

# Local Market Update – July 2022

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



**- 25.8%**

**- 45.6%**

**+ 8.8%**

Change in  
New Listings

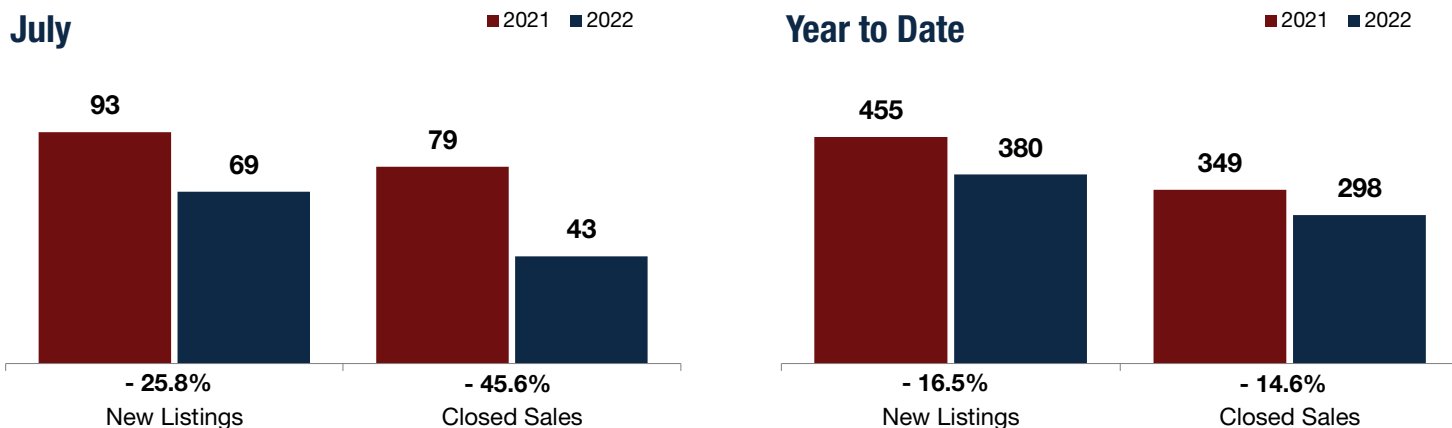
Change in  
Closed Sales

Change in  
Median Sales Price

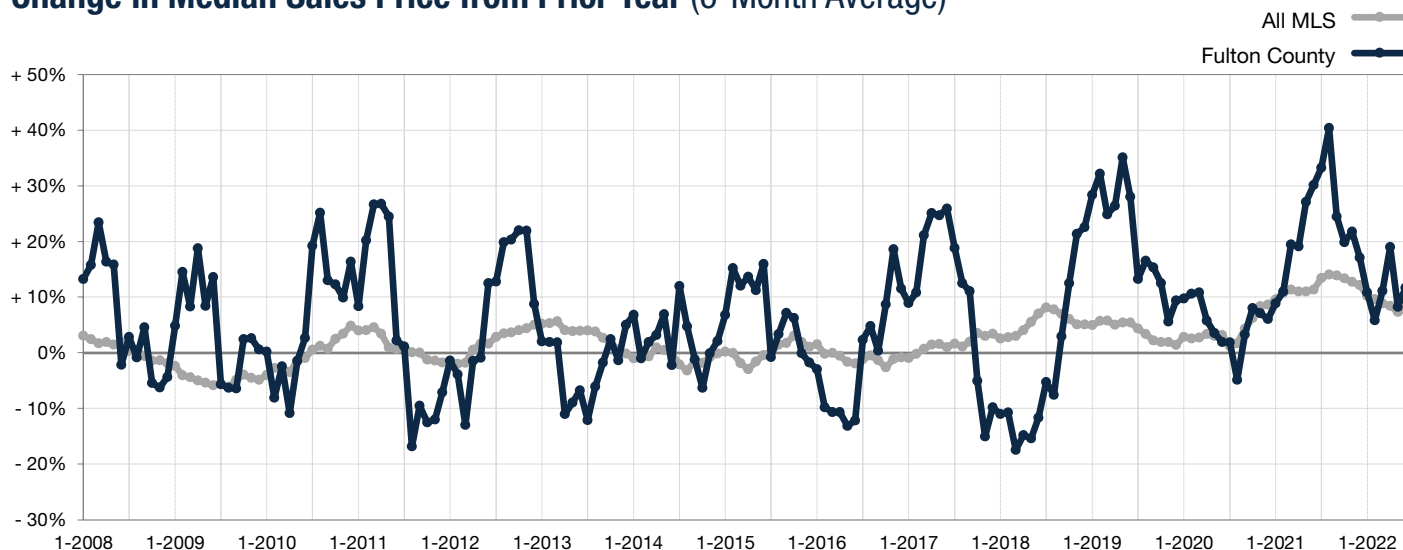
## Fulton County

	July			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	93	69	- 25.8%	455	380	- 16.5%
Closed Sales	79	43	- 45.6%	349	298	- 14.6%
Median Sales Price*	\$170,000	<b>\$185,000</b>	+ 8.8%	\$145,600	<b>\$172,500</b>	+ 18.5%
Percent of Original List Price Received*	96.2%	<b>100.2%</b>	+ 4.2%	94.8%	<b>95.7%</b>	+ 0.9%
Days on Market Until Sale	40	<b>31</b>	- 22.7%	50	<b>46</b>	- 8.0%
Inventory of Homes for Sale	174	<b>98</b>	- 43.7%	--	--	--
Months Supply of Inventory	3.2	<b>2.0</b>	- 38.9%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.