

Local Market Update – September 2023

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



- 24.6%

Change in
New Listings

- 25.0%

Change in
Closed Sales

- 6.0%

Change in
Median Sales Price

Fulton County

	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	61	46	- 24.6%	517	464	- 10.3%
Closed Sales	60	45	- 25.0%	417	312	- 25.2%
Median Sales Price*	\$186,500	\$175,272	- 6.0%	\$175,000	\$175,000	0.0%
Percent of Original List Price Received*	96.7%	97.4%	+ 0.8%	95.9%	96.2%	+ 0.4%
Days on Market Until Sale	25	24	- 5.4%	40	38	- 3.9%
Inventory of Homes for Sale	127	107	- 15.7%	--	--	--
Months Supply of Inventory	2.8	2.9	+ 3.5%	--	--	--

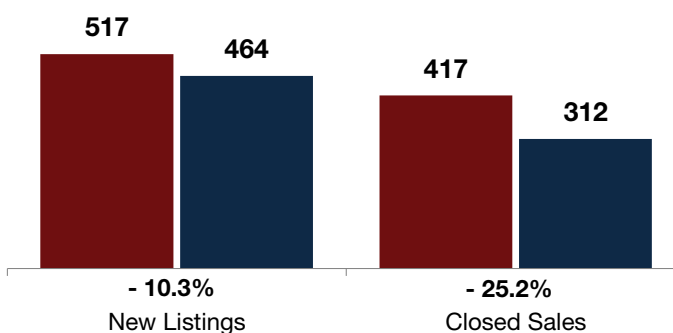
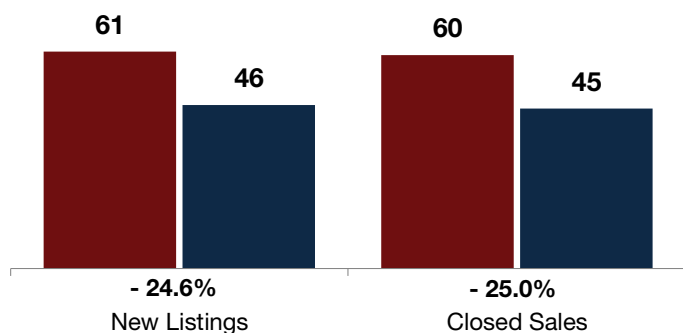
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

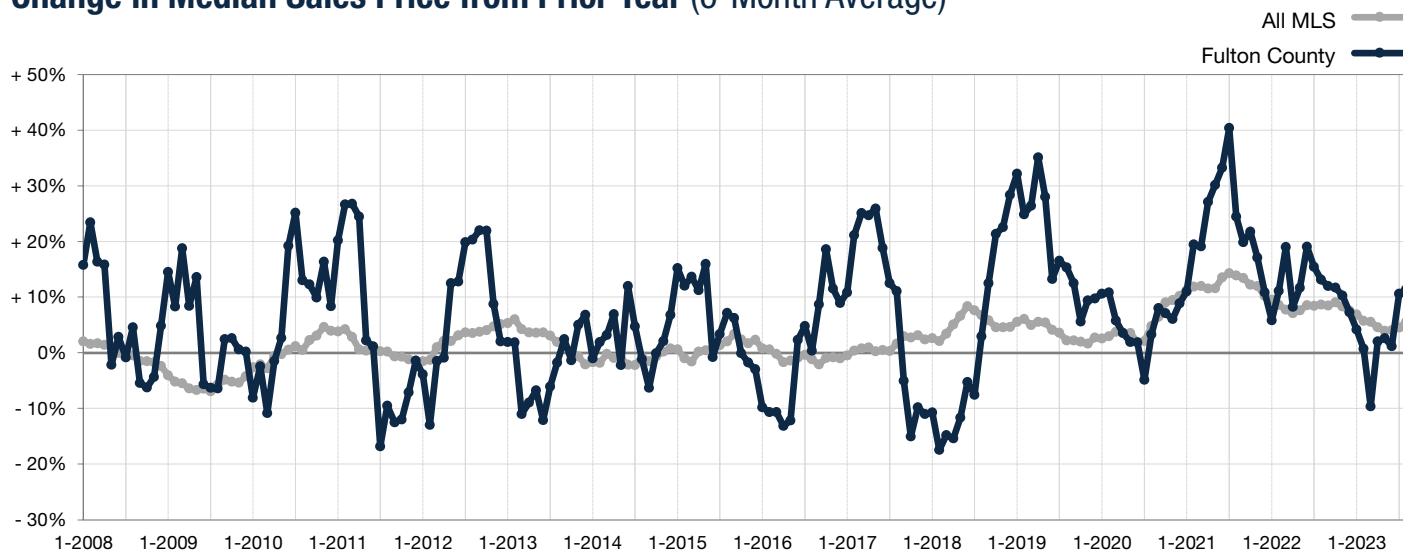
■ 2022 ■ 2023

Year to Date

■ 2022 ■ 2023



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.