

Local Market Update – February 2023

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



+ 10.8%

- 59.4%

- 21.7%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Fulton County

	February			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	37	41	+ 10.8%	68	67	- 1.5%
Closed Sales	32	13	- 59.4%	74	40	- 45.9%
Median Sales Price*	\$170,900	\$133,900	- 21.7%	\$172,000	\$134,450	- 21.8%
Percent of Original List Price Received*	91.1%	91.6%	+ 0.5%	93.0%	91.7%	- 1.4%
Days on Market Until Sale	71	44	- 37.7%	53	48	- 7.9%
Inventory of Homes for Sale	82	82	0.0%	--	--	--
Months Supply of Inventory	1.5	2.1	+ 36.8%	--	--	--

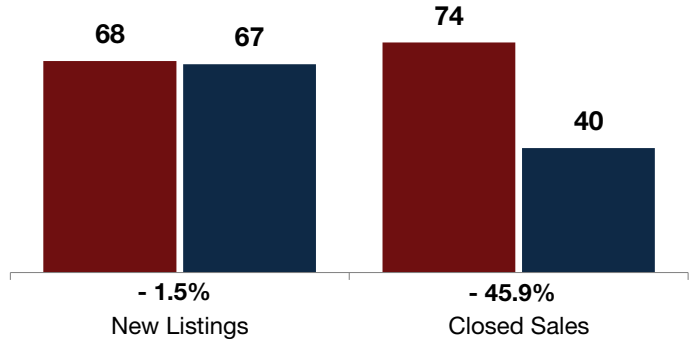
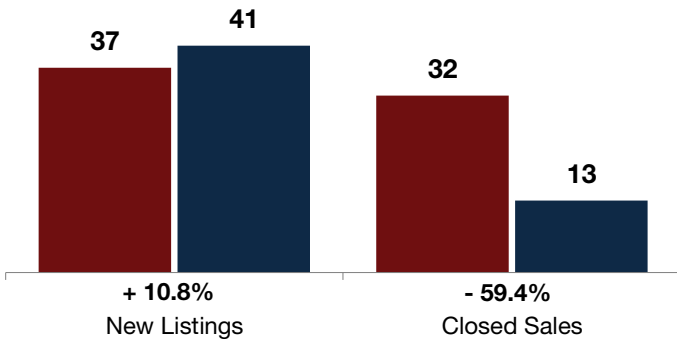
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

February

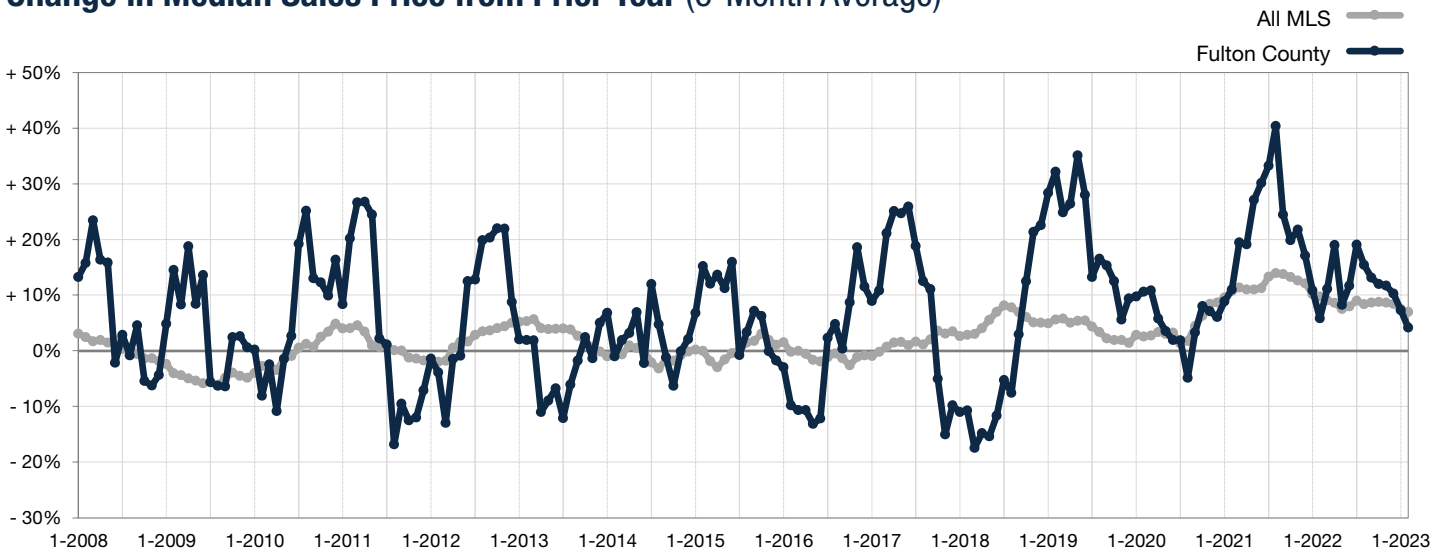
■ 2022 ■ 2023

Year to Date

■ 2022 ■ 2023



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.