

Local Market Update – October 2023

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Fulton County

+ 9.5%

Change in
New Listings

- 4.5%

Change in
Closed Sales

+ 12.4%

Change in
Median Sales Price

October

Year to Date

	2022	2023	+ / -	2022	2023	+ / -
New Listings	42	46	+ 9.5%	559	510	- 8.8%
Closed Sales	44	42	- 4.5%	461	355	- 23.0%
Median Sales Price*	\$170,000	\$191,000	+ 12.4%	\$175,000	\$175,136	+ 0.1%
Percent of Original List Price Received*	93.4%	96.3%	+ 3.1%	95.6%	96.3%	+ 0.7%
Days on Market Until Sale	30	28	- 6.7%	39	37	- 5.0%
Inventory of Homes for Sale	108	103	- 4.6%	--	--	--
Months Supply of Inventory	2.3	2.8	+ 20.7%	--	--	--

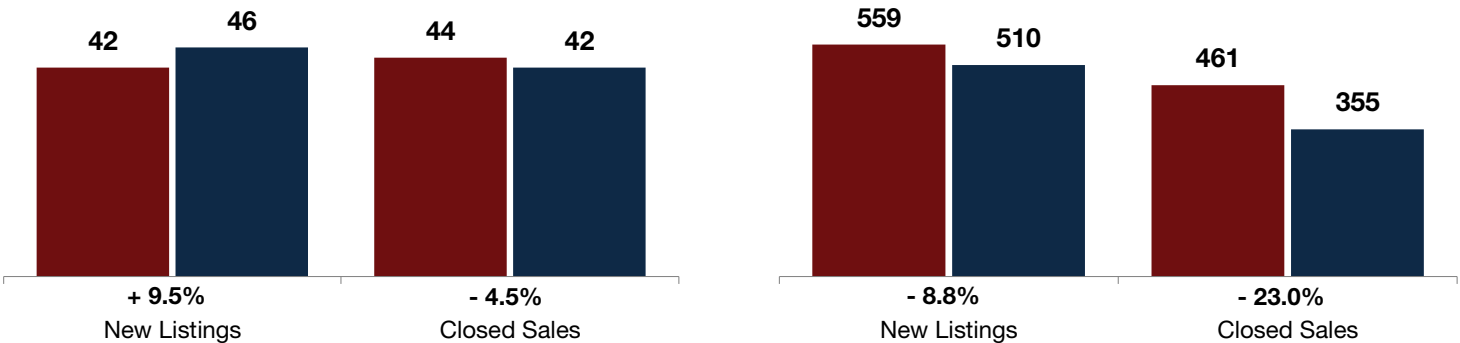
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

October

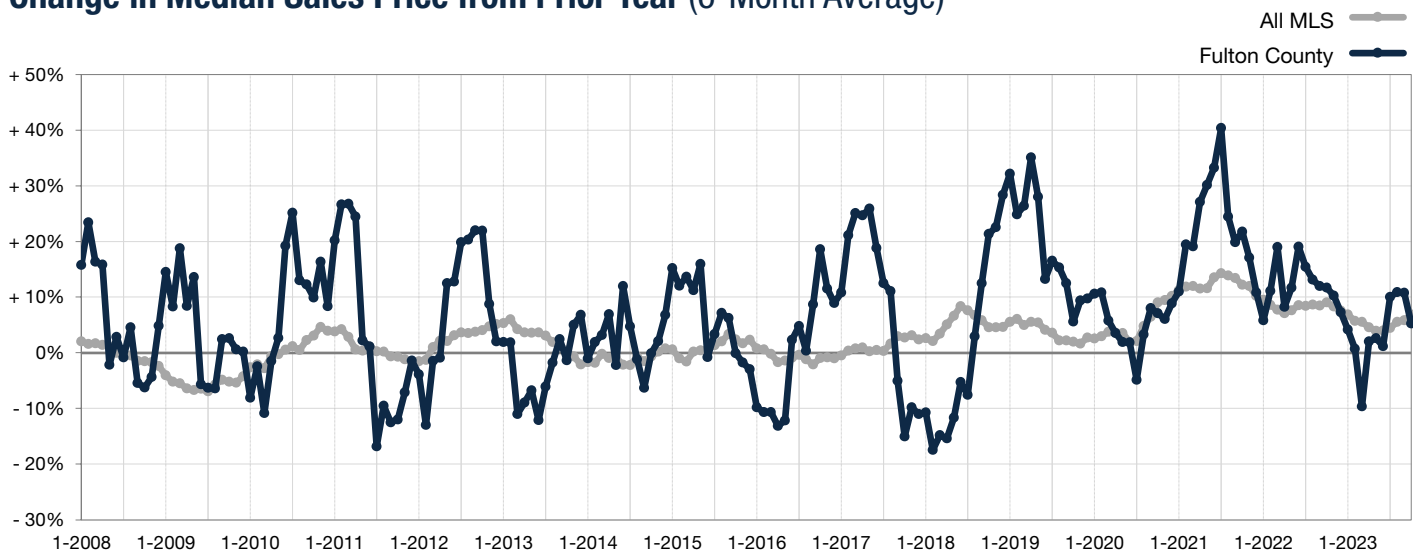
■ 2022 ■ 2023

Year to Date

■ 2022 ■ 2023



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.