

Local Market Update – March 2022

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Fulton County

- 27.5%

+ 50.0%

+ 36.8%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

	March			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	51	37	- 27.5%	108	104	- 3.7%
Closed Sales	32	48	+ 50.0%	121	122	+ 0.8%
Median Sales Price*	\$118,830	\$162,500	+ 36.8%	\$132,500	\$165,000	+ 24.5%
Percent of Original List Price Received*	95.2%	94.1%	- 1.2%	92.8%	93.4%	+ 0.7%
Days on Market Until Sale	49	44	- 9.7%	54	49	- 8.0%
Inventory of Homes for Sale	116	72	- 37.9%	--	--	--
Months Supply of Inventory	2.2	1.3	- 40.7%	--	--	--

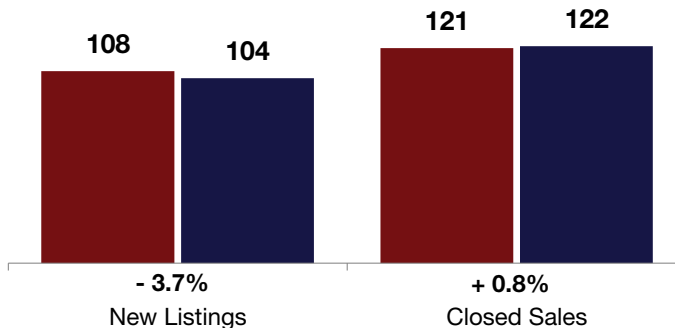
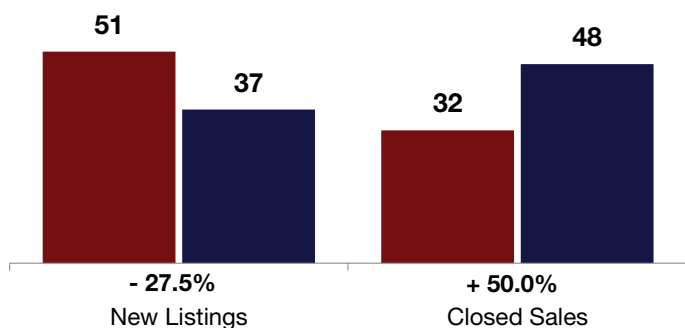
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

March

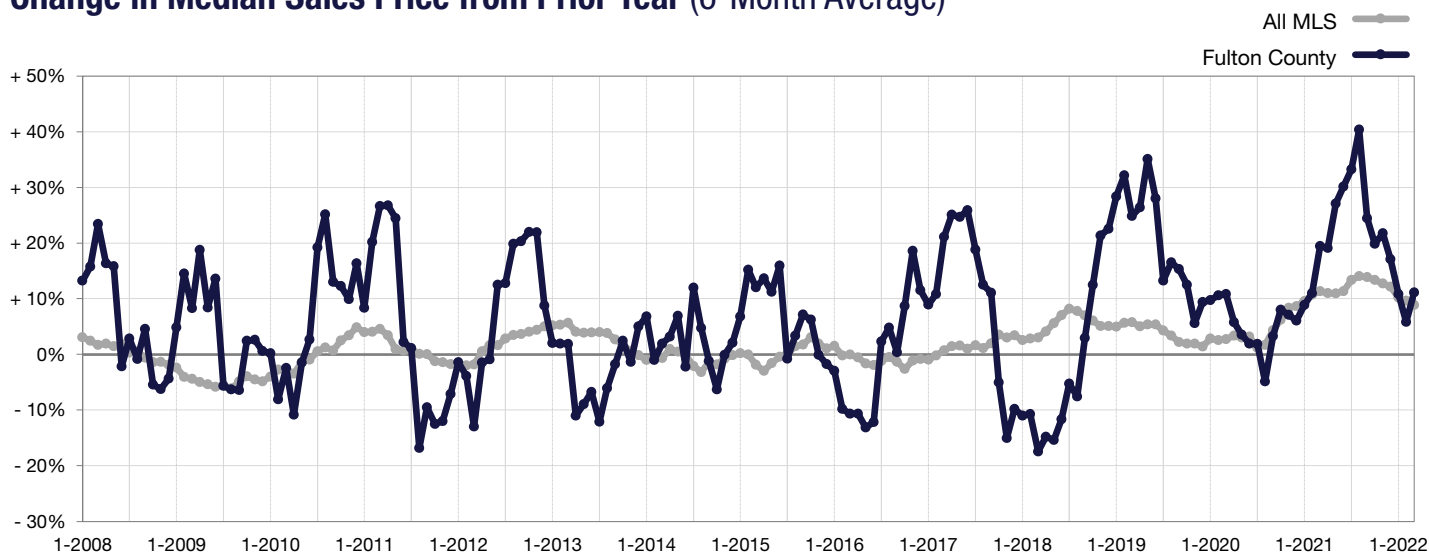
■ 2021 ■ 2022

Year to Date

■ 2021 ■ 2022



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.