

# Local Market Update – April 2023

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



**- 37.1%**

Change in  
New Listings

**- 31.3%**

Change in  
Closed Sales

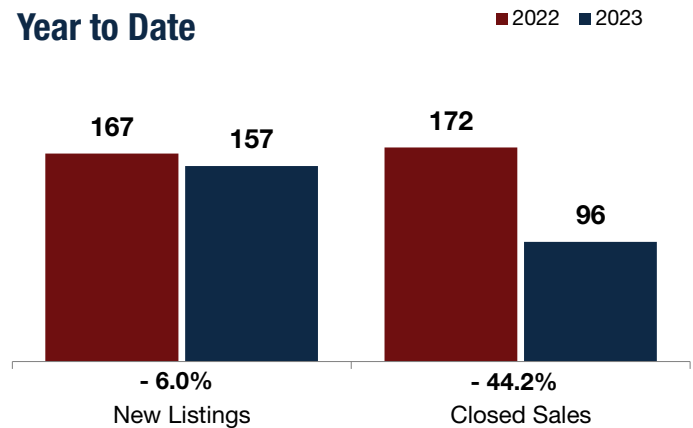
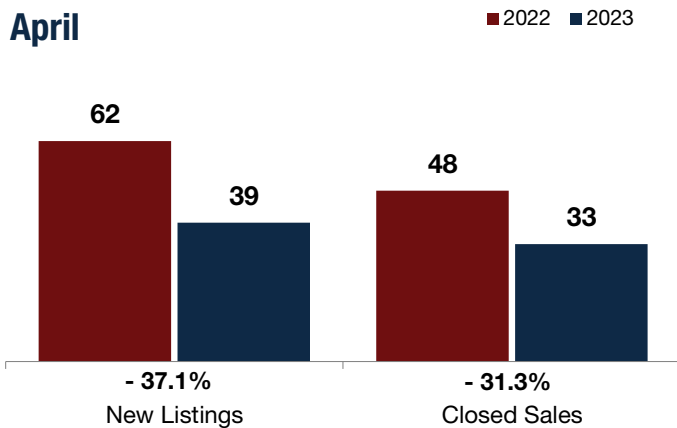
**+ 53.3%**

Change in  
Median Sales Price

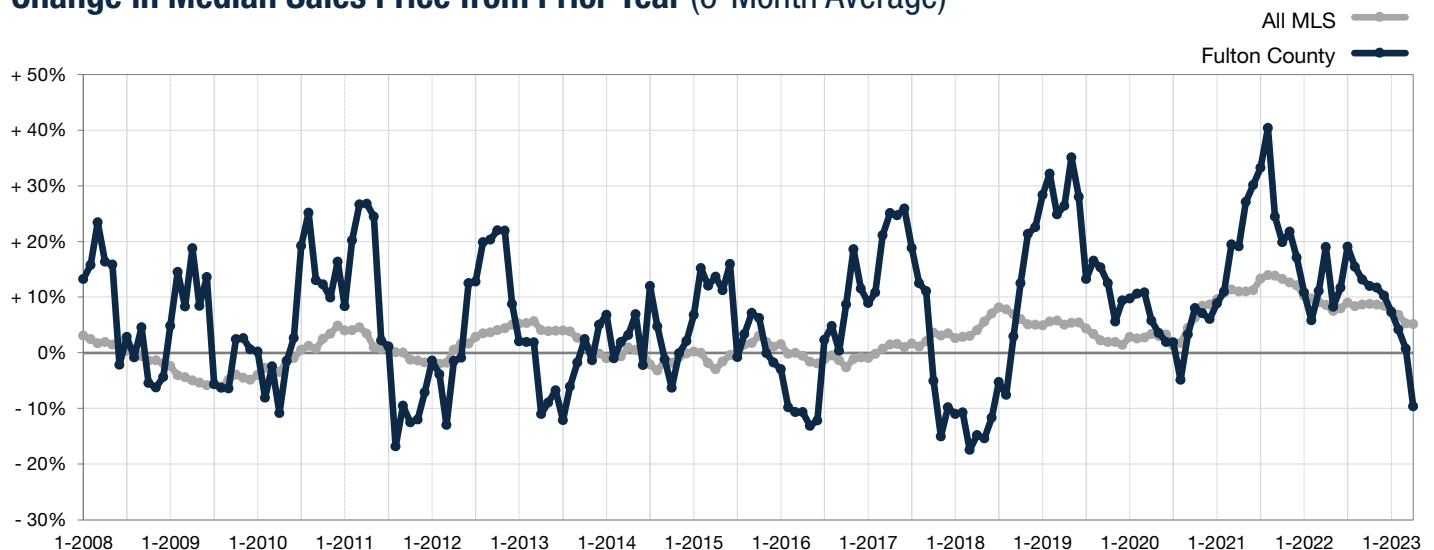
## Fulton County

	April			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	62	39	- 37.1%	167	157	- 6.0%
Closed Sales	48	33	- 31.3%	172	96	- 44.2%
Median Sales Price*	\$150,000	<b>\$229,900</b>	+ 53.3%	\$162,800	<b>\$147,845</b>	- 9.2%
Percent of Original List Price Received*	95.2%	<b>92.6%</b>	- 2.7%	93.7%	<b>93.3%</b>	- 0.4%
Days on Market Until Sale	57	57	+ 0.3%	53	49	- 7.6%
Inventory of Homes for Sale	87	67	- 23.0%	--	--	--
Months Supply of Inventory	1.7	1.6	- 3.1%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.