

Local Market Update – January 2023

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



- 16.1%

- 38.1%

- 21.7%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

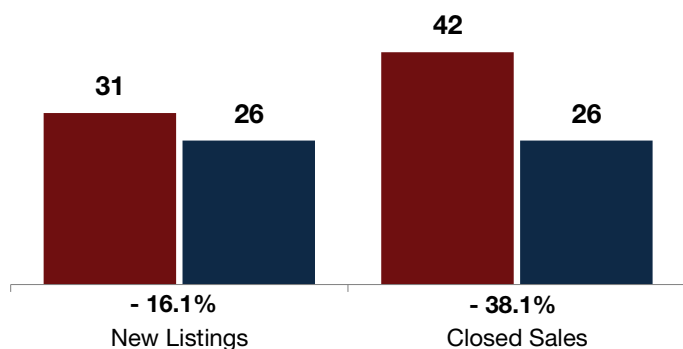
Fulton County

	January			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	31	26	- 16.1%	31	26	- 16.1%
Closed Sales	42	26	- 38.1%	42	26	- 38.1%
Median Sales Price*	\$175,500	\$137,500	- 21.7%	\$175,500	\$137,500	- 21.7%
Percent of Original List Price Received*	94.4%	91.5%	- 3.1%	94.4%	91.5%	- 3.1%
Days on Market Until Sale	39	50	+ 30.0%	39	50	+ 30.0%
Inventory of Homes for Sale	102	83	- 18.6%	--	--	--
Months Supply of Inventory	1.9	2.0	+ 7.3%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

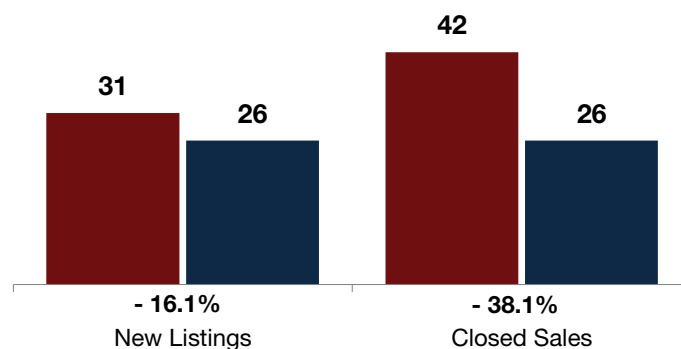
January

■ 2022 ■ 2023

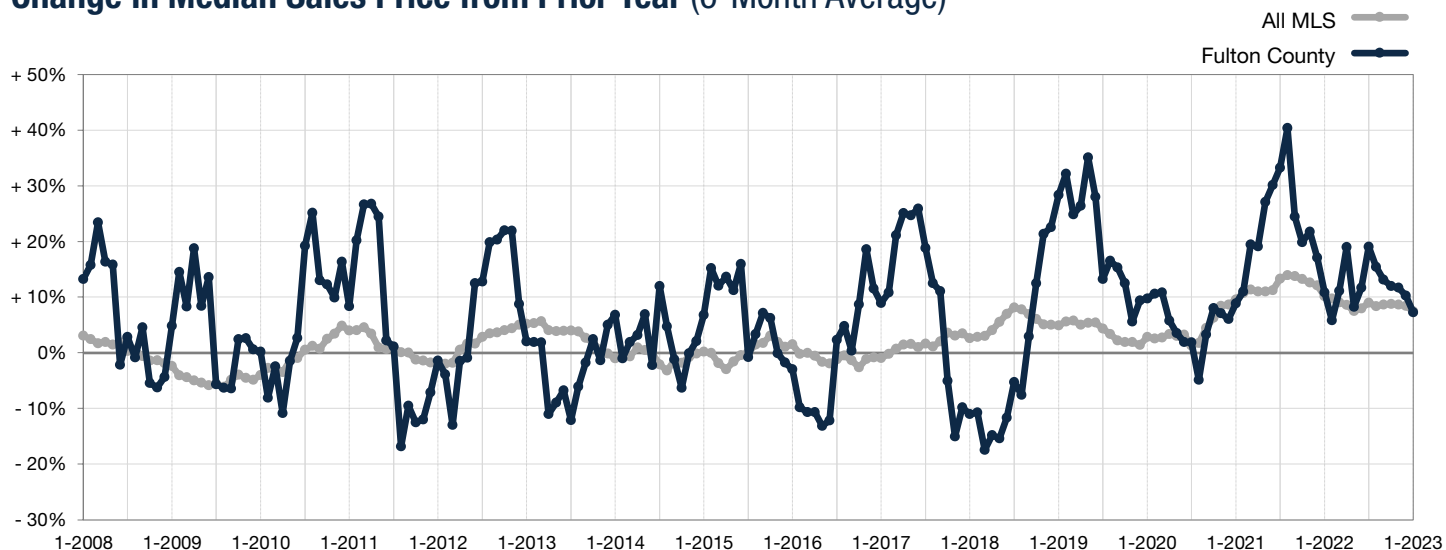


Year to Date

■ 2022 ■ 2023



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.