

# Local Market Update – December 2022

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



**- 28.0%**

**- 36.7%**

**+ 3.0%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

## Fulton County

### December

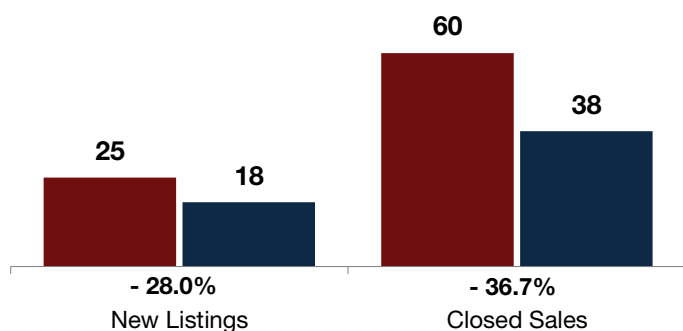
### Year to Date

	2021	2022	+ / -	2021	2022	+ / -
New Listings	25	18	- 28.0%	745	610	- 18.1%
Closed Sales	60	38	- 36.7%	653	553	- 15.3%
Median Sales Price*	\$156,500	<b>\$161,200</b>	+ 3.0%	\$155,170	<b>\$170,000</b>	+ 9.6%
Percent of Original List Price Received*	96.4%	<b>91.8%</b>	- 4.8%	95.5%	<b>94.8%</b>	- 0.7%
Days on Market Until Sale	48	<b>55</b>	+ 13.5%	46	<b>40</b>	- 12.8%
Inventory of Homes for Sale	126	<b>88</b>	- 30.2%	--	--	--
Months Supply of Inventory	2.4	<b>2.1</b>	- 12.6%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

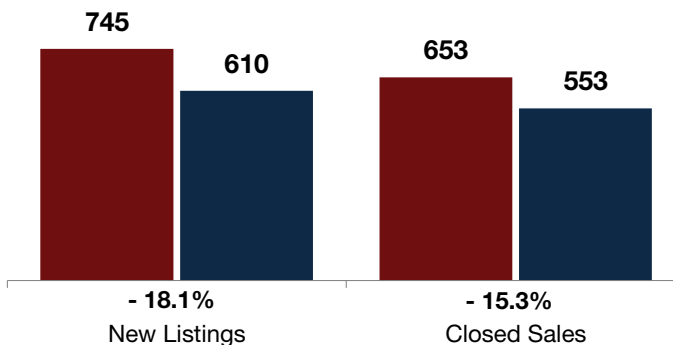
### December

■ 2021 ■ 2022

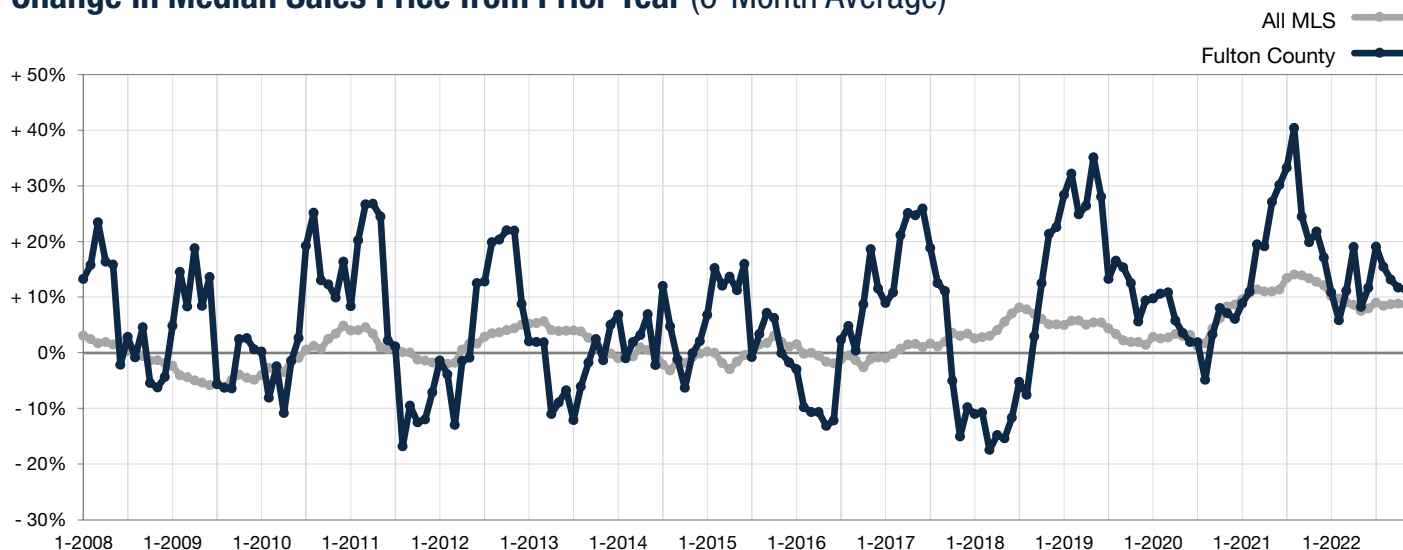


### Year to Date

■ 2021 ■ 2022



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.