

Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



+ 17.6%

- 36.4%

+ 4.0%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

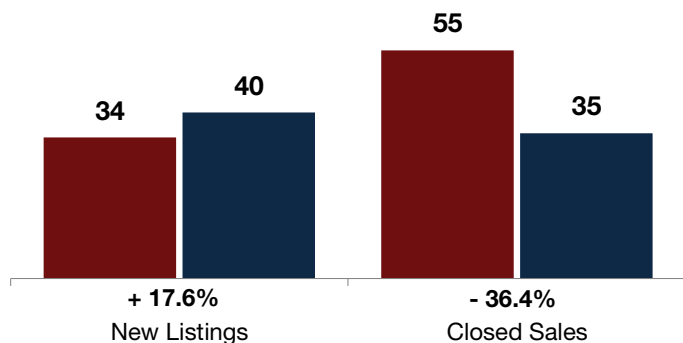
Fulton County

	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	34	40	+ 17.6%	593	550	- 7.3%
Closed Sales	55	35	- 36.4%	516	392	- 24.0%
Median Sales Price*	\$150,000	\$156,000	+ 4.0%	\$170,000	\$175,000	+ 2.9%
Percent of Original List Price Received*	90.1%	95.9%	+ 6.4%	95.0%	96.2%	+ 1.2%
Days on Market Until Sale	39	39	+ 1.0%	39	37	- 3.7%
Inventory of Homes for Sale	105	100	- 4.8%	--	--	--
Months Supply of Inventory	2.4	2.7	+ 12.9%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

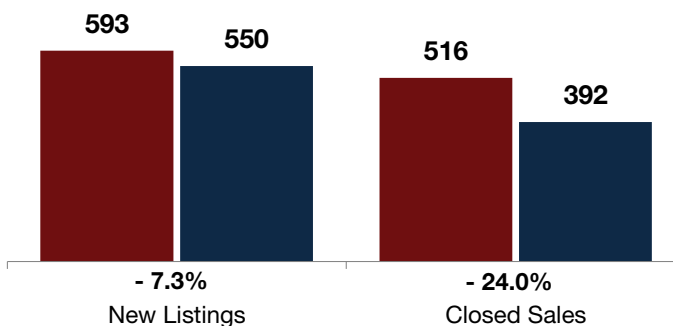
November

■ 2022 ■ 2023

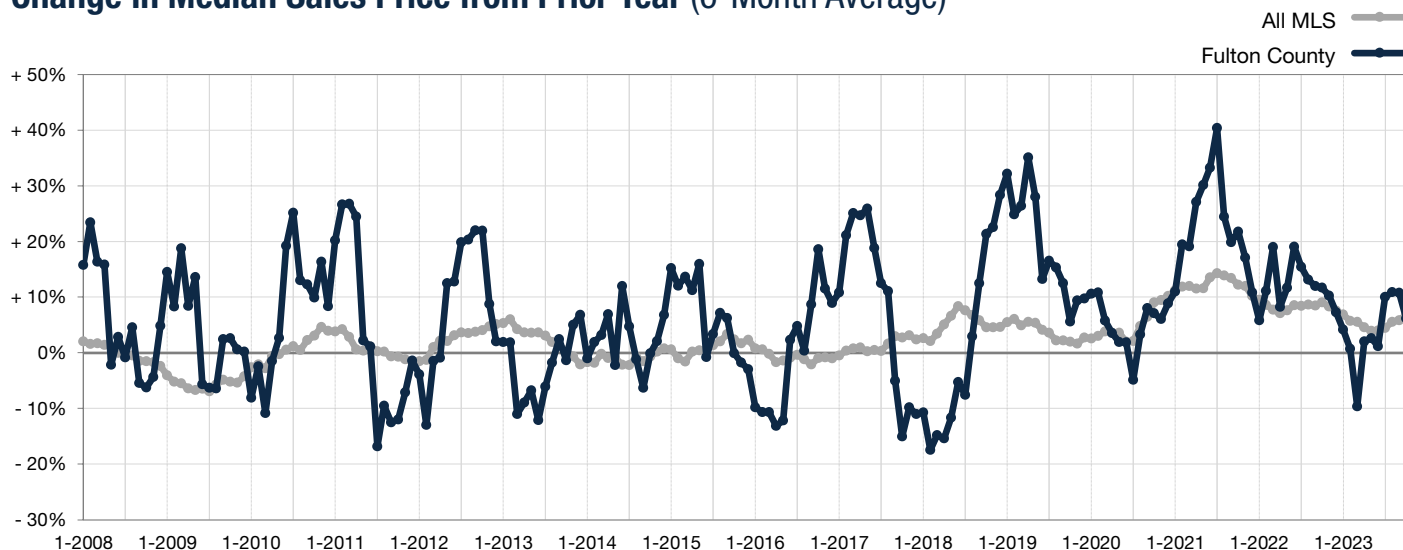


Year to Date

■ 2022 ■ 2023



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.