

Local Market Update – October 2022

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



- 35.4%

- 44.9%

- 10.5%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

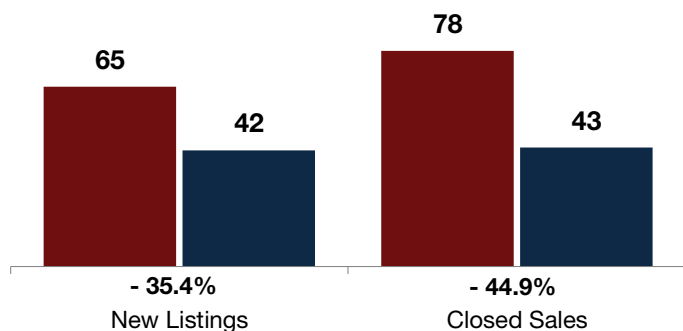
Fulton County

	October			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	65	42	- 35.4%	674	559	- 17.1%
Closed Sales	78	43	- 44.9%	536	458	- 14.6%
Median Sales Price*	\$189,950	\$170,000	- 10.5%	\$155,300	\$175,000	+ 12.7%
Percent of Original List Price Received*	96.2%	93.4%	- 2.8%	95.4%	95.6%	+ 0.2%
Days on Market Until Sale	33	30	- 9.2%	47	39	- 17.4%
Inventory of Homes for Sale	178	99	- 44.4%	--	--	--
Months Supply of Inventory	3.5	2.1	- 39.4%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

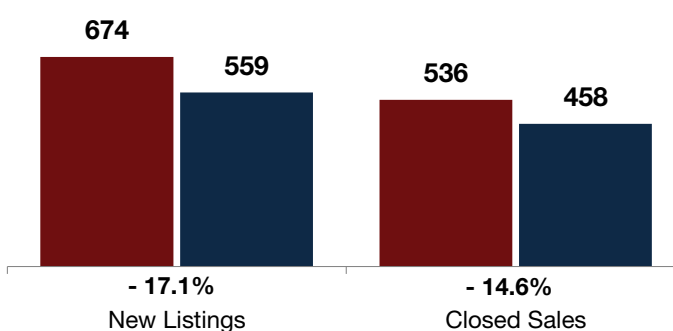
October

■ 2021 ■ 2022

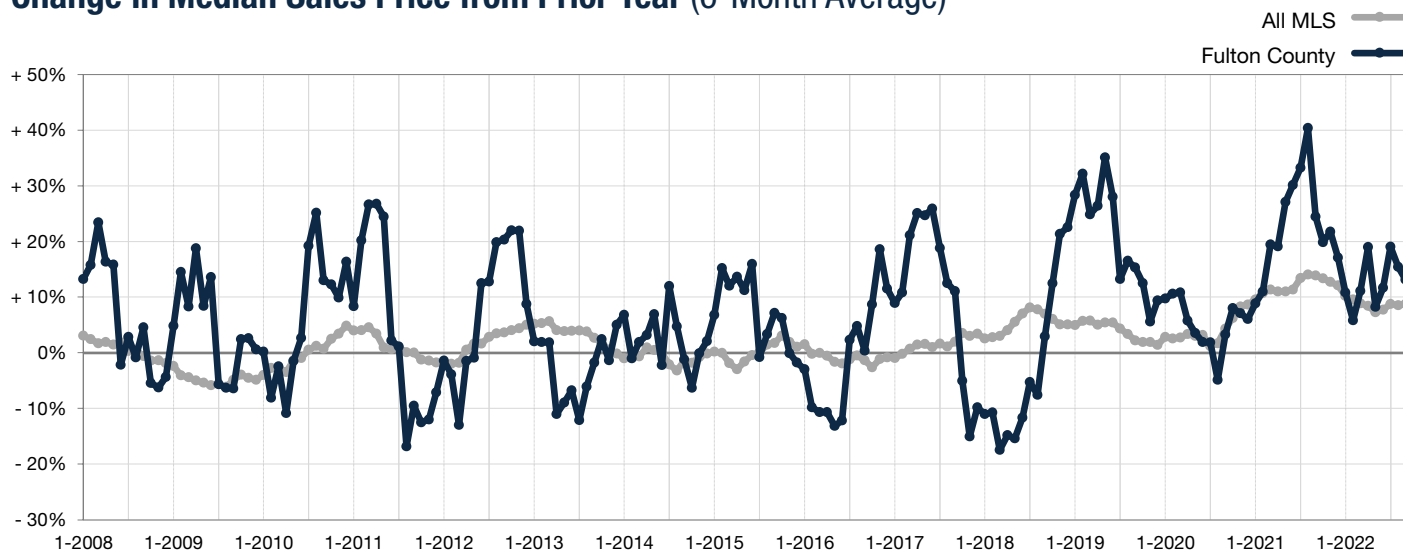


Year to Date

■ 2021 ■ 2022



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.