

# Local Market Update – March 2023

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



**+ 29.7%**

**- 54.0%**

**- 20.8%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

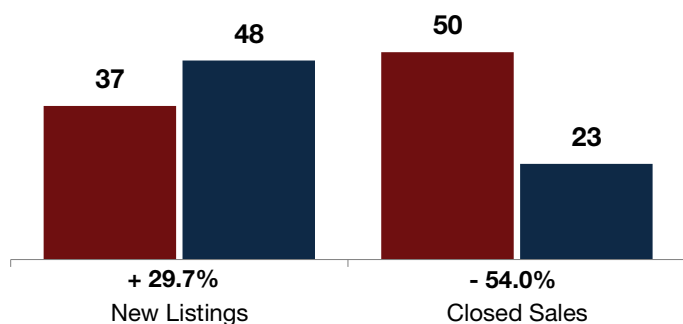
## Fulton County

	March			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	37	48	+ 29.7%	105	117	+ 11.4%
Closed Sales	50	23	- 54.0%	124	63	- 49.2%
Median Sales Price*	\$162,500	\$128,750	- 20.8%	\$165,000	\$133,900	- 18.8%
Percent of Original List Price Received*	93.5%	97.4%	+ 4.2%	93.2%	93.7%	+ 0.6%
Days on Market Until Sale	49	37	- 24.0%	51	44	- 13.2%
Inventory of Homes for Sale	74	75	+ 1.4%	--	--	--
Months Supply of Inventory	1.4	1.8	+ 33.8%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

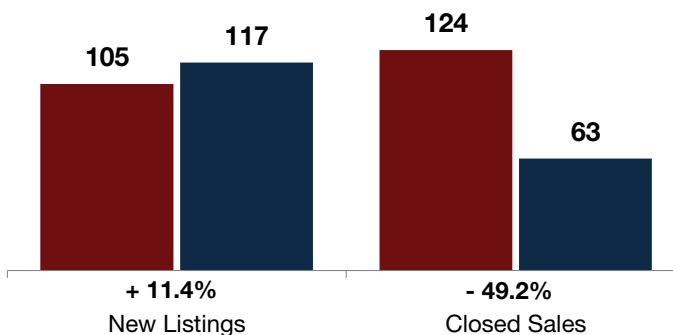
### March

■ 2022 ■ 2023

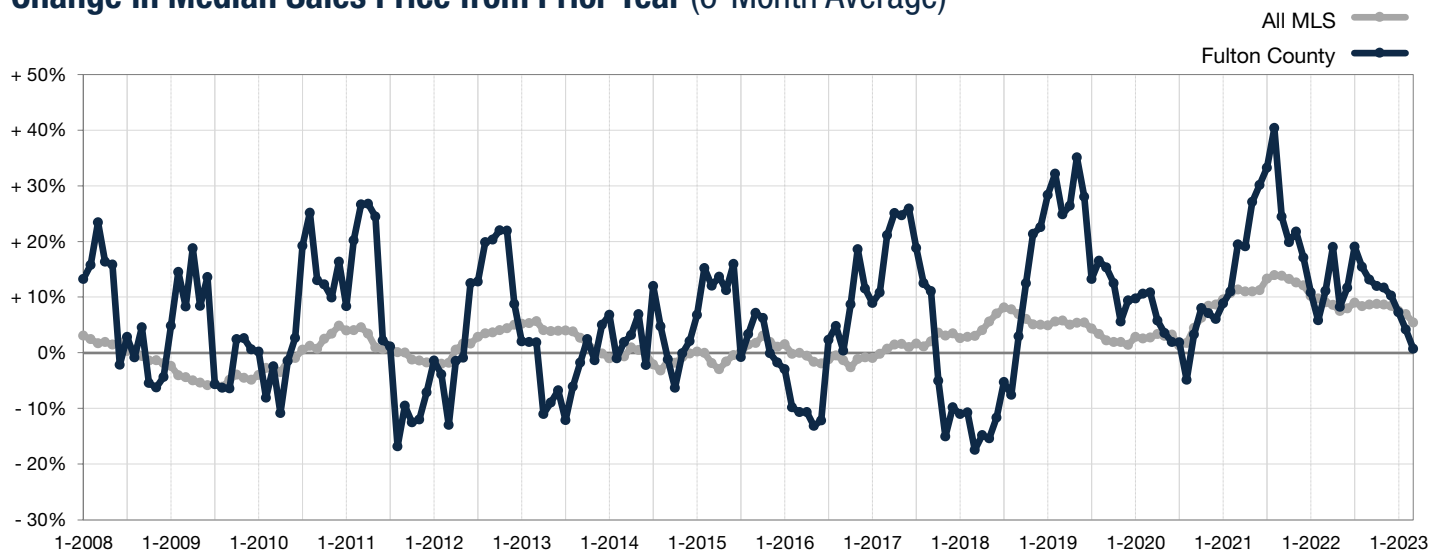


### Year to Date

■ 2022 ■ 2023



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.