

Local Market Update – September 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Fulton County

+ 11.9%

Change in
New Listings

- 2.0%

Change in
Closed Sales

+ 21.7%

Change in
Median Sales Price

September

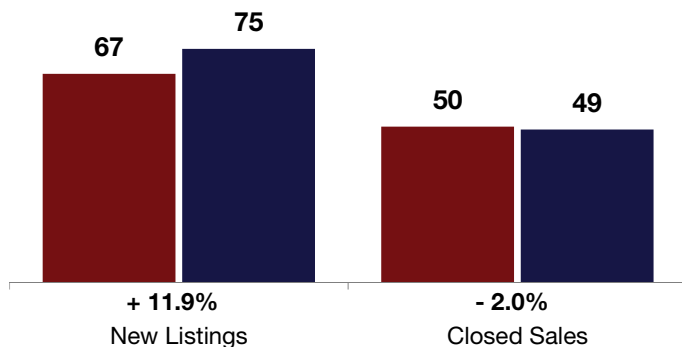
Year to Date

	2018	2019	+ / -	2018	2019	+ / -
New Listings	67	75	+ 11.9%	617	624	+ 1.1%
Closed Sales	50	49	- 2.0%	349	345	- 1.1%
Median Sales Price*	\$118,450	\$144,200	+ 21.7%	\$113,450	\$123,600	+ 8.9%
Percent of Original List Price Received*	91.7%	90.3%	- 1.5%	91.2%	90.1%	- 1.2%
Days on Market Until Sale	106	77	- 27.0%	89	84	- 5.2%
Inventory of Homes for Sale	284	301	+ 6.0%	--	--	--
Months Supply of Inventory	7.0	7.4	+ 5.1%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

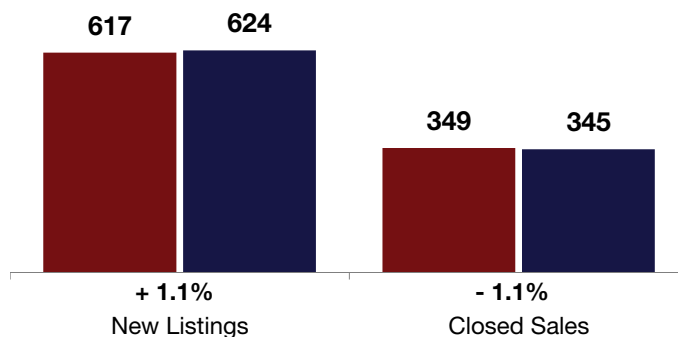
September

■ 2018 ■ 2019

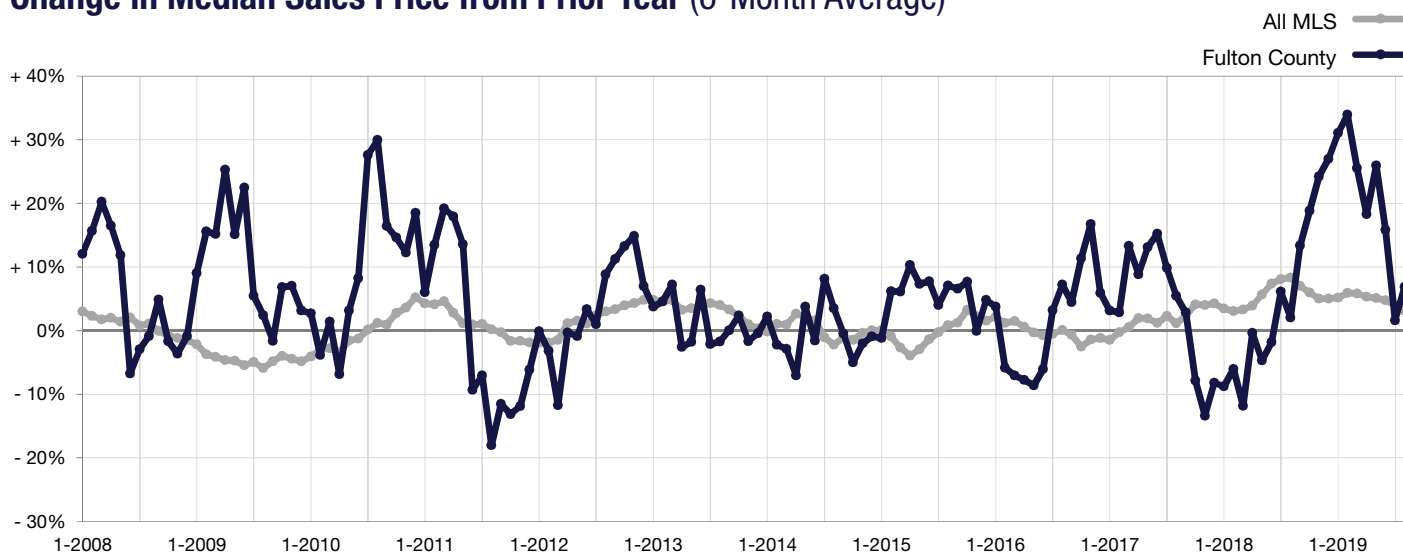


Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.