

Local Market Update – September 2022

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Fulton County

- 11.9%

+ 11.5%

+ 24.4%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

September

Year to Date

	2021	2022	+ / -	2021	2022	+ / -
New Listings	67	59	- 11.9%	609	515	- 15.4%
Closed Sales	52	58	+ 11.5%	458	415	- 9.4%
Median Sales Price*	\$146,750	\$182,500	+ 24.4%	\$146,200	\$175,000	+ 19.7%
Percent of Original List Price Received*	96.7%	96.4%	- 0.3%	95.2%	95.8%	+ 0.6%
Days on Market Until Sale	45	26	- 43.3%	49	40	- 19.5%
Inventory of Homes for Sale	175	118	- 32.6%	--	--	--
Months Supply of Inventory	3.4	2.5	- 25.0%	--	--	--

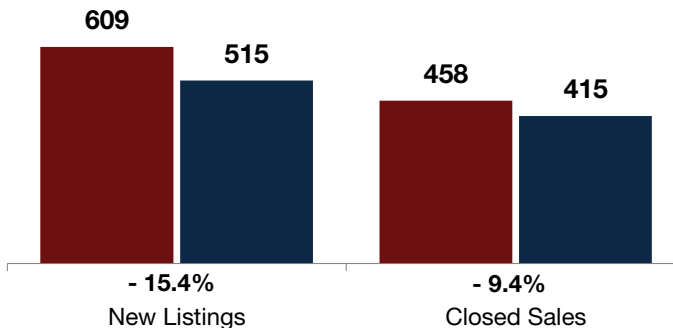
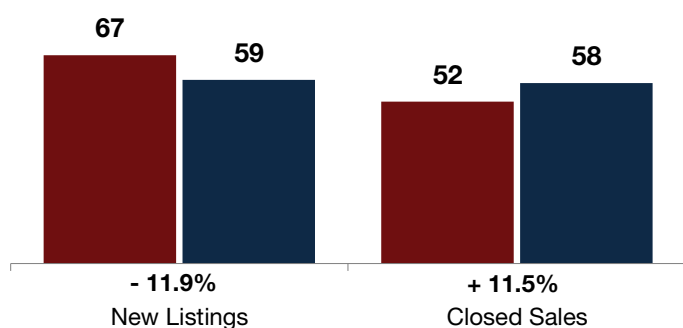
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

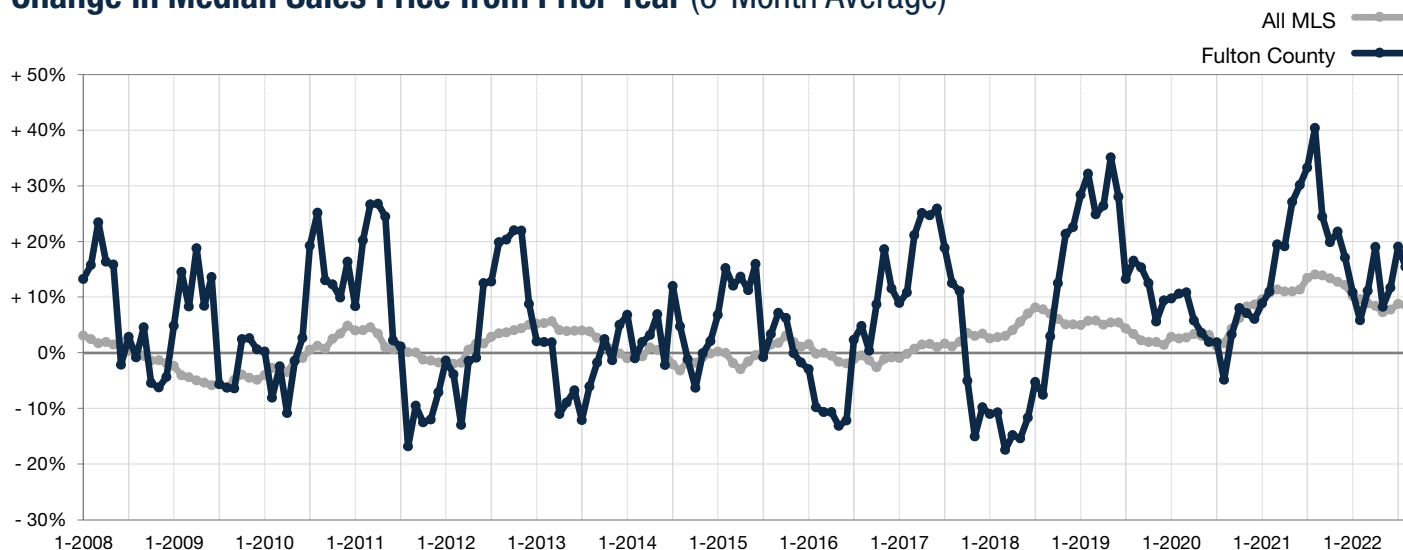
■ 2021 ■ 2022

Year to Date

■ 2021 ■ 2022



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.