

Local Market Update – January 2022

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Fulton County

+ 11.1%

Change in
New Listings

- 6.7%

Change in
Closed Sales

+ 30.5%

Change in
Median Sales Price

	January			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	27	30	+ 11.1%	27	30	+ 11.1%
Closed Sales	45	42	- 6.7%	45	42	- 6.7%
Median Sales Price*	\$134,500	\$175,500	+ 30.5%	\$134,500	\$175,500	+ 30.5%
Percent of Original List Price Received*	92.0%	94.5%	+ 2.7%	92.0%	94.5%	+ 2.7%
Days on Market Until Sale	50	39	- 22.0%	50	39	- 22.0%
Inventory of Homes for Sale	138	100	- 27.5%	--	--	--
Months Supply of Inventory	2.6	1.8	- 30.4%	--	--	--

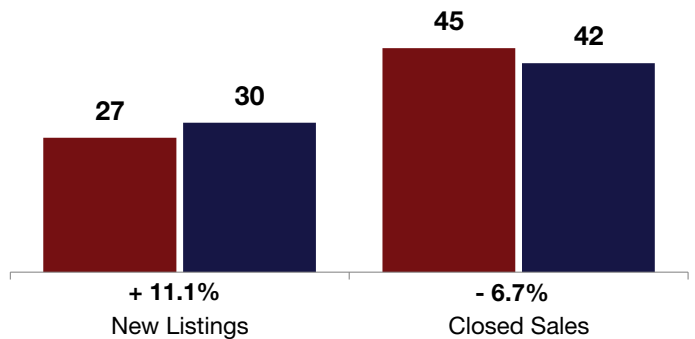
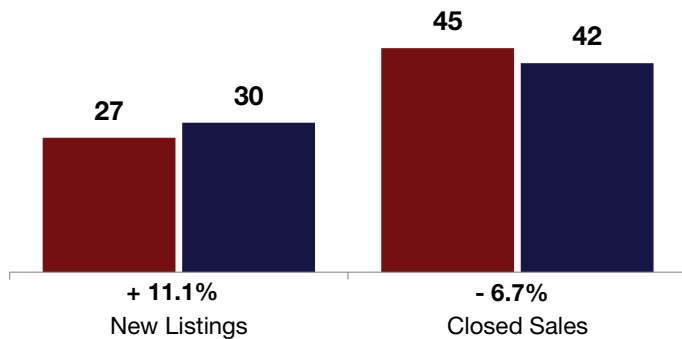
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

January

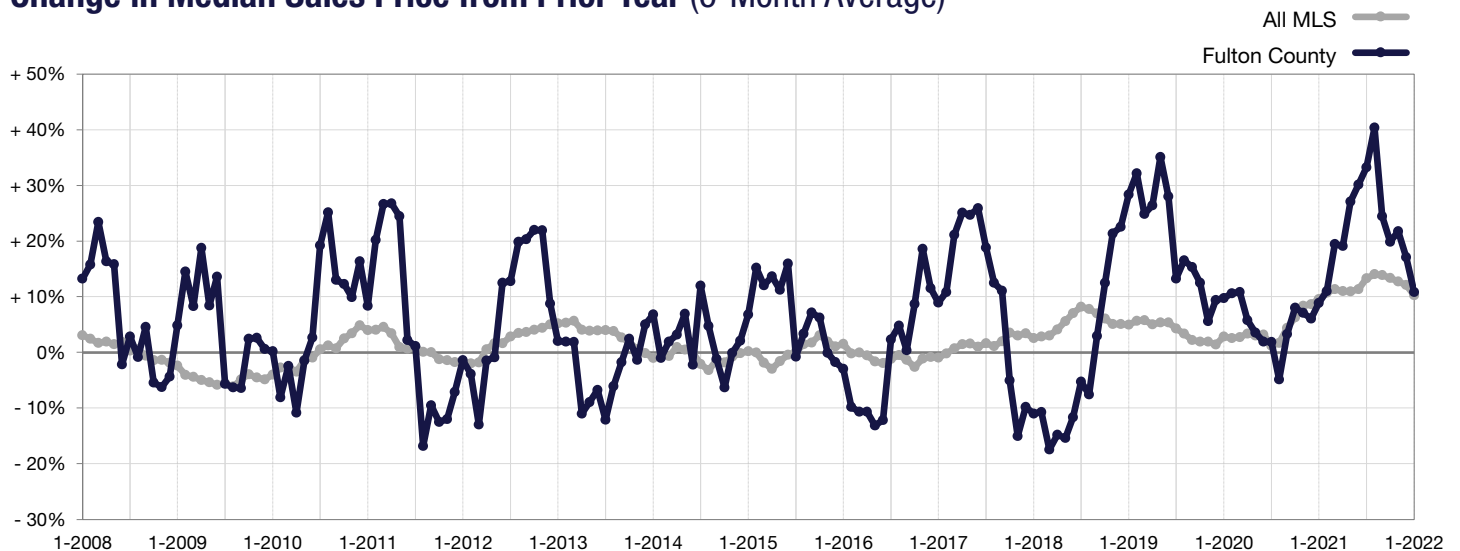
■ 2021 ■ 2022

Year to Date

■ 2021 ■ 2022



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.