

Local Market Update – August 2023

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



- 17.8%

- 27.6%

+ 5.3%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

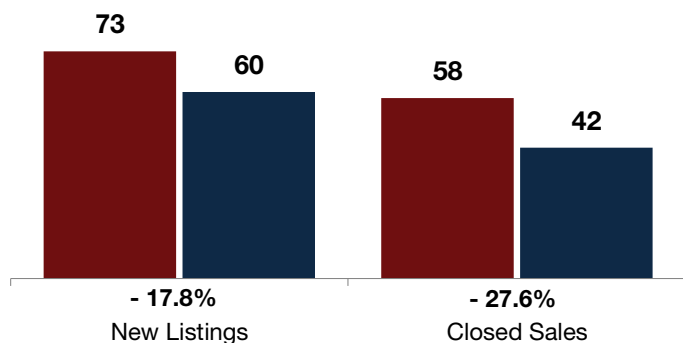
Fulton County

	August			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	73	60	- 17.8%	456	417	- 8.6%
Closed Sales	58	42	- 27.6%	357	264	- 26.1%
Median Sales Price*	\$171,000	\$180,000	+ 5.3%	\$172,500	\$175,000	+ 1.4%
Percent of Original List Price Received*	95.7%	97.1%	+ 1.4%	95.7%	96.0%	+ 0.2%
Days on Market Until Sale	24	34	+ 43.0%	42	41	- 2.7%
Inventory of Homes for Sale	125	109	- 12.8%	--	--	--
Months Supply of Inventory	2.7	2.8	+ 5.9%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

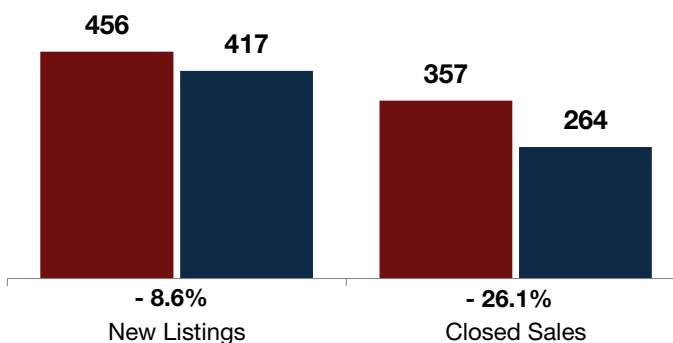
August

■ 2022 ■ 2023

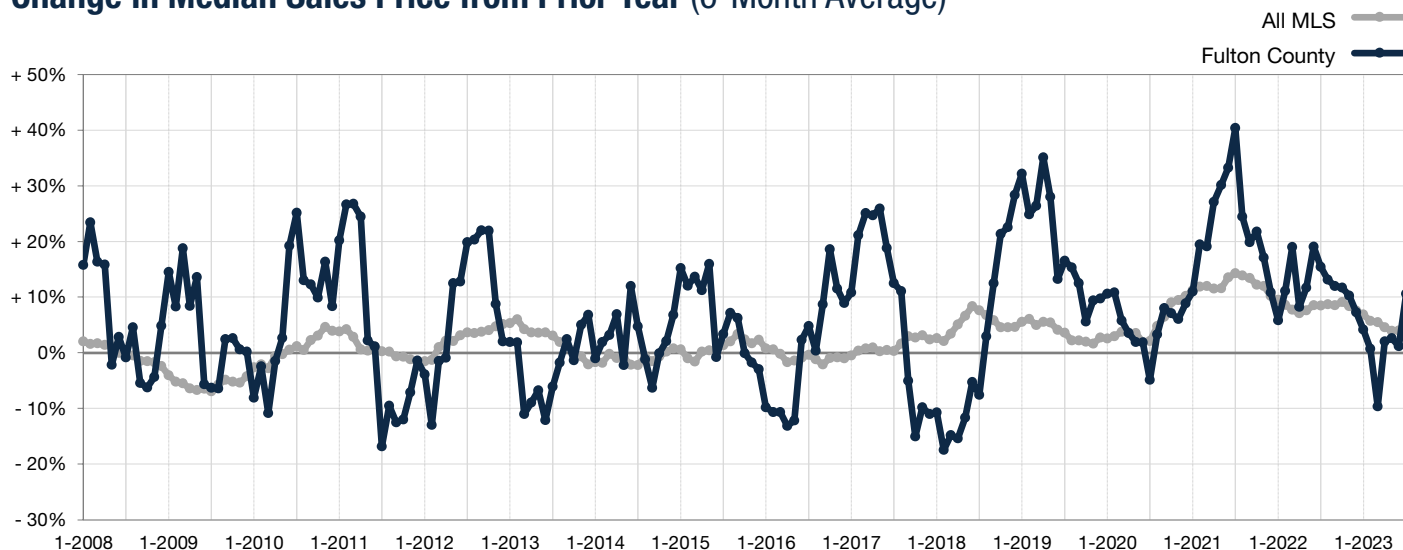


Year to Date

■ 2022 ■ 2023



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.