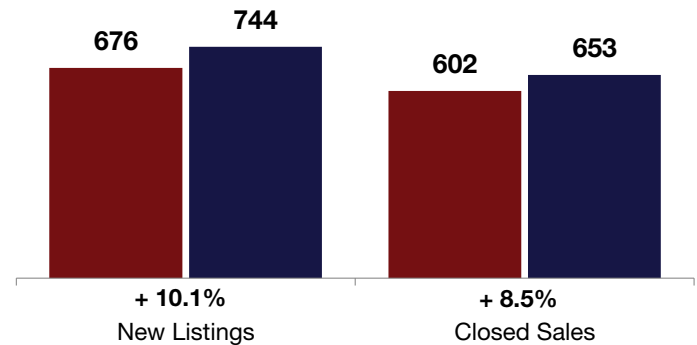
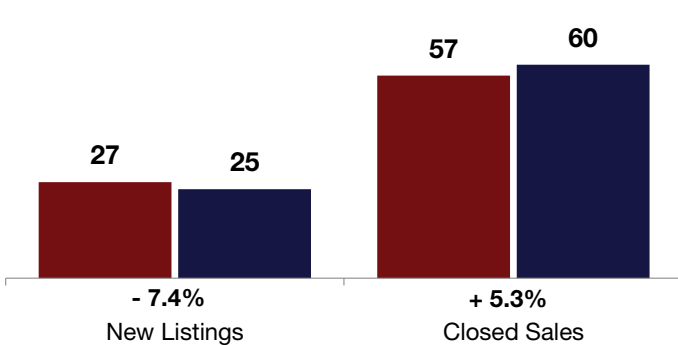
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### December

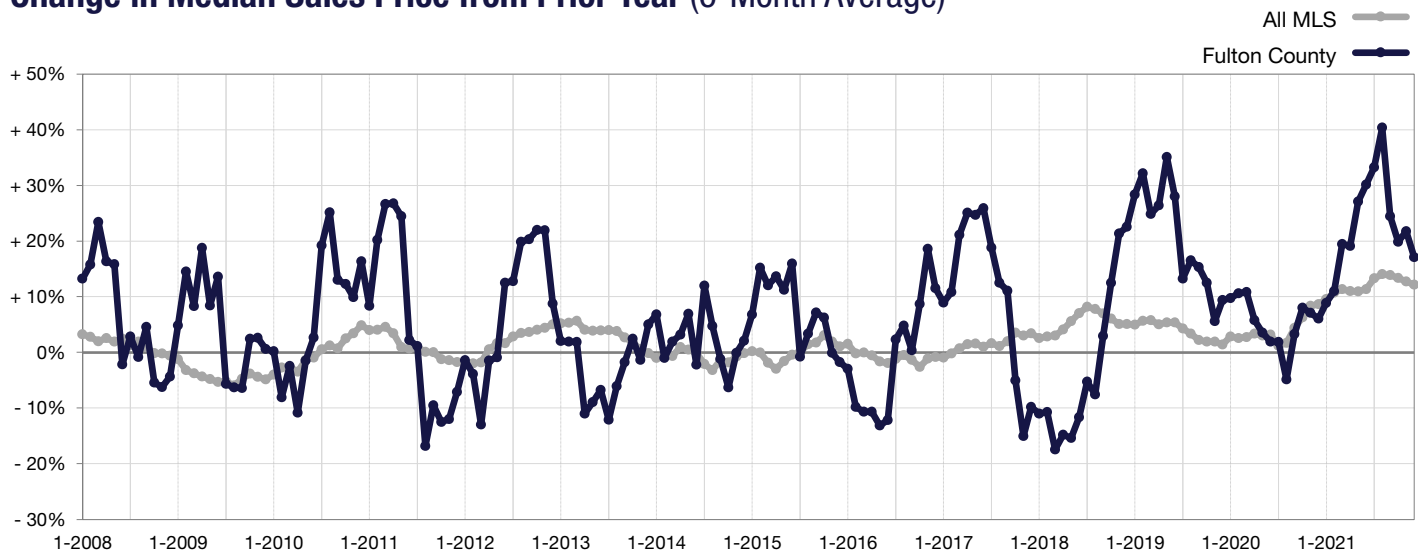
■ 2020 ■ 2021

### Year to Date

■ 2020 ■ 2021



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.