

Local Market Update – July 2023

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



- 1.4%

+ 2.3%

+ 29.7%

Change in
New Listings

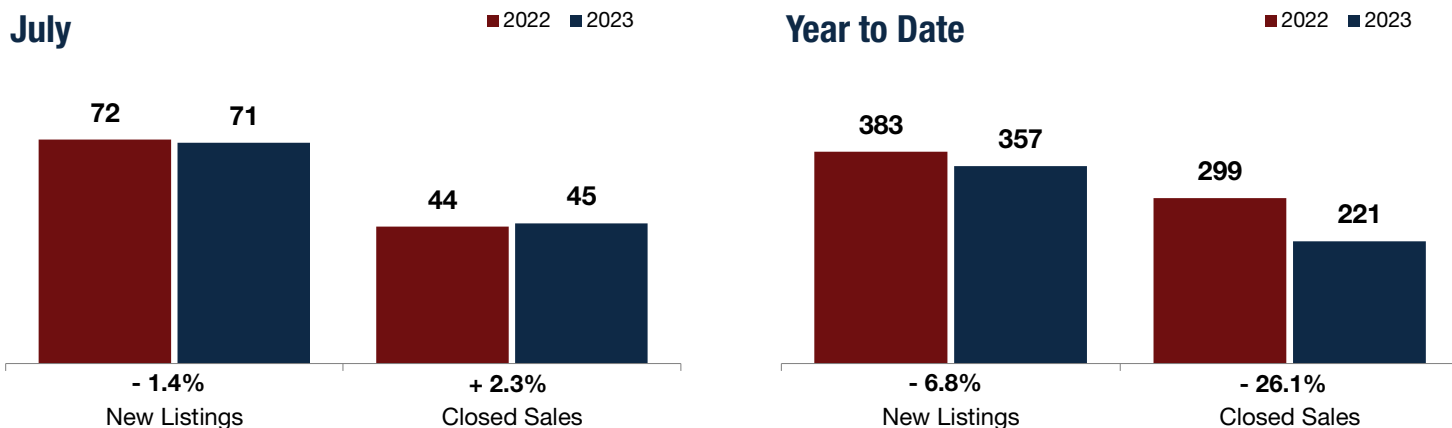
Change in
Closed Sales

Change in
Median Sales Price

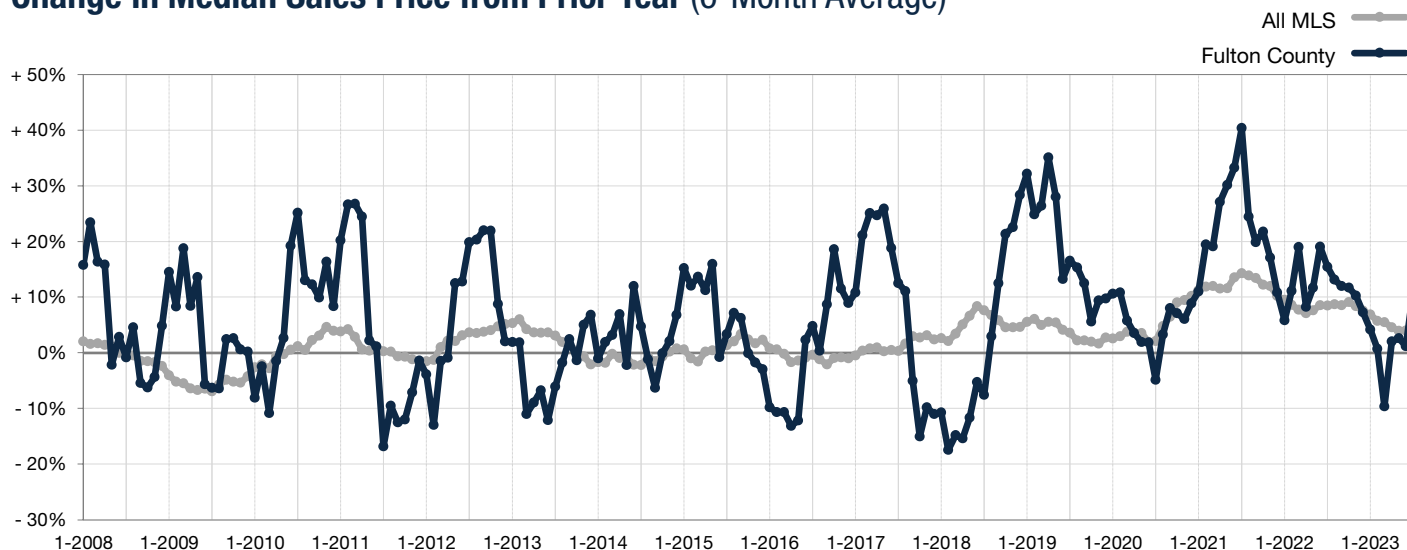
Fulton County

	July			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	72	71	- 1.4%	383	357	- 6.8%
Closed Sales	44	45	+ 2.3%	299	221	- 26.1%
Median Sales Price*	\$185,000	\$240,000	+ 29.7%	\$173,285	\$174,000	+ 0.4%
Percent of Original List Price Received*	100.1%	96.7%	- 3.4%	95.7%	95.7%	- 0.1%
Days on Market Until Sale	30	44	+ 46.3%	46	42	- 7.0%
Inventory of Homes for Sale	110	115	+ 4.5%	--	--	--
Months Supply of Inventory	2.3	3.0	+ 34.3%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.